

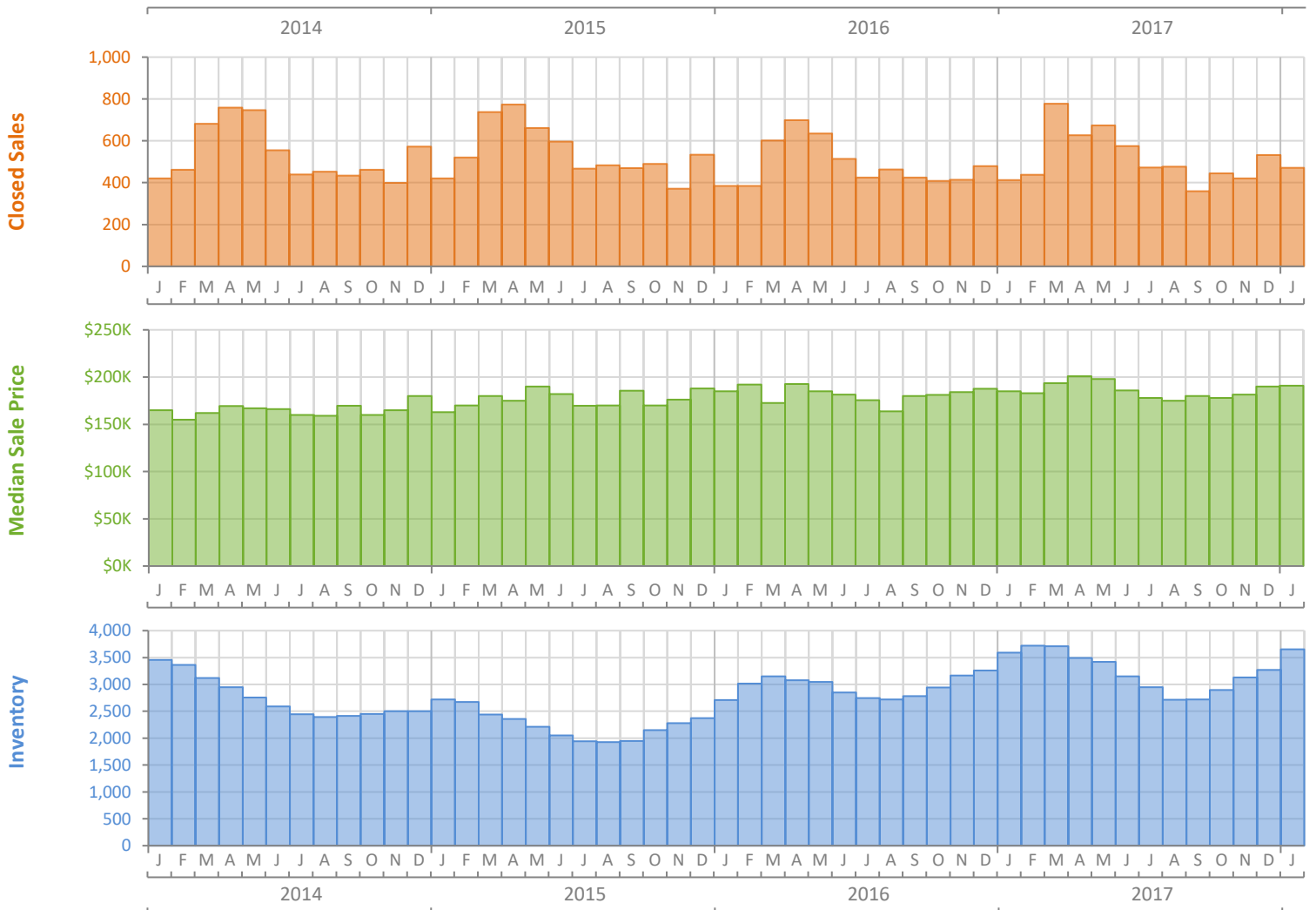
Monthly Market Summary - January 2018

Townhouses and Condos

Lee County



	January 2018	January 2017	Percent Change Year-over-Year
Closed Sales	471	413	14.0%
Paid in Cash	280	266	5.3%
Median Sale Price	\$191,000	\$185,000	3.2%
Average Sale Price	\$263,326	\$242,810	8.4%
Dollar Volume	\$124.0 Million	\$100.3 Million	23.7%
Med. Pct. of Orig. List Price Received	94.1%	94.7%	-0.6%
Median Time to Contract	76 Days	80 Days	-5.0%
Median Time to Sale	112 Days	113 Days	-0.9%
New Pending Sales	743	689	7.8%
New Listings	1,173	1,075	9.1%
Pending Inventory	772	766	0.8%
Inventory (Active Listings)	3,651	3,589	1.7%
Months Supply of Inventory	7.0	7.3	-4.1%



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Townhouses and Condos

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		January 2018	January 2017	Percent Change Year-over-Year
Traditional	Closed Sales	463	393	17.8%
	Median Sale Price	\$192,500	\$190,000	1.3%
Foreclosure/REO	Closed Sales	6	18	-66.7%
	Median Sale Price	\$142,125	\$93,152	52.6%
Short Sale	Closed Sales	2	2	0.0%
	Median Sale Price	\$121,500	\$74,975	62.1%

