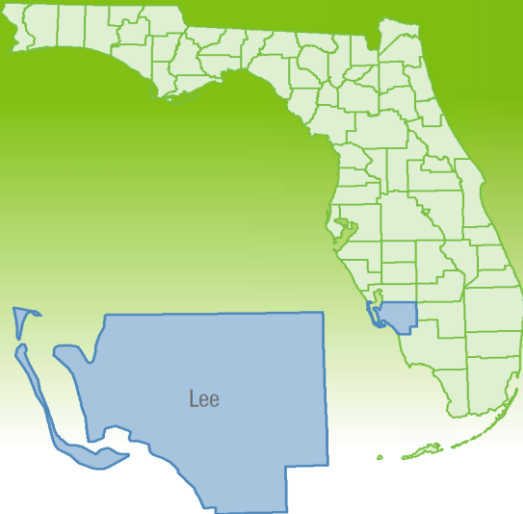


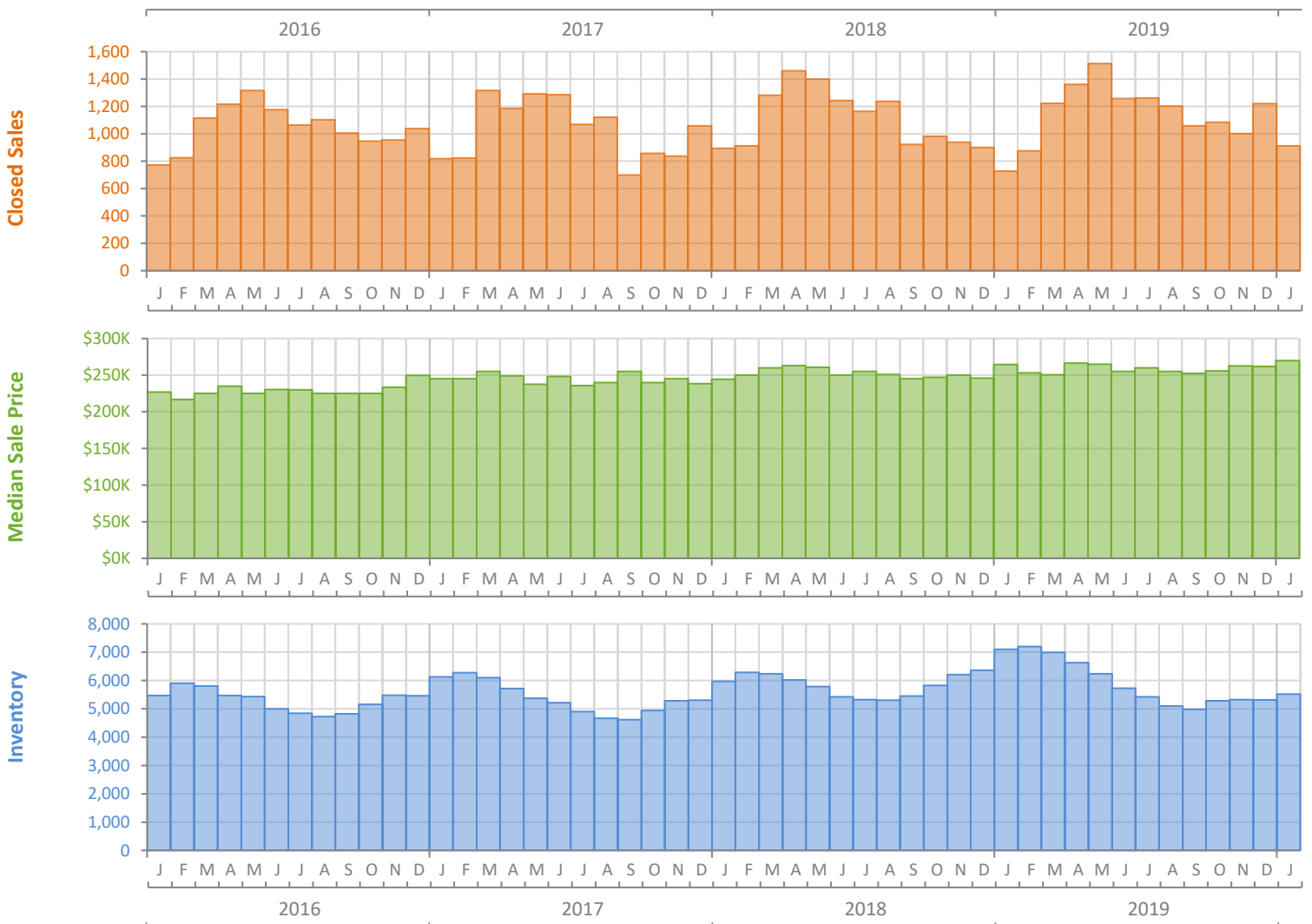
Monthly Market Summary - January 2020

Single Family Homes

Lee County



	January 2020	January 2019	Percent Change Year-over-Year
Closed Sales	912	728	25.3%
Paid in Cash	316	245	29.0%
Median Sale Price	\$270,000	\$264,498	2.1%
Average Sale Price	\$385,530	\$338,866	13.8%
Dollar Volume	\$351.6 Million	\$246.7 Million	42.5%
Med. Pct. of Orig. List Price Received	96.2%	95.3%	0.9%
Median Time to Contract	58 Days	67 Days	-13.4%
Median Time to Sale	99 Days	112 Days	-11.6%
New Pending Sales	1,514	1,212	24.9%
New Listings	1,796	2,097	-14.4%
Pending Inventory	1,804	1,450	24.4%
Inventory (Active Listings)	5,519	7,104	-22.3%
Months Supply of Inventory	4.7	6.5	-27.7%



Monthly Distressed Market - January 2020

Single Family Homes

Lee County



		January 2020	January 2019	Percent Change Year-over-Year
Traditional	Closed Sales	885	705	25.5%
	Median Sale Price	\$274,000	\$268,000	2.2%
Foreclosure/REO	Closed Sales	25	19	31.6%
	Median Sale Price	\$216,000	\$156,750	37.8%
Short Sale	Closed Sales	2	4	-50.0%
	Median Sale Price	\$205,000	\$270,500	-24.2%

