

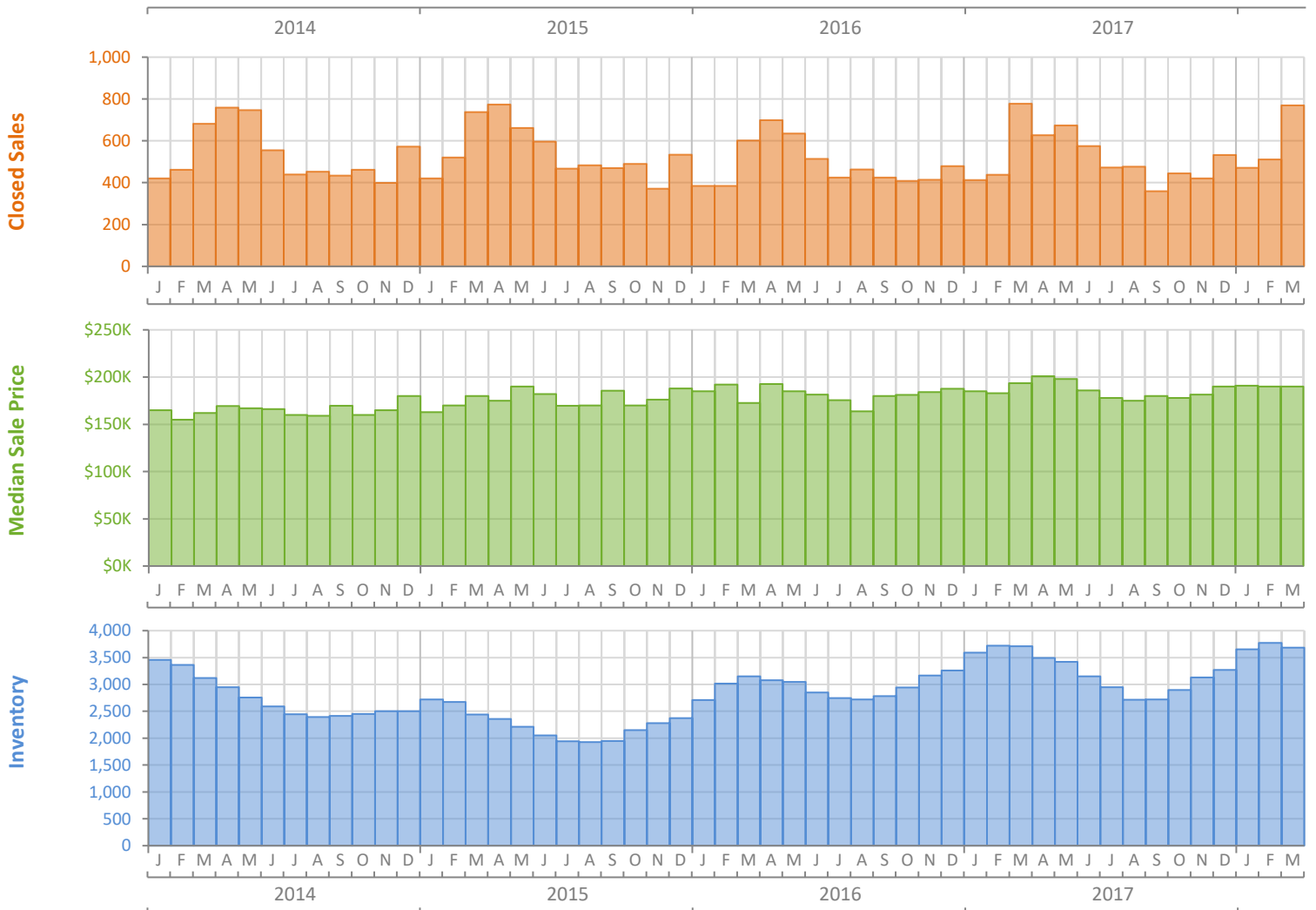
Monthly Market Summary - March 2018

Townhouses and Condos

Lee County



	March 2018	March 2017	Percent Change Year-over-Year
Closed Sales	769	777	-1.0%
Paid in Cash	460	465	-1.1%
Median Sale Price	\$190,000	\$193,650	-1.9%
Average Sale Price	\$242,731	\$246,883	-1.7%
Dollar Volume	\$186.7 Million	\$191.8 Million	-2.7%
Med. Pct. of Orig. List Price Received	94.4%	94.6%	-0.2%
Median Time to Contract	66 Days	66 Days	0.0%
Median Time to Sale	100 Days	101 Days	-1.0%
New Pending Sales	900	832	8.2%
New Listings	910	874	4.1%
Pending Inventory	1,017	938	8.4%
Inventory (Active Listings)	3,685	3,708	-0.6%
Months Supply of Inventory	7.0	7.3	-4.1%



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Townhouses and Condos

Lee County



		March 2018	March 2017	Percent Change Year-over-Year
Traditional	Closed Sales	754	759	-0.7%
	Median Sale Price	\$195,000	\$195,000	0.0%
Foreclosure/REO	Closed Sales	12	18	-33.3%
	Median Sale Price	\$128,625	\$113,500	13.3%
Short Sale	Closed Sales	3	0	N/A
	Median Sale Price	\$175,000	(No Sales)	N/A

