

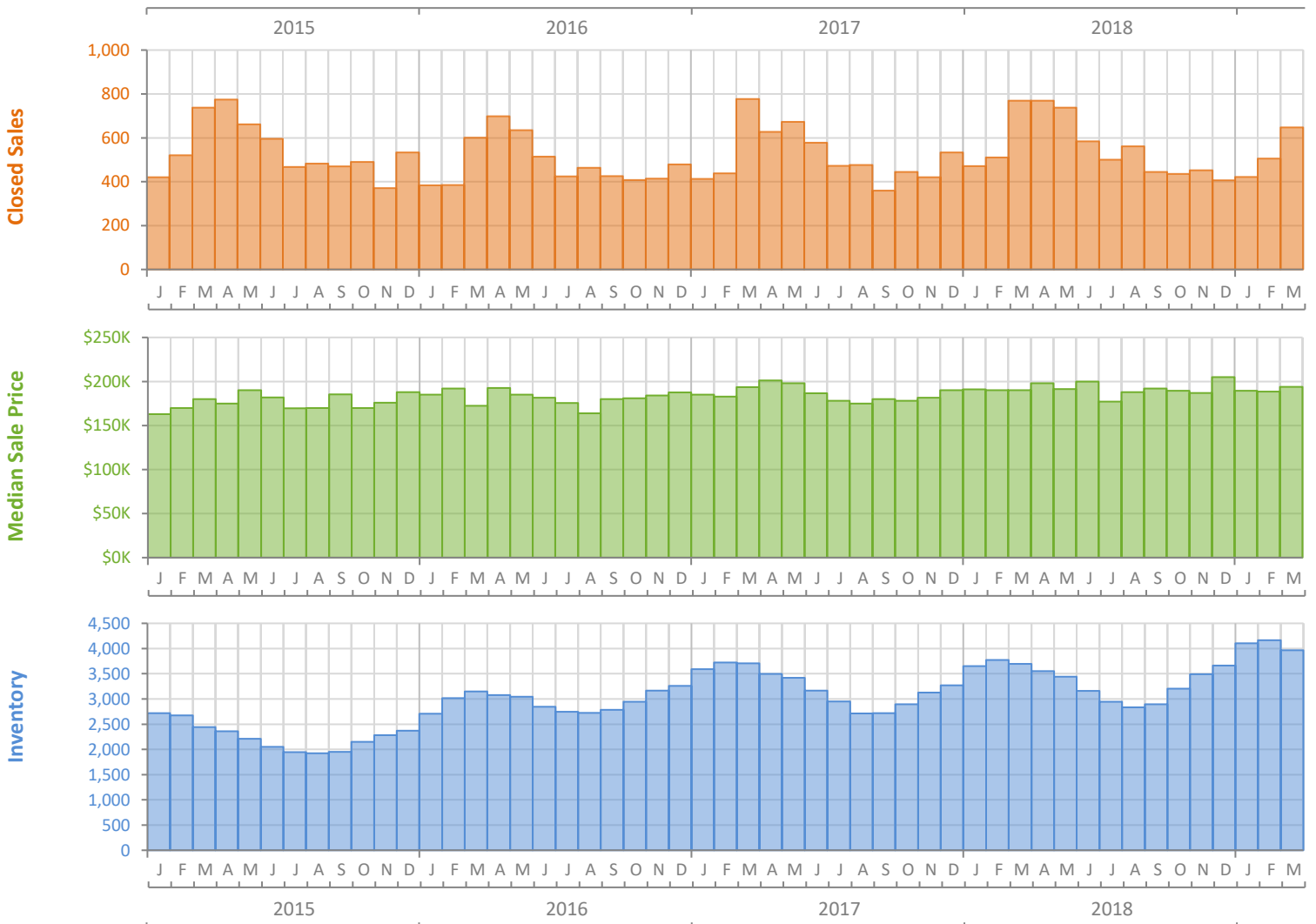
Monthly Market Summary - March 2019

Townhouses and Condos

Lee County



	March 2019	March 2018	Percent Change Year-over-Year
Closed Sales	648	769	-15.7%
Paid in Cash	389	460	-15.4%
Median Sale Price	\$194,000	\$190,000	2.1%
Average Sale Price	\$253,979	\$242,731	4.6%
Dollar Volume	\$164.6 Million	\$186.7 Million	-11.8%
Med. Pct. of Orig. List Price Received	94.5%	94.4%	0.1%
Median Time to Contract	59 Days	66 Days	-10.6%
Median Time to Sale	96 Days	100 Days	-4.0%
New Pending Sales	918	899	2.1%
New Listings	838	912	-8.1%
Pending Inventory	1,075	1,016	5.8%
Inventory (Active Listings)	3,969	3,697	7.4%
Months Supply of Inventory	7.4	7.0	5.7%



Monthly Distressed Market - March 2019

Townhouses and Condos

Lee County



		March 2019	March 2018	Percent Change Year-over-Year
Traditional	Closed Sales	645	754	-14.5%
	Median Sale Price	\$194,000	\$195,000	-0.5%
Foreclosure/REO	Closed Sales	2	12	-83.3%
	Median Sale Price	\$467,500	\$128,625	263.5%
Short Sale	Closed Sales	1	3	-66.7%
	Median Sale Price	\$180,000	\$175,000	2.9%

