

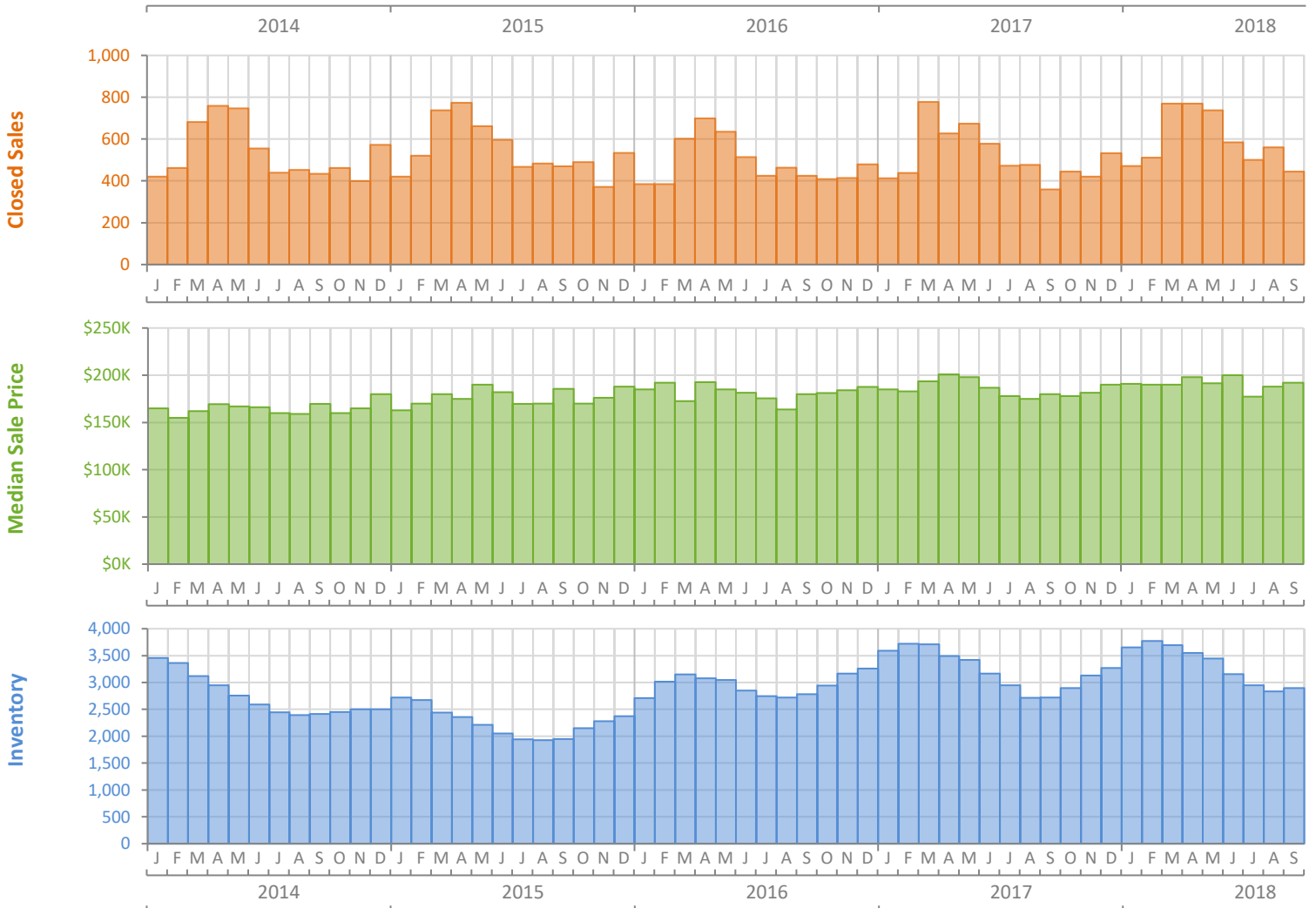
# Monthly Market Summary - September 2018

## Townhouses and Condos

### Lee County



	September 2018	September 2017	Percent Change Year-over-Year
Closed Sales	445	359	24.0%
Paid in Cash	218	212	2.8%
Median Sale Price	\$192,000	\$180,000	6.7%
Average Sale Price	\$237,677	\$226,538	4.9%
Dollar Volume	\$105.8 Million	\$81.3 Million	30.1%
Med. Pct. of Orig. List Price Received	94.1%	94.5%	-0.4%
Median Time to Contract	107 Days	85 Days	25.9%
Median Time to Sale	146 Days	138 Days	5.8%
New Pending Sales	446	272	64.0%
New Listings	558	323	72.8%
Pending Inventory	575	516	11.4%
Inventory (Active Listings)	2,894	2,721	6.4%
Months Supply of Inventory	5.1	5.3	-3.8%



# Monthly Distressed Market - September 2018

## Townhouses and Condos

### Lee County



		September 2018	September 2017	Percent Change Year-over-Year
Traditional	Closed Sales	436	353	23.5%
	Median Sale Price	\$192,000	\$180,000	6.7%
Foreclosure/REO	Closed Sales	6	6	0.0%
	Median Sale Price	\$194,188	\$154,500	25.7%
Short Sale	Closed Sales	3	0	N/A
	Median Sale Price	\$215,000	(No Sales)	N/A

