

Listing and Sales Summary Report

September 2020

Single Family Homes



| | Closed Sales | | | Average Closed Price | | | Days on Market Until Sale | | | Months Supply of Inventory | | |
|--------------------------------|--------------|--------------|---------------|----------------------|------------------|---------------|---------------------------|-----------|---------------|----------------------------|------------|---------------|
| | Sep-20 | Sep-19 | % Change | Sep-20 | Sep-19 | % Change | Sep-20 | Sep-19 | % Change | Sep-20 | Sep-19 | % Change |
| All MLS (All Inclusive) | 2,144 | 1,475 | +45.4% | \$511,559 | \$407,557 | +25.5% | 69 | 90 | -23.3% | 2.9 | 5.9 | -50.8% |
| Cape Coral | 407 | 308 | +32.1% | \$348,390 | \$319,513 | +9.0% | 42 | 78 | -46.2% | 2.0 | 4.7 | -57.4% |
| Captiva | 2 | 2 | 0.0% | \$1,790,025 | \$1,450,000 | +23.5% | 175 | 300 | -41.7% | 18.1 | 18.5 | -2.2% |
| Fort Myers | 379 | 285 | +33.0% | \$412,534 | \$362,185 | +13.9% | 73 | 87 | -16.1% | 2.9 | 5.0 | -42.0% |
| Fort Myers Beach | 25 | 5 | +400.0% | \$811,872 | \$938,480 | -13.5% | 108 | 179 | -39.7% | 4.9 | 10.3 | -52.4% |
| Lee County | 1,440 | 1,079 | +33.5% | \$384,536 | \$325,073 | +18.3% | 59 | 86 | -31.4% | 2.6 | 5.2 | -50.0% |
| Lehigh Acres | 166 | 137 | +21.2% | \$207,207 | \$178,466 | +16.1% | 41 | 75 | -45.3% | 2.0 | 5.1 | -60.8% |
| Matlacha | 1 | 3 | -66.7% | \$352,500 | \$331,333 | +6.4% | 5 | 158 | -96.8% | 4.0 | 5.2 | -23.1% |
| North Fort Myers | 66 | 49 | +34.7% | \$253,764 | \$244,759 | +3.7% | 46 | 70 | -34.3% | 2.6 | 4.7 | -44.7% |
| Pine Island | 15 | 12 | +25.0% | \$448,767 | \$336,667 | +33.3% | 93 | 128 | -27.3% | 4.5 | 6.8 | -33.8% |
| Sanibel | 29 | 10 | +190.0% | \$797,322 | \$978,150 | -18.5% | 112 | 160 | -30.0% | 4.2 | 8.7 | -51.7% |
| 33901 | 23 | 18 | +27.8% | \$445,642 | \$255,353 | +74.5% | 86 | 91 | -5.5% | 3.2 | 5.5 | -41.8% |
| 33903 | 27 | 17 | +58.8% | \$245,585 | \$228,368 | +7.5% | 30 | 70 | -57.1% | 2.3 | 4.2 | -45.2% |
| 33904 | 97 | 60 | +61.7% | \$384,949 | \$346,057 | +11.2% | 47 | 98 | -52.0% | 2.4 | 4.4 | -45.5% |
| 33905 | 48 | 34 | +41.2% | \$334,883 | \$292,488 | +14.5% | 63 | 88 | -28.4% | 2.7 | 5.3 | -49.1% |
| 33907 | 15 | 10 | +50.0% | \$243,415 | \$194,380 | +25.2% | 64 | 24 | +166.7% | 2.1 | 2.8 | -25.0% |
| 33908 | 47 | 46 | +2.2% | \$596,647 | \$469,986 | +26.9% | 99 | 100 | -1.0% | 3.5 | 5.9 | -40.7% |
| 33909 | 106 | 71 | +49.3% | \$248,697 | \$215,208 | +15.6% | 30 | 71 | -57.7% | 1.5 | 4.6 | -67.4% |
| 33912 | 33 | 23 | +43.5% | \$444,558 | \$450,501 | -1.3% | 70 | 76 | -7.9% | 3.2 | 4.9 | -34.7% |
| 33913 | 87 | 48 | +81.3% | \$478,631 | \$467,015 | +2.5% | 66 | 81 | -18.5% | 3.3 | 5.7 | -42.1% |
| 33914 | 131 | 125 | +4.8% | \$425,698 | \$389,037 | +9.4% | 51 | 72 | -29.2% | 2.3 | 5.2 | -55.8% |
| 33916 | 16 | 18 | -11.1% | \$266,150 | \$198,230 | +34.3% | 94 | 119 | -21.0% | 3.5 | 5.3 | -34.0% |
| 33917 | 39 | 32 | +21.9% | \$259,427 | \$253,467 | +2.4% | 58 | 69 | -15.9% | 2.9 | 5.1 | -43.1% |
| 33919 | 50 | 27 | +85.2% | \$367,055 | \$450,626 | -18.5% | 81 | 106 | -23.6% | 2.2 | 4.5 | -51.1% |
| 33922 | 8 | 4 | +100.0% | \$450,063 | \$363,000 | +24.0% | 90 | 94 | -4.3% | 4.8 | 7.7 | -37.7% |

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|-------|--------------|--------|----------|----------------------|-----------|----------|---------------------------|--------|----------|----------------------------|--------|----------|
| | Sep-20 | Sep-19 | % Change | Sep-20 | Sep-19 | % Change | Sep-20 | Sep-19 | % Change | Sep-20 | Sep-19 | % Change |
| 33931 | 25 | 5 | +400.0% | \$811,872 | \$938,480 | -13.5% | 108 | 179 | -39.7% | 4.9 | 10.3 | -52.4% |
| 33932 | 0 | 0 | -- | \$0 | \$0 | -- | 0 | 0 | -- | 0 | 0 | -- |
| 33936 | 49 | 41 | +19.5% | \$173,420 | \$156,968 | +10.5% | 38 | 81 | -53.1% | 2.0 | 4.6 | -56.5% |
| 33956 | 7 | 8 | -12.5% | \$447,286 | \$323,500 | +38.3% | 96 | 145 | -33.8% | 4.2 | 6.2 | -32.3% |
| 33966 | 12 | 14 | -14.3% | \$384,413 | \$296,642 | +29.6% | 54 | 113 | -52.2% | 3.3 | 5.7 | -42.1% |
| 33967 | 48 | 47 | +2.1% | \$308,275 | \$264,946 | +16.4% | 56 | 66 | -15.2% | 1.9 | 3.5 | -45.7% |
| 33971 | 43 | 40 | +7.5% | \$223,072 | \$198,342 | +12.5% | 36 | 53 | -32.1% | 1.8 | 4.9 | -63.3% |
| 33972 | 23 | 14 | +64.3% | \$235,702 | \$186,861 | +26.1% | 69 | 47 | +46.8% | 1.9 | 5.6 | -66.1% |
| 33974 | 20 | 21 | -4.8% | \$217,023 | \$186,566 | +16.3% | 53 | 130 | -59.2% | 2.8 | 5.0 | -44.0% |
| 33976 | 31 | 21 | +47.6% | \$211,644 | \$168,882 | +25.3% | 23 | 71 | -67.6% | 1.8 | 5.6 | -67.9% |
| 33991 | 73 | 52 | +40.4% | \$305,842 | \$264,174 | +15.8% | 40 | 75 | -46.7% | 1.7 | 4.5 | -62.2% |

Listing and Sales Summary Report

September 2020

Townhouse/Condo



| | Closed Sales | | | Average Closed Price | | | Days on Market Until Sale | | | Months Supply of Inventory | | |
|--------------------------------|--------------|------------|---------------|----------------------|------------------|---------------|---------------------------|-----------|--------------|----------------------------|------------|---------------|
| | Sep-20 | Sep-19 | % Change | Sep-20 | Sep-19 | % Change | Sep-20 | Sep-19 | % Change | Sep-20 | Sep-19 | % Change |
| All MLS (All Inclusive) | 1,233 | 837 | +47.3% | \$378,510 | \$307,136 | +23.2% | 88 | 96 | -8.3% | 4.7 | 6.3 | -25.4% |
| Cape Coral | 62 | 49 | +26.5% | \$219,754 | \$198,399 | +10.8% | 80 | 108 | -25.9% | 4.1 | 5.2 | -21.2% |
| Captiva | 2 | 3 | -33.3% | \$357,500 | \$904,167 | -60.5% | 102 | 334 | -69.5% | 8.0 | 13.7 | -41.6% |
| Fort Myers | 303 | 232 | +30.6% | \$212,140 | \$181,323 | +17.0% | 72 | 80 | -10.0% | 3.6 | 5.1 | -29.4% |
| Fort Myers Beach | 41 | 21 | +95.2% | \$411,829 | \$374,795 | +9.9% | 108 | 159 | -32.1% | 5.3 | 9.0 | -41.1% |
| Lee County | 648 | 450 | +44.0% | \$265,082 | \$236,865 | +11.9% | 84 | 91 | -7.7% | 4.0 | 5.6 | -28.6% |
| Lehigh Acres | 16 | 11 | +45.5% | \$109,058 | \$106,715 | +2.2% | 53 | 90 | -41.1% | 2.7 | 5.5 | -50.9% |
| Matlacha | 0 | 0 | -- | \$0 | \$0 | -- | 0 | 0 | -- | 0 | 0 | -- |
| North Fort Myers | 26 | 15 | +73.3% | \$159,395 | \$153,143 | +4.1% | 150 | 105 | +42.9% | 3.9 | 6.0 | -35.0% |
| Pine Island | 2 | 1 | +100.0% | \$189,750 | \$250,000 | -24.1% | 279 | 92 | +203.3% | 4.7 | 8.5 | -44.7% |
| Sanibel | 18 | 7 | +157.1% | \$720,188 | \$559,857 | +28.6% | 217 | 168 | +29.2% | 8.5 | 9.9 | -14.1% |
| 33901 | 16 | 10 | +60.0% | \$223,656 | \$145,490 | +53.7% | 115 | 82 | +40.2% | 3.3 | 5.8 | -43.1% |
| 33903 | 10 | 5 | +100.0% | \$163,150 | \$173,780 | -6.1% | 95 | 95 | 0.0% | 4.8 | 6.3 | -23.8% |
| 33904 | 34 | 19 | +78.9% | \$186,237 | \$160,342 | +16.1% | 68 | 145 | -53.1% | 2.7 | 6.2 | -56.5% |
| 33905 | 4 | 4 | 0.0% | \$148,000 | \$181,850 | -18.6% | 166 | 125 | +32.8% | 2.0 | 5.2 | -61.5% |
| 33907 | 23 | 18 | +27.8% | \$158,339 | \$122,825 | +28.9% | 65 | 63 | +3.2% | 3.1 | 4.4 | -29.5% |
| 33908 | 72 | 49 | +46.9% | \$247,962 | \$215,284 | +15.2% | 89 | 98 | -9.2% | 4.1 | 6.1 | -32.8% |
| 33909 | 11 | 10 | +10.0% | \$159,564 | \$164,673 | -3.1% | 69 | 73 | -5.5% | 8.0 | 3.9 | +105.1% |
| 33912 | 31 | 13 | +138.5% | \$198,276 | \$199,038 | -0.4% | 63 | 101 | -37.6% | 4.2 | 4.5 | -6.7% |
| 33913 | 46 | 25 | +84.0% | \$264,942 | \$226,433 | +17.0% | 62 | 74 | -16.2% | 3.5 | 5.7 | -38.6% |
| 33914 | 16 | 16 | 0.0% | \$330,469 | \$275,772 | +19.8% | 119 | 87 | +36.8% | 4.9 | 5.2 | -5.8% |
| 33916 | 22 | 23 | -4.3% | \$203,521 | \$217,854 | -6.6% | 84 | 123 | -31.7% | 5.1 | 5.8 | -12.1% |
| 33917 | 16 | 10 | +60.0% | \$157,049 | \$142,825 | +10.0% | 184 | 110 | +67.3% | 3.0 | 5.7 | -47.4% |
| 33919 | 56 | 59 | -5.1% | \$167,175 | \$134,808 | +24.0% | 54 | 55 | -1.8% | 2.9 | 4.0 | -27.5% |
| 33922 | 1 | 1 | 0.0% | \$242,000 | \$250,000 | -3.2% | 552 | 92 | +500.0% | 4.8 | 7.0 | -31.4% |

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September 2020

Townhouse/Condo



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|-------|--------------|--------|----------|----------------------|-----------|----------|---------------------------|--------|----------|----------------------------|--------|----------|
| | Sep-20 | Sep-19 | % Change | Sep-20 | Sep-19 | % Change | Sep-20 | Sep-19 | % Change | Sep-20 | Sep-19 | % Change |
| 33931 | 41 | 21 | +95.2% | \$411,829 | \$374,795 | +9.9% | 108 | 159 | -32.1% | 5.3 | 9.0 | -41.1% |
| 33932 | 0 | 0 | -- | \$0 | \$0 | -- | 0 | 0 | -- | 0 | 0 | -- |
| 33936 | 16 | 10 | +60.0% | \$109,058 | \$101,897 | +7.0% | 53 | 89 | -40.4% | 2.9 | 4.4 | -34.1% |
| 33956 | 1 | 0 | -- | \$137,500 | \$0 | -- | 5 | 0 | -- | 1.0 | 0 | -- |
| 33966 | 29 | 25 | +16.0% | \$191,577 | \$193,011 | -0.7% | 56 | 72 | -22.2% | 3.2 | 5.1 | -37.3% |
| 33967 | 4 | 6 | -33.3% | \$221,000 | \$181,167 | +22.0% | 28 | 33 | -15.2% | 3.1 | 4.2 | -26.2% |
| 33971 | 0 | 1 | -100.0% | \$0 | \$154,900 | -100.0% | 0 | 106 | -100.0% | 0.4 | 4.3 | -90.7% |
| 33972 | 0 | 0 | -- | \$0 | \$0 | -- | 0 | 0 | -- | 0 | 0 | -- |
| 33974 | 0 | 0 | -- | \$0 | \$0 | -- | 0 | 0 | -- | 1.0 | 0 | -- |
| 33976 | 0 | 0 | -- | \$0 | \$0 | -- | 0 | 0 | -- | 0 | 0 | -- |
| 33991 | 1 | 4 | -75.0% | \$250,000 | \$154,000 | +62.3% | 11 | 112 | -90.2% | 3.6 | 2.1 | +71.4% |