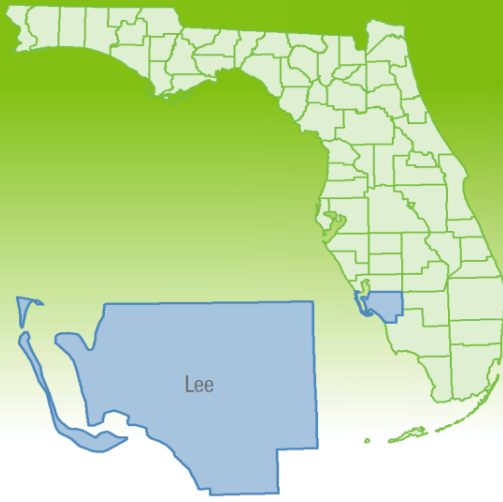


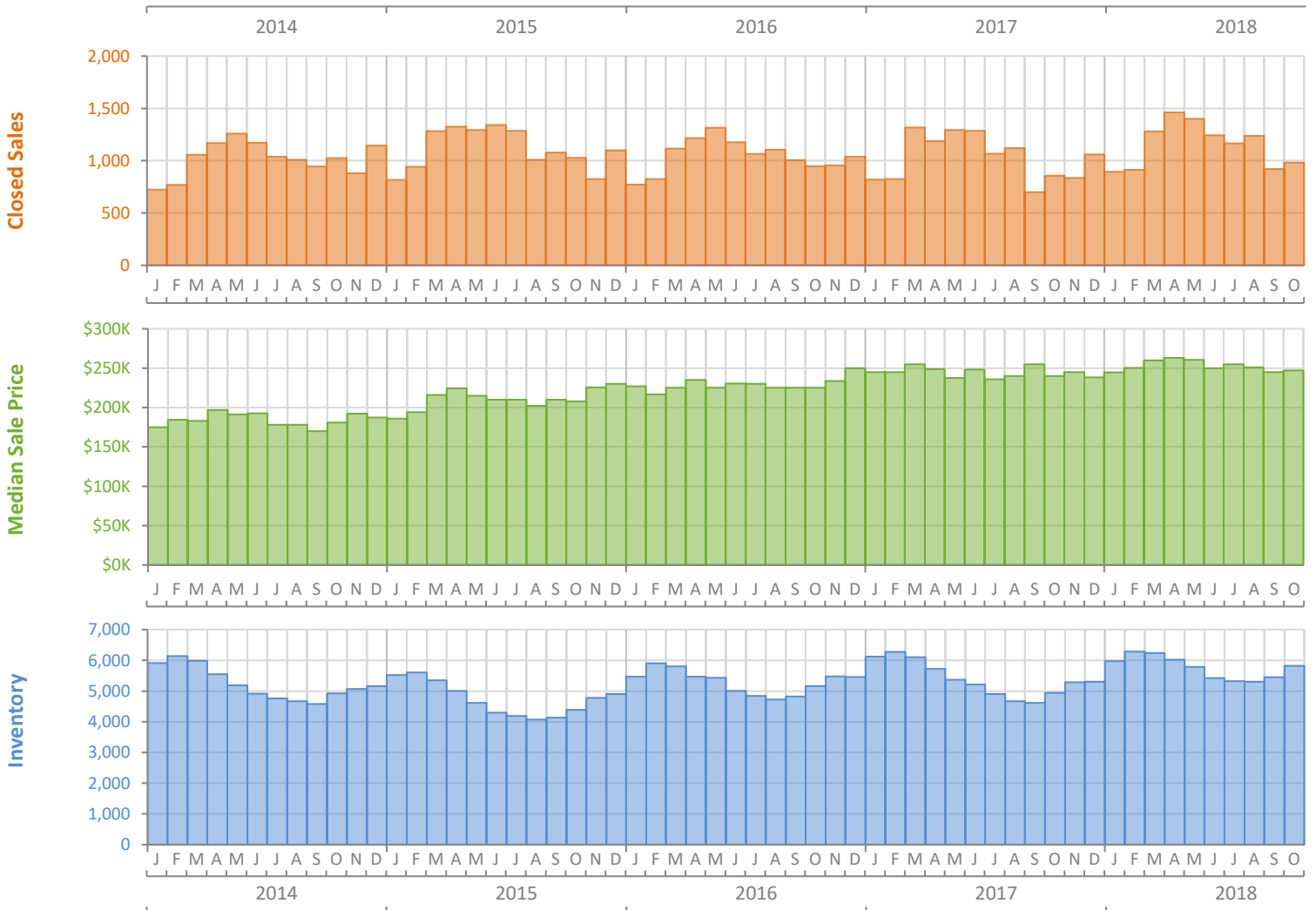
Monthly Market Summary - October 2018

Single Family Homes

Lee County



	October 2018	October 2017	Percent Change Year-over-Year
Closed Sales	982	857	14.6%
Paid in Cash	299	242	23.6%
Median Sale Price	\$246,995	\$240,000	2.9%
Average Sale Price	\$327,081	\$322,173	1.5%
Dollar Volume	\$321.2 Million	\$276.1 Million	16.3%
Med. Pct. of Orig. List Price Received	95.7%	96.0%	-0.3%
Median Time to Contract	59 Days	61 Days	-3.3%
Median Time to Sale	104 Days	110 Days	-5.5%
New Pending Sales	1,107	1,059	4.5%
New Listings	1,575	1,419	11.0%
Pending Inventory	1,391	1,392	-0.1%
Inventory (Active Listings)	5,823	4,940	17.9%
Months Supply of Inventory	5.2	4.8	8.3%



Monthly Distressed Market - October 2018

Single Family Homes

Lee County



		October 2018	October 2017	Percent Change Year-over-Year
Traditional	Closed Sales	944	829	13.9%
	Median Sale Price	\$250,000	\$241,000	3.7%
Foreclosure/REO	Closed Sales	32	25	28.0%
	Median Sale Price	\$160,964	\$165,000	-2.4%
Short Sale	Closed Sales	6	3	100.0%
	Median Sale Price	\$178,250	\$350,000	-49.1%

