

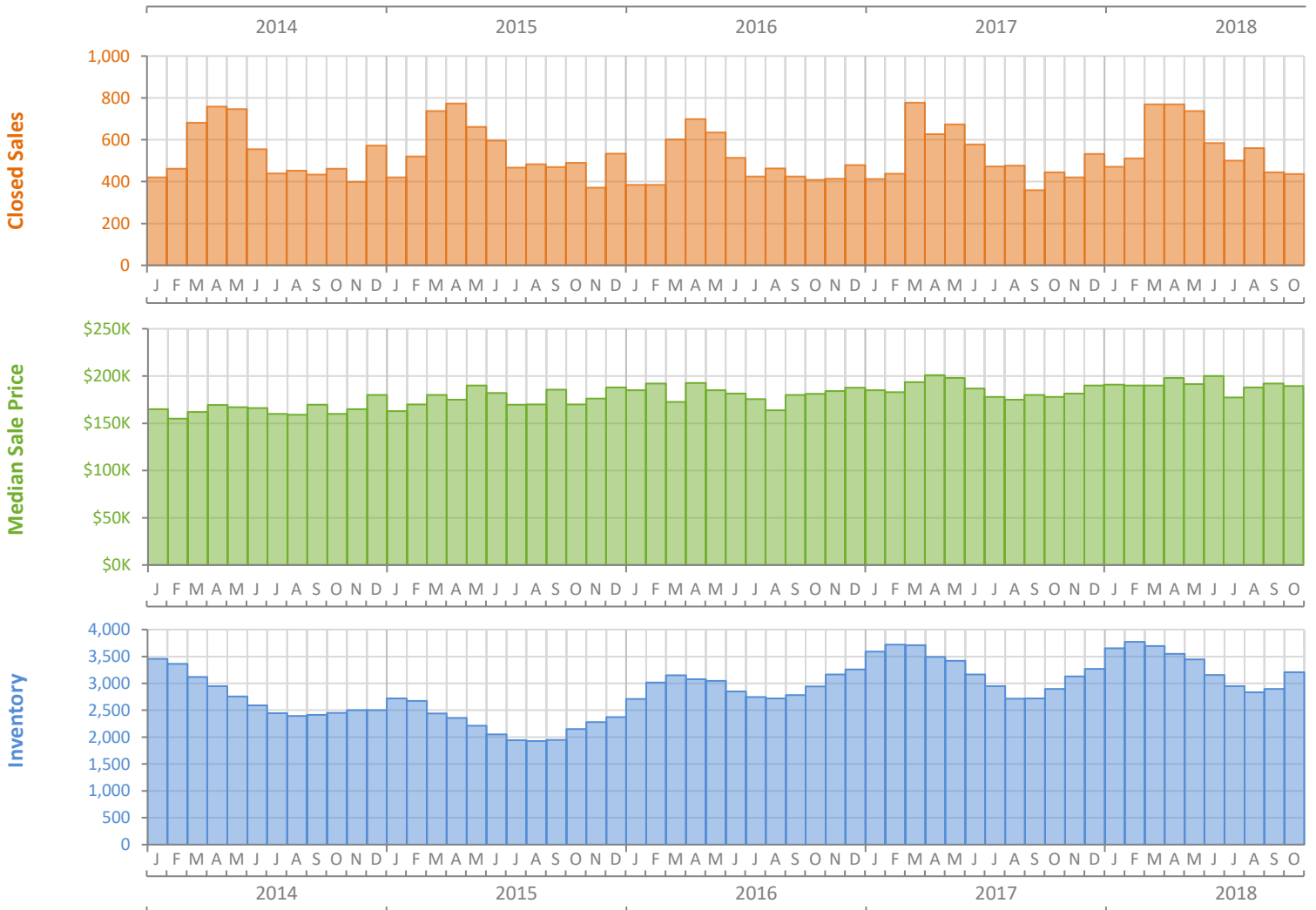
# Monthly Market Summary - October 2018

## Townhouses and Condos

### Lee County



	October 2018	October 2017	Percent Change Year-over-Year
Closed Sales	436	445	-2.0%
Paid in Cash	247	224	10.3%
Median Sale Price	\$189,500	\$178,000	6.5%
Average Sale Price	\$234,660	\$241,875	-3.0%
Dollar Volume	\$102.3 Million	\$107.6 Million	-4.9%
Med. Pct. of Orig. List Price Received	95.0%	94.7%	0.3%
Median Time to Contract	75 Days	93 Days	-19.4%
Median Time to Sale	113 Days	133 Days	-15.0%
New Pending Sales	507	505	0.4%
New Listings	846	759	11.5%
Pending Inventory	593	541	9.6%
Inventory (Active Listings)	3,206	2,895	10.7%
Months Supply of Inventory	5.7	5.6	1.8%



# Monthly Distressed Market - October 2018

## Townhouses and Condos

### Lee County



		October 2018	October 2017	Percent Change Year-over-Year
Traditional	Closed Sales	425	426	-0.2%
	Median Sale Price	\$190,000	\$183,000	3.8%
Foreclosure/REO	Closed Sales	10	15	-33.3%
	Median Sale Price	\$118,375	\$124,000	-4.5%
Short Sale	Closed Sales	1	4	-75.0%
	Median Sale Price	\$190,000	\$130,000	46.2%

