

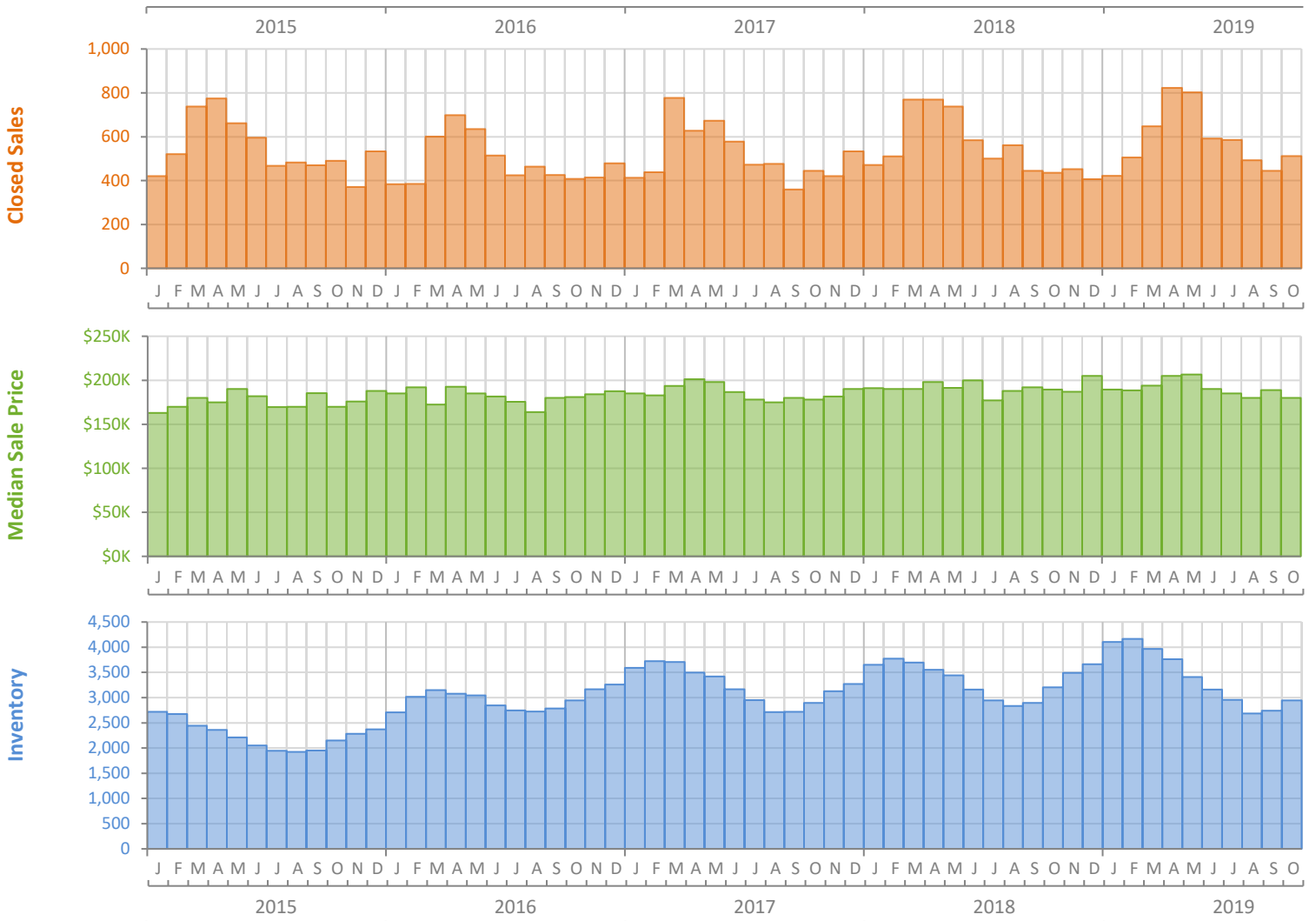
Monthly Market Summary - October 2019

Townhouses and Condos

Lee County



	October 2019	October 2018	Percent Change Year-over-Year
Closed Sales	512	436	17.4%
Paid in Cash	245	247	-0.8%
Median Sale Price	\$180,000	\$189,500	-5.0%
Average Sale Price	\$223,428	\$234,660	-4.8%
Dollar Volume	\$114.4 Million	\$102.3 Million	11.8%
Med. Pct. of Orig. List Price Received	94.9%	95.0%	-0.1%
Median Time to Contract	83 Days	75 Days	10.7%
Median Time to Sale	121 Days	113 Days	7.1%
New Pending Sales	564	507	11.2%
New Listings	790	847	-6.7%
Pending Inventory	649	593	9.4%
Inventory (Active Listings)	2,947	3,207	-8.1%
Months Supply of Inventory	5.3	5.7	-7.0%



Monthly Distressed Market - October 2019

Townhouses and Condos

Lee County



		October 2019	October 2018	Percent Change Year-over-Year
Traditional	Closed Sales	501	425	17.9%
	Median Sale Price	\$181,500	\$190,000	-4.5%
Foreclosure/REO	Closed Sales	9	10	-10.0%
	Median Sale Price	\$129,900	\$118,375	9.7%
Short Sale	Closed Sales	2	1	100.0%
	Median Sale Price	\$274,500	\$190,000	44.5%

