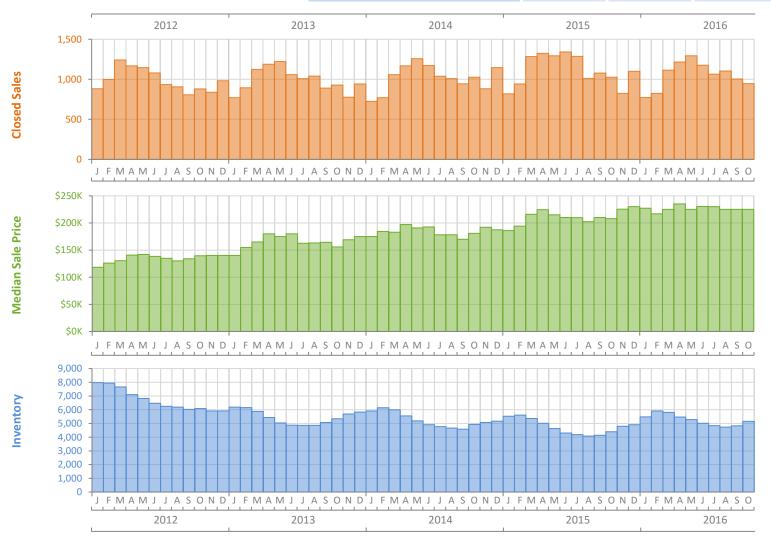
Monthly Market Summary - October 2016 Single Family Homes Lee County





	October 2016	October 2015	Percent Change Year-over-Year
Closed Sales	947	1,027	-7.8%
Paid in Cash	281	384	-26.8%
Median Sale Price	\$225,000	\$207,900	8.2%
Average Sale Price	\$296,775	\$294,556	0.8%
Dollar Volume	\$281.0 Million	\$302.5 Million	-7.1%
Med. Pct. of Orig. List Price Received	96.0%	96.2%	-0.2%
Median Time to Contract	54 Days	46 Days	17.4%
Median Time to Sale	102 Days	89 Days	14.6%
New Pending Sales	1,096	1,254	-12.6%
New Listings	1,474	1,475	-0.1%
Pending Inventory	1,717	1,806	-4.9%
Inventory (Active Listings)	5,157	4,392	17.4%
Months Supply of Inventory	5.0	3.9	28.2%



Monthly Distressed Market - October 2016 Single Family Homes Lee County





		October 2016	October 2015	Percent Change Year-over-Year
Traditional	Closed Sales	884	869	1.7%
	Median Sale Price	\$230,000	\$220,000	4.5%
Foreclosure/REO	Closed Sales	56	129	-56.6%
	Median Sale Price	\$173,912	\$146,000	19.1%
Short Sale	Closed Sales	7	29	-75.9%
	Median Sale Price	\$175,000	\$118,000	48.3%

2014 2015 2016 ■ Traditional ■ Foreclosure/REO ■ Short Sale 100% 90% 80% 70% 60% 50% 40% 30% 20% 10% 0% J F M A M J J A S O N D J F M A M J J A S O N D J F M A M J J A S O N D J F M A M J J A S O N D J F M A M J J A S O \$300K \$250K Median Sale Price \$200K \$150K \$100K \$50K \$0K $\verb| JASONDJFMAMJJASONDJFMAMJJASONDJFMAMJJASO$ 2013 2014 2015 2012 2016