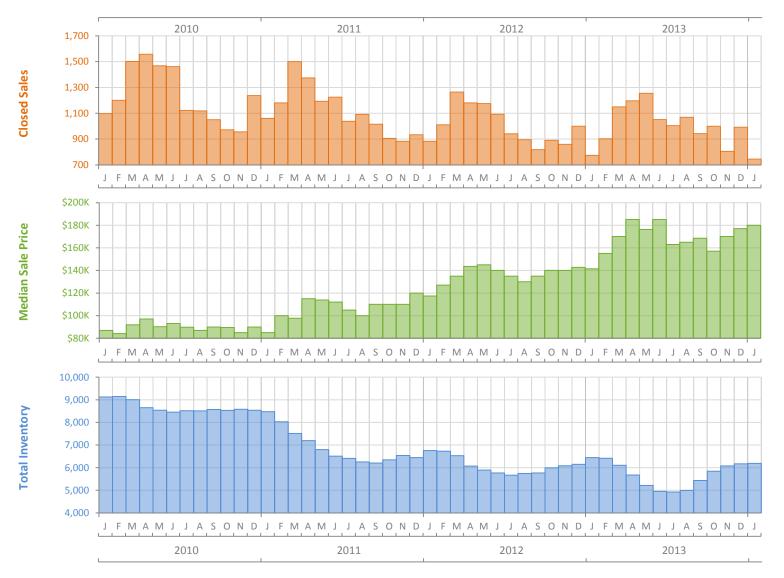
Monthly Market Summary - January 2014 Single Family Homes Lee County





	January 2014	January 2013	Percent Change Year-over-Year
Closed Sales	745	774	-3.7%
Cash Sales	416	437	-4.8%
New Pending Sales	1,278	1,365	-6.4%
New Listings	2,098	2,145	-2.2%
Median Sale Price	\$180,000	\$141,500	27.2%
Average Sale Price	\$301,035	\$240,023	25.4%
Median Days on Market	46	57	-19.3%
Avg. Percent of Original List Price Received	93.1%	93.7%	-0.6%
Pending Inventory	1,976	2,311	-14.5%
Inventory (Active Listings)	6,192	6,448	-4.0%
Months Supply of Inventory	6.1	6.5	-5.6%



Monthly Distressed Market - January 2014 Single Family Homes Lee County





		January 2014	January 2013	Percent Change Year-over-Year
Traditional	Closed Sales	552	518	6.6%
	Median Sale Price	\$225,450	\$170,000	32.6%
Foreclosure/REO	Closed Sales	146	128	14.1%
	Median Sale Price	\$90,000	\$90,500	-0.6%
Short Sale	Closed Sales	47	128	-63.3%
	Median Sale Price	\$130,000	\$100,000	30.0%

2010 2011 2012 2013 ■ Short Sale Traditional ■ Foreclosure/REO 100% 90% 80% 70% 60% 50% 40% 30% 20% 10% 0% A S O N D FMAMJJASONDJFMAMJJASONDJFMAMJ J A S O N D J \$250K \$200K Median Sale Price \$150K \$100K \$50K \$0K $\hbox{O N D J F M A M J J A S }$ O N D $\mathsf{F} \ \mathsf{M} \ \mathsf{A} \ \mathsf{M} \ \mathsf{J}$ 2010 2011 2012 2013