

RPCRA 2025 EDUCATION COURSE GUIDE

Never Stop Learning

Q1: January - March



SUNRISE EDUCATION CENTER

12381 S. Cleveland Ave.
Suite 500
Fort Myers, FL 33907



CAPE CORAL EDUCATION CENTER

918 SE 46th Ln
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GET THE MOST FROM YOUR MEMBERSHIP

One of the greatest ways we offer value for our members is continuing education. Our courses feature highly knowledgeable and award winning instructors to help our members constantly learn, improve, become more effective, strengthen their reputation, and ultimately get more contracts signed.



EDUCATION PASSPORT

The Real Estate Advanced Learning Passport is one of the most convenient services and best values offered to Members. For an annual fee of \$50, Members can take required Core Law and NAR Ethics classes, CE and Non-CE classes, Specialty Programs and informational seminars for FREE or at a reduced rate.



IF YOU SEE THE NEED, TAKE THE LEAD

Your Association needs YOU: Be a leader and volunteer to become an **EDUCATION AMBASSADOR**

Email
education@rpcra.org for more

2025

COURSE GUIDE

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Cape Coral Ed Center
918 SE 46th Ln
Cape Coral, FL 33904

Important Updates for 2025

We are excited to share important updates that will be implemented January 1, 2025! Royal Palm Coast Realtor® Association is pleased to announce that we'll be removing any cost for much of our continuing education and reducing the costs on many of our certification, designation, and specialty education courses. These changes are designed to enhance the value of your membership while ensuring you have every opportunity to continue to grow your personal and professional knowledge base to ensure continued prosperity in your Realtor® profession.

Classes will be available in-person, as well as online when applicable, to accommodate your busy schedules. Stay tuned for registration details and a course schedule!

Fee Updates

To maintain the high-quality services and resources you've come to expect from RPCRA, the Board has approved the following fees for 2025:

- **No Show Fee** – *Given class size and individuals who register and then fail to attend with no advance notice, a "No-Show" fee will be assessed to any member or registrant who fails to cancel their registration the day prior to the class by 5:00 pm. This fee will be added to your MLS Dashboard and will be required to be paid immediately.*
- **Education Passport Fee** – *The Education Passport will continue to be offered with pricing to remain at 2024 rates - \$50 for the full year (January - December) and \$25 for a half year (July - December.) The value of this program is reduced pricing from our already low member rates for certification, designation, and specialty course offerings. To purchase your 2025 Education Passport, go to your MLS Dashboard, click the "Education" icon, then select the "Subscription" option at the top banner. From there you can choose full year Passport and begin saving money!*

We are committed to transparency and balancing operational costs while continuing to deliver value to our members.

What This Means for You

With these updates, you'll enjoy greater opportunities for professional development and growth and enhanced resources that empower you to succeed in the dynamic real estate market.

Our educational staff members are available to answer any questions you may have. Feel free to contact them at education@rpcra.com or call **239.936.3537** and ask for **Kasi, Judith, or Erica**.


Thank you for your continued support and dedication to excellence in real estate. We look forward to a productive and rewarding 2025!






January 2025

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

 Cape Coral Ed Center
918 SE 46th Ln
Cape Coral, FL 33904

 Tuesday, January 7
 9:00 – 11:00 AM
 No CE
 Passport: Free
Members: Free
Non-Members: \$10
 Cape Coral Ed Center

Contract Series Session I - Listing Agreements

Instructor: *Annette Haber, Esq.*

This session will assist you in getting comfortable with this vital contract, help you learn the steps to take to correctly complete it and gain confidence in doing so. We will also discuss resources from where you can reference owner and property information and how to utilize those resources to best represent the transaction for your customer.

 Tuesday, January 7
 9:00 AM – Noon
 3 CE
 Passport: Free
Members: Free
Non-Members: \$40
 Sunrise Ed Center

Code of Ethics

Instructor: *Megan Eister*

This course takes a unique look at REALTOR® ethics by beginning with a review of Chapter 475 standards of conduct and discussing the differences between LAW versus ETHICS. Relationships with buyers, sellers, landlords, tenants, and business owners must be handled with legal care. But what about moral and ethical issues? Each member of the REALTOR® Association is held to the law, and also a higher degree of ethics than the law requires. Moreover, Chapter 475 FS and FAC 61J2 focus on the licensee's relationships with consumers.

 Tuesday, January 7
 1:00 – 4:00 PM
 3 CE
 Passport: Free
Members: Free
Non-Members: \$40
 Webinar

Core Law - Minimize Legal Risk

Instructor: *Dan Lopez*

The Florida real estate industry continues to experience dramatic changes in the marketplace and in the regulatory realm. This course will discuss the recent changes in the laws as well as refresh your memory on some old standards that rarely change. It examines recent statutory and rule changes that affect not just the license law but real estate law in general. In addition, the course discusses how to maintain your license and generally operate within the law on a daily basis.

 Wednesday, January 8
 9:00 AM – 5:00 PM
 7 CE
 Passport: \$39
Members: \$89
Non-Members: \$109
 Sunrise Ed Center

Pricing Strategy Advisor (PSA) Certification

Instructor: *Zola Szerencses*

This course is specifically designed to enhance your skills in pricing properties, creating CMAs, working with appraisers, and guiding clients through the anxieties and misperceptions they often have about home values.

 Wednesday, January 8
 1:30 – 4:00 PM
 No CE
 Passport: Free
Members: Free
Non-Members: \$10
 Cape Coral Ed Center

Contract Series Session II - FAR/BAR Contracts

Instructor: *Annette Haber, Esq.*

Session II, III and IV are an intense compilation of line-by-line through explanation of the most current FR/BAR Standard purchase and Sale Contract form. After completion of instruction of the Standard purchase and Sale Contract, instruction transitions to demonstration of the distinction of the As-is Contract form deviations and participation to determine which for to use.

 Thursday, January 9
 9:00 AM – Noon
 No CE
 Passport: Free
Members: Free
Non-Members: \$10
 Cape Coral Ed Center

Contract Series Part III - FAR/BAR Contracts

Instructor: *Annette Haber, Esq.*

Session II, III and IV are an intense compilation of line-by-line through explanation of the most current FR/BAR Standard purchase and Sale Contract form. After completion of instruction of the Standard purchase and Sale Contract, instruction transitions to demonstration of the distinction of the As-is Contract form deviations and participation to determine which for to use.

 Friday, January 10
 1:30 – 4:00 PM
 No CE
 Passport: Free
Members: Free
Non-Members: \$10
 Cape Coral Ed Center

Contract Series Offer Part IV

Instructor: *Annette Haber, Esq.*

Session II, III and IV are an intense compilation of line-by-line through explanation of the most current FR/BAR Standard purchase and Sale Contract form. After completion of instruction of the Standard purchase and Sale Contract, instruction transitions to demonstration of the distinction of the As-is Contract form deviations and participation to determine which for to use.

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January 13 - 14
 8:00 AM - 5:00 PM
 N/A CE
 Passport: \$69
Members: \$109
Non-Members: \$149
 Sunrise Ed Center

GRI 302: Thinking Outside the Box!

Instructors: *Michelle Rojas | Sal Di Stefano*

The GRI designation is a powerful tool to attract and build new business. Increase your skill level across the entire landscape of real estate with in-depth training in legal and regulatory issues, technology, professional standards, and the sales process. The GRI designation lets your buyers, sellers, and fellow real estate professionals know that you are committed to the highest level of professional Service. If you are a member of the NAR in good standing, you can earn the GRI® designation by completing this program offered through state REALTOR® associations.

Tuesday, January 14
 1:30 - 4:00 PM
 No CE
 Passport: Free
Members: Free
Non-Members: \$10
 Cape Coral Ed Center

Contract Series Timelines

Instructor: *Annette Haber, Esq.*

This final session concludes the series with hands on lecture and interactive exercise in learning how to prepare and customize a timeline form to manage a transaction from contract to closing.

January 16 - 17
 8:00 AM - 5:00 PM
 N/A CE
 Passport: \$69
Members: \$109
Non-Members: \$149
 Sunrise Ed Center

GRI 301: It's More Than Just Sales!

Instructor: *Kim Bell*

The GRI designation is a powerful tool to attract and build new business. Increase your skill level across the entire landscape of real estate with in-depth training in legal and regulatory issues, technology, professional standards, and the sales process. The GRI designation lets your buyers, sellers, and fellow real estate professionals know that you are committed to the highest level of professional Service. If you are a member of the NAR in good standing, you can earn the GRI® designation by completing this program offered through state REALTOR® associations.

Thursday, January 23
 9:00 AM - Noon
 3 CE
 Passport: Free
Members: Free
Non-Members: \$40
 Webinar

Real Estate Success Using Feng Shui

Instructor: *Steve Kodad*

Find out what Feng Shui is and how it can help you in your real estate business. Following specific techniques can help greatly with selling a home, service a home buyer, and even making sure a home is built in a better way. Feng Shui can be summed up as helping the inhabitants of any environment (home or office) be more successful. In this course you will learn how to create balance and harmony in a home, present the master bedroom as a sanctuary, and make sure all 5 senses are handled perfectly.

Friday, January 24
 Noon - 1:00 PM
 No CE
 Passport: Free
Members: Free
Non-Members: \$10
 Sunrise Ed Center

Lunch & Learn: TBD

Instructor: *TBD*

TBD

Tuesday, January 28
 9:00 - 11:00 AM
 2 CE
 Passport: Free
Members: Free
Non-Members: \$15
 Sunrise Ed Center

Sweet Home Florida: Homestead Exemption

Instructor: *Ned Hale*

The Sunshine State's appeal goes far beyond warm weather, white sand beaches, and no state income tax. A Florida homeowner also benefits from the best primary residence law in the country: homestead. In this first of its kind seminar, Board Certified Real Estate Attorney Ned Hale will explain in detail how the homestead tax benefit works, from initial qualification to Save Our Homes to portability. The more your customers know about homestead's many benefits, the more likely they are to buy a home from you.

Wednesday, January 29
 9:30 - 11:30 AM
 2 CE
 Passport: Free
Members: Free
Non-Members: \$15
 Cape Coral Ed Center

Using Drones in Real Estate


Instructor: *Roy Cabalo*

Join us for an exciting course covering the use of drones in real estate! Instructor Roy Cabalo will help you gain a basic understanding of important definitions, identify different types of drones, understand the benefits to buyers and sellers, provide factors to consider before using drones and clarify myths and misinformation with regards to drones and their use.


January 2025

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 Thursday, January 30

 8:00 AM - 5:00 PM

 8 CE

 Passport: \$39

Members: \$89

Non-Members: \$109

 Sunrise Ed Center

Gold Key Certification Course

Instructor: *Reese Stewart*

After completing this course, your customers and your community will view you as a highly respected professional and as someone they can call upon for all of their real estate needs. This course will equip you with the tools and knowledge for establishing relationship with fellow REALTORS®, affiliated business partners, and customers that will last a lifetime. Professionalism and quality services are the key to success in the real estate industry, so be sure to attend and add this CERTIFICATION to the top of your achievement.

February 2025

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Cape Coral Ed Center
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Cape Coral, FL 33904

Tuesday, February 4

9:00 AM - Noon

3 CE

Passport: Free
Members: Free
Non-Members: \$40

Sunrise Ed Center

Code of Ethics

Instructor: *Megan Eister*

This course takes a unique look at REALTOR® ethics by beginning with a review of Chapter 475 standards of conduct and discussing the differences between LAW versus ETHICS. Relationships with buyers, sellers, landlords, tenants, and business owners must be handled with legal care. But what about moral and ethical issues? Each member of the REALTOR® Association is held to the law, and also a higher degree of ethics than the law requires. Moreover, Chapter 475 FS and FAC 61J2 focus on the licensee's relationships with consumers.

Tuesday, February 4

1:00 - 4:00 PM

3 CE

Passport: Free
Members: Free
Non-Members: \$40

Sunrise Ed Center

Core Law - Minimize Legal Risk

Instructor: *Caroline Boland*

The Florida real estate industry continues to experience dramatic changes in the marketplace and in the regulatory realm. This course will discuss the recent changes in the laws as well as refresh your memory on some old standards that rarely change. It examines recent statutory and rule changes that affect not just the license law but real estate law in general. In addition, the course discusses how to maintain your license and generally operate within the law on a daily basis.

Thursday, February 6

11:00 AM - 3:00 PM

No CE

Passport: Free
Members: Free
Non-Members: \$40

Cape Coral Ed Center

Time to Practice and Play- FR/BAR As-Is Contract Form

Instructor: *Annette Haber, Esq.*

Per your request, during this interactive session Attorney Annette Haber will work with you and share some suggestions and pointers to draft and review and Offer using the FR/BAR As-Is Contract Form. You'll learn how to read, interpret, and complete the Form in an interactive group setting of your peers, and then conclude with question and answers period with open discussion.

February 11 - 12

8:00 AM - 5:00 PM

33 CE

Passport: \$49
Members: \$89
Non-Members: \$129

Sunrise Ed Center

GRI 101: Professionalism & Law

Instructor: *Gonzalo Mejia*

In GRI 101 Realtors® will learn just what sets them apart from real estate licensees. Professional Standards will guide you through the National Association of Realtors® Code of Ethics, and the expectations and requirements of the Florida Real Estate Commission. GRI 101 is a 15 hour course with a 1.5 hour exam approved for 8 hours of CE Specialty Credit+ 3 hours of Core Law credit+ 3 hours of Ethics. OR 15 hours of Sales Associate Post Licensing Credit per module.

Thursday, February 13

9:00 AM - 5:00 PM

6 CE

Passport: \$39
Members: \$89
Non-Members: \$109

Sunrise Ed Center

At Home with Diversity

Instructor: *Gonzalo Mejia*

At Home with Diversity® (AHWD) is a NAR certification program designed to present a picture of the changing face of the real estate industry. After successfully completing the course, REALTORS® are eligible to apply for the official AHWD certification, which convey to clients they are working with a dynamic real estate professional with expertise that transcends cultural barriers. At Home With Diversity® teaches REALTORS® basic competencies to earn the confidence of potential buyers and sellers, regardless of race, ethnicity, religion, gender, handicaps, familial status, or national origin.

February 18 - 19

8:00 AM - 5:00 PM

8 CE

Passport: \$49
Members: \$89
Non-Members: \$129

Sunrise Ed Center

GRI 102: Starting Your Business

Instructor: *Caroline Boland*

Real estate contracts are the most used, yet most misunderstood documents in the profession. But in GRI 102, Contracts to Contracts will provide you with the key to understanding the fundamentals of contract law, including the process of offer, counteroffer, and acceptance. GRI 102 Module is a 15 hour course with a 1.5 hour exam approved for 8 hours of CE specialty credit OR 15 hours of Sales Associate Post Licensing Credit per module.

Thursday, February 20

9:00 AM - Noon

3 CE

Passport: Free
Members: Free
Non-Members: \$40

Webinar

Build Listing Inventory with RPR (Commercial)

Instructor: *Hameed Siddiq*


Looking to build your listing inventory? Many Realtors® are using RPR as a great resource for prospecting. Join us for this class where you will learn effective ways to leverage RPR to target potential sellers and build commercial inventory.


February 2025


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Cape Coral, FL 33904

 Thursday, February 20

 1:00 - 5:00 PM

 4 CE


 Passport: Free
Members: Free
Non-Members: \$40


 Cape Coral Ed Center

Contract Addenda

Instructor: *Annette Haber, Esq.*

In this class you will learn about the various contract addenda currently used with the FR/BAR contract for sale and purchase. A discussion of the most important FAR forms outside of the contracts will also be included. You will also review listing agreements, deposit release forms, and the independent contractor agreement form between broker and salesperson. Don't miss this!

 Thursday, February 20

 1:00 - 3:00 PM

 2 CE


 Passport: Free
Members: Free
Non-Members: \$15


 Webinar

RPR Commercial: Properties, Data & Analytics

Instructor: *Hameed Siddiq*

In this course, attendees will understand how to effectively use the RPR commercial tools to build their Commercial real estate business. Learn how to search commercial properties nationwide, use the site selections tools, use the mapping strategies and more. Recognize the commercial partnership that allows RPR to offer expanded services to commercial practitioners.

 Friday, February 21

 Noon - 1:00 PM

 No CE

 Passport: Free
Members: Free
Non-Members: \$10

 Sunrise Ed Center

Lunch & Learn: TBD


Instructor: *TBD*


N/A

 February 25 - 26

 8:00 AM - 5:00 PM

 8 CE

 Passport: \$49
Members: \$89
Non-Members: \$129

 Sunrise Ed Center

GRI 103 Maximizing Your Profit

Instructor: *Denise Oylar*

A key part of the real estate transaction is financing. The finance portion of GRI 103 will bring awareness of the latest developments in finance to help clarify the economic status and affordability of the real estate market for customers. And if people could get what they want merely by asking for it, negotiations would not be necessary.

March 2025 COURSE GUIDE

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- March 3 - 4
- 9:00 AM - 5:00 PM
- 14 CE
- Passport: \$39
Members: \$89
Non-Members: \$109
- Sunrise Ed Center

14-Hour CE Renewal Bundle

Instructor: *Caroline Boland*

Do you need to renew your license but don't have a lot of time? This course will satisfy your 14-Hour requirement for license renewal. Courses cannot be taken separately, and you must attend all four sessions to full the 14-hour requirement. Your hours will be promptly recorded with DBPR. Renew Your License.

- Tuesday, March 4
- 9:00 - 11:00 AM
- No CE
- Passport: Free
Members: Free
Non-Members: \$10
- Cape Coral Ed Center

Contract Series- Listing Agreements

Instructor: *Annette Haber, Esq.*

Join us for a detailed discussion of the Listing Agreement. This session will assist you in getting comfortable with this vital contract, help you learn the steps to take to correctly complete it and gain confidence in doing so. We will also discuss resources from where you can reference owner and property information and how to utilize those resources to best represent the transaction for your customer.

- Tuesday, March 4
- 10:00 AM - Noon
- 2 CE
- Passport: Free
Members: Free
Non-Members: \$15
- Webinar

Flood Insurance: An Overview for Real Estate Profession

Instructor: *John Tankersly*

This CE course is a general guide (for buying or listing side) to understand the situation when it comes to flood insurance being par tof your transaction.

- Tuesday, March 4
- 1:00 - 3:00 PM
- 2 CE
- Passport: Free
Members: Free
Non-Members: \$15
- Webinar

Errors & Omissions in Real Estate: A Guide to Reducing Risk

Instructor: *John Tankersly*

This course deals with identifying high risk situation an reducing risk when making referrals. We'll review the Tenant Selection Form and various property management situations that can present risk. Then we'll cover the difference between "general liability" and 'E & O', and how each applies to daily real estate activities as well as risk factors related to home insurance.

- Wednesday, March 5
- 9:00 AM - Noon
- 3 CE
- Passport: Free
Members: Free
Non-Members: \$40
- Webinar

Core Law - Minimize Legal Risk

Instructor: *Dan Lopez*

The Florida real estate industry continues to experience dramatic changes in the marketplace and in the regulatory realm. This course will discuss the recent changes in the laws as well as refresh your memory on some old standards that rarely change. It examines recent statutory and rule changes that affect not just the license law but real estate law in general. In addition, the course discusses how to maintain your license and generally operate within the law on a daily basis.

- Wednesday, March 5
- 1:00 - 4:00 PM
- 3 CE
- Passport: Free
Members: Free
Non-Members: \$40
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A Convenient Path: Navigating The VA Loan Process

Instructor: *Roy Cabalo*

Florida strives to be the friendliest military state in the country so much so, that we have a non-profit corporation, create by the state of Florida, called Veterans Florida. The corporation is designed to help veterans fully transition to civilian life in the sunshine state. This is where you come in. You will navigate todays veteran through the home buying process explaining the difference between Pre-Quality and Pre-approval. Define: Maximum Dept Ratios, Maximum Loan Amounts, review, the importance of Credit Counseling and review the FR/BAR Sales contract, as it pertains to the VA sales process.

- Wednesday, March 5
- 1:30 - 4:00 PM
- No CE
- Passport: Free
Members: Free
Non-Members: \$10
- Cape Coral Ed Center

Contract Series Session II

Instructor: *Annette Haber, Esq.*


Session II, III and IV are an intense compilation of line-by-line through explanation of the most current FR/BAR Standard purchase and Sale Contract form. After completion of instruction of the Standard purchase and Sale Contract, instruction transitions to demonstration of the distinction of the As-is Contract form deviations and participation to determine which for to use.

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 Thursday, March 6
 9:00 AM - Noon
 No CE
 Passport: Free
Members: Free
Non-Members: \$10
 Cape Coral Ed Center

Contract Series Offer Part III

Instructor: *Annette Haber, Esq.*

Session II, III and IV are an intense compilation of line-by-line through explanation of the most current FR/BAR Standard purchase and Sale Contract form. After completion of instruction of the Standard purchase and Sale Contract, instruction transitions to demonstration of the distinction of the As-is Contract form deviations and participation to determine which for to use.

 Thursday, March 6
 9:00 AM - 5:00 PM
 7 CE
 Passport: \$39
Members: \$89
Non-Members: \$109
 Sunrise Ed Center

Short Sales and Foreclosures

Instructor: *Brian Woods*






NAR's Short Sales and Foreclosure Certification focuses on both the buyer and seller sides of distressed property transactions. Knowing how to help sellers maneuver the complexities of short sales, as well as help buyers to pursue short sale and foreclosure opportunities, are not merely good skills to have in today's market- they are critical.

 Friday, March 7
 1:30 - 4:00 PM
 No CE
 Passport: Free
Members: Free
Non-Members: \$10
 Cape Coral Ed Center

Contract Series Offer Part IV

Instructor: *Annette Haber, Esq.*

Session II, III and IV are an intense compilation of line-by-line through explanation of the most current FR/BAR Standard purchase and Sale Contract form. After completion of instruction of the Standard purchase and Sale Contract, instruction transitions to demonstration of the distinction of the As-is Contract form deviations and participation to determine which for to use.

 Tuesday, March 11
 9:00 AM - Noon
 3 CE
 Passport: Free
Members: Free
Non-Members: \$40
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Code of Ethics

Instructor: *Megan Elster*

This course takes a unique look at REALTOR® ethics by beginning with a review of Chapter 475 standards of conduct and discussing the differences between LAW versus ETHICS. Relationships with buyers, sellers, landlords, tenants, and business owners must be handled with legal care. But what about moral and ethical issues? Each member of the REALTOR® Association is held to the law, and also a higher degree of ethics than the law requires. Moreover, Chapter 475 FS and FAC 61J2 focus on the licensee's relationships with consumers.

 Tuesday, March 11
 9:00 AM - Noon
 3 CE
 Passport: Free
Members: Free
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 Webinar

How to Know if Your Transaction is Going South

Instructor: *Julianna Giordano*






We've all had those transaction that we'd classify as a "problem". But what was the problem? Even though each transactions a unique course of events, there can be plenty of similarities with each transaction. knowing the similarities with each transaction can help us pinpoint those key areas of the transaction, and help for smoother transactions in the future. So, a check list and consistent approach to each transaction not only benefits your buyers and sellers, but keeps you out of trouble too.

 Tuesday, March 11
 1:30 - 4:00 PM
 No CE
 Passport: Free
Members: Free
Non-Members: \$10
 Cape Coral Ed Center

Contract Series Timelines Part V

Instructor: *Annette Haber, Esq.*

This final session concludes the series with hands on lecture and interactive exercise in learning how to prepare and customize a timeline form to manage a transaction from contract to closing.

 Thursday, March 13
 9:00 AM - Noon
 3 CE
 Passport: Free
Members: Free
Non-Members: \$40
 Sunrise Ed Center

Fair Housing & Diversity

Instructor: *Ann Thompson*

Realtors® are community leaders - That's Who You Are. You shape and help build neighborhoods that thrive. By promoting diversity and inclusion, you unlock access to opportunities that transform lives and boost business. Join RPCRA on April 29th as Ann Thompson presents "Fair Housing, Inclusion & Diversity".

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- Thursday, March 13
- 1:00 - 4:00 PM
- No CE
- Passport: Free
Members: Free
Non-Members: \$40
- Sunrise Ed Center

Bias Override: Overcoming Barriers to Fair Housing

Instructor: *Ann Thompson*

Bias Override: Overcoming Barriers to Fair Housing helps real estate professionals interrupt stereotypical thinking so they can avoid fair housing pitfalls and provide equal professional service to every customer or client. Participants will examine the history of bias in real estate, learn about the mind science of identity, study how implicit bias can result in fair housing violations, and engage in interactive exercises to enhance communication skills and business relationships with clients of all backgrounds.

- Friday, March 21
- Noon - 1:00 PM
- No CE
- Passport: Free
Members: Free
Non-Members: \$10
- Sunrise Ed Center

Lunch and Learn: Reverse Mortgage & Reverse for Purchase

Instructor: *TBD*

N/A