

## Graduate, Realtor<sup>®</sup> Institute (GRI) Designation

# The GRI designation is a powerful tool to attract and build new business.

You'll increase your skill level across the entire landscape of real estate with in-depth training in legal and regulatory issues, technology, professional standards, and the sales process.

The GRI designation lets your buyers, sellers, and fellow real estate professionals know that you are committed to the highest level of professional service.

If you are a member of the National Association of Realtors® (NAR) in good standing, you can earn the GRI designation by completing the Realtor® Institute Program offered through state Realtor® associations.

You can get 45 Sales Associate Post Licensing Hours by completing the GRI 100 series.

### Register: www.dashboardmls.com

Passport: \$49 Members: \$89

Pricing per session

Sunrise Ed Center 12381 S Cleveland Ave. Suite 500 Fort Myers, FL 33907

### Register: www.dashboardmls.com (Click "Education")

Questions? Email: education@rpcra.org

# **GRI 100 Series**

#### GRI 101

- 8:00 AM 5:00 PM
- June 9 10
- Sunrise Education Center
- Instructor: Dan Lopez

### GRI 102

- 8:00 AM 5:00 PM
- June 16 17
- Sunrise Education Center
- Instructors: Nick Bejelis

### GRI 103

- 8:00 AM 5:00 PM
- June 23 24
- Sunrise Education Center
- Instructors: Sal Di Stefano

### **Did You Know?**

According to NAR, Realtors® who earn their GRI designation typically earn, on average, \$30,000 more per year!

