

October 2023 Market Review

Single Family Residence


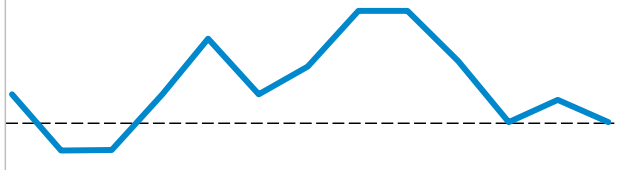

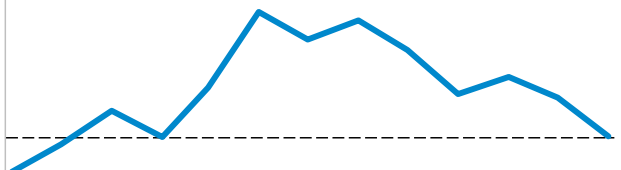

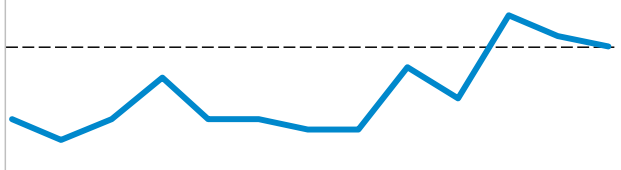

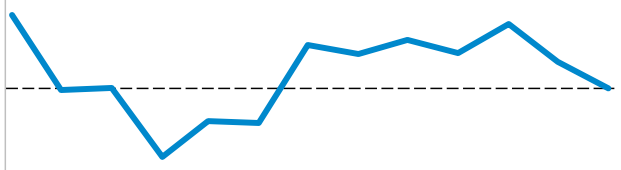

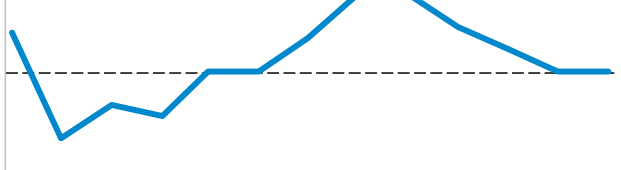

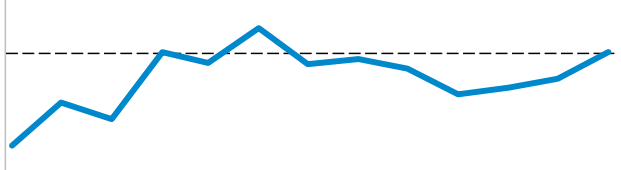

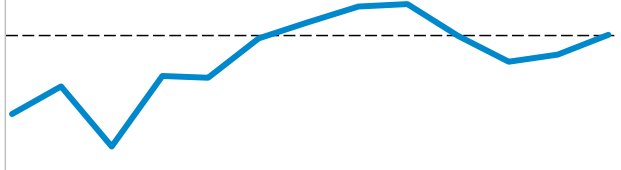


▼ 27 Cities selected

▼ 13 months ☒ YTD

Compared to October 2022

Compared to September 2023

October 2023 ▼

 <div> <div>-1.3%</div> <div>↓</div> </div>	 <div> <div>-1.1%</div> <div>↓</div> </div>	<div>Median Sales Price</div> <div>\$375,000</div>
 <div> <div>22.6%</div> <div>↑</div> </div>	 <div> <div>-16.8%</div> <div>↓</div> </div>	<div>Closed Sales</div> <div>863</div>
 <div> <div>25.9%</div> <div>↑</div> </div>	 <div> <div>-2.9%</div> <div>↓</div> </div>	<div>Median Days on Market</div> <div>34</div>
 <div> <div>-0.7%</div> <div>↓</div> </div>	 <div> <div>-0.2%</div> <div>↓</div> </div>	<div>List Price Received</div> <div>96.5%</div>
 <div> <div>-1.5%</div> <div>↓</div> </div>	 <div> <div>0.0%</div> <div>✓</div> </div>	<div>Sold \$/SqFt</div> <div>\$231</div>
 <div> <div>81.0%</div> <div>↑</div> </div>	 <div> <div>14.6%</div> <div>↑</div> </div>	<div>New Listings</div> <div>1,879</div>
 <div> <div>7.3%</div> <div>↑</div> </div>	 <div> <div>1.7%</div> <div>↑</div> </div>	<div>Active Inventory</div> <div>5,220</div>
 <div> <div>-12.5%</div> <div>↓</div> </div>	 <div> <div>22.2%</div> <div>↑</div> </div>	<div>Months Supply of Inventory</div> <div>6.0</div>

Data included is for Lee and Hendry County, excluding Bonita Springs & Estero.

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October 2023 Market Review

Condo/Townhouse


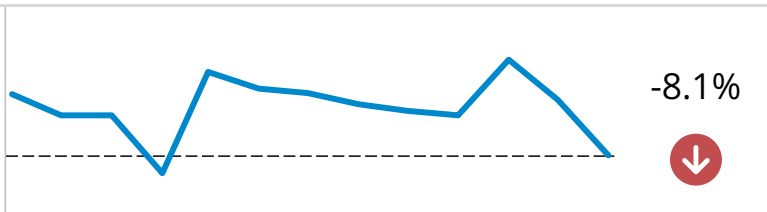

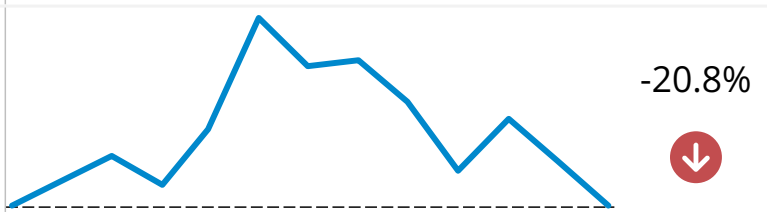

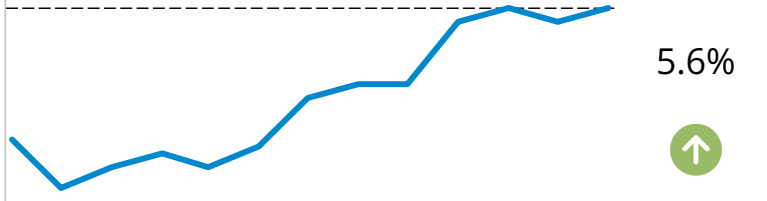

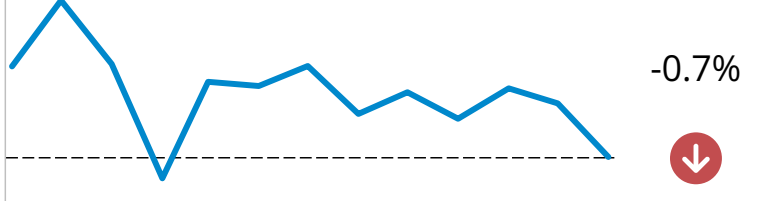

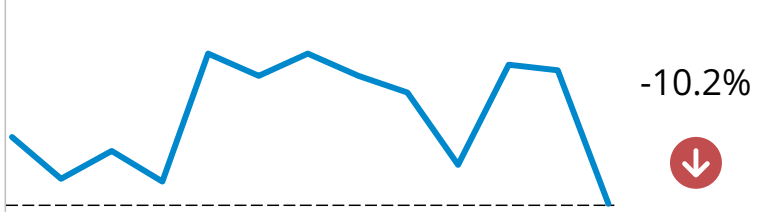

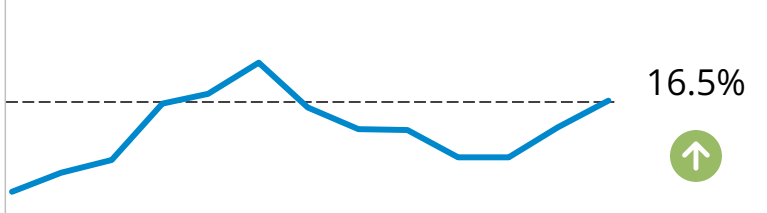

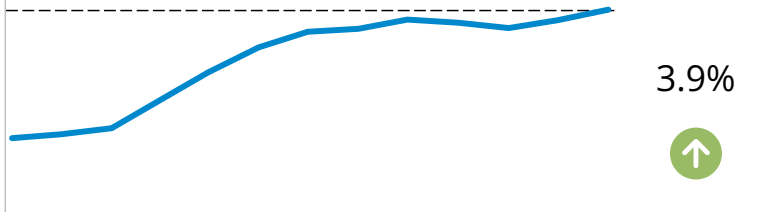

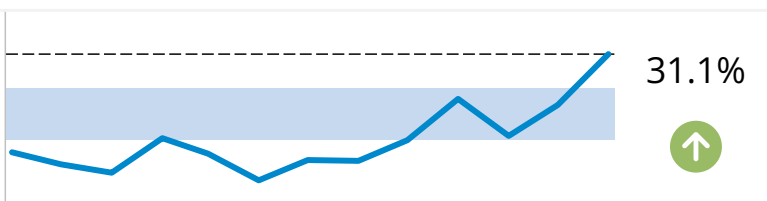
▼ 27 Cities selected

▼ 13 months ☐ YTD

Compared to October 2022

Compared to September 2023

October 2023 ▼

 <p>-8.9% ↓</p>		<p>Median Sales Price</p> <p>\$282,000</p>
 <p>0.0% ✓</p>		<p>Closed Sales</p> <p>229</p>
 <p>100.0% ↑</p>		<p>Median Days on Market</p> <p>38</p>
 <p>-1.3% ↓</p>		<p>List Price Received</p> <p>95.8%</p>
 <p>-5.4% ↓</p>		<p>Sold \$/SqFt</p> <p>\$212</p>
 <p>93.0% ↑</p>		<p>New Listings</p> <p>637</p>
 <p>84.5% ↑</p>		<p>Active Inventory</p> <p>1,891</p>
 <p>84.5% ↑</p>		<p>Months Supply of Inventory</p> <p>8.3</p>

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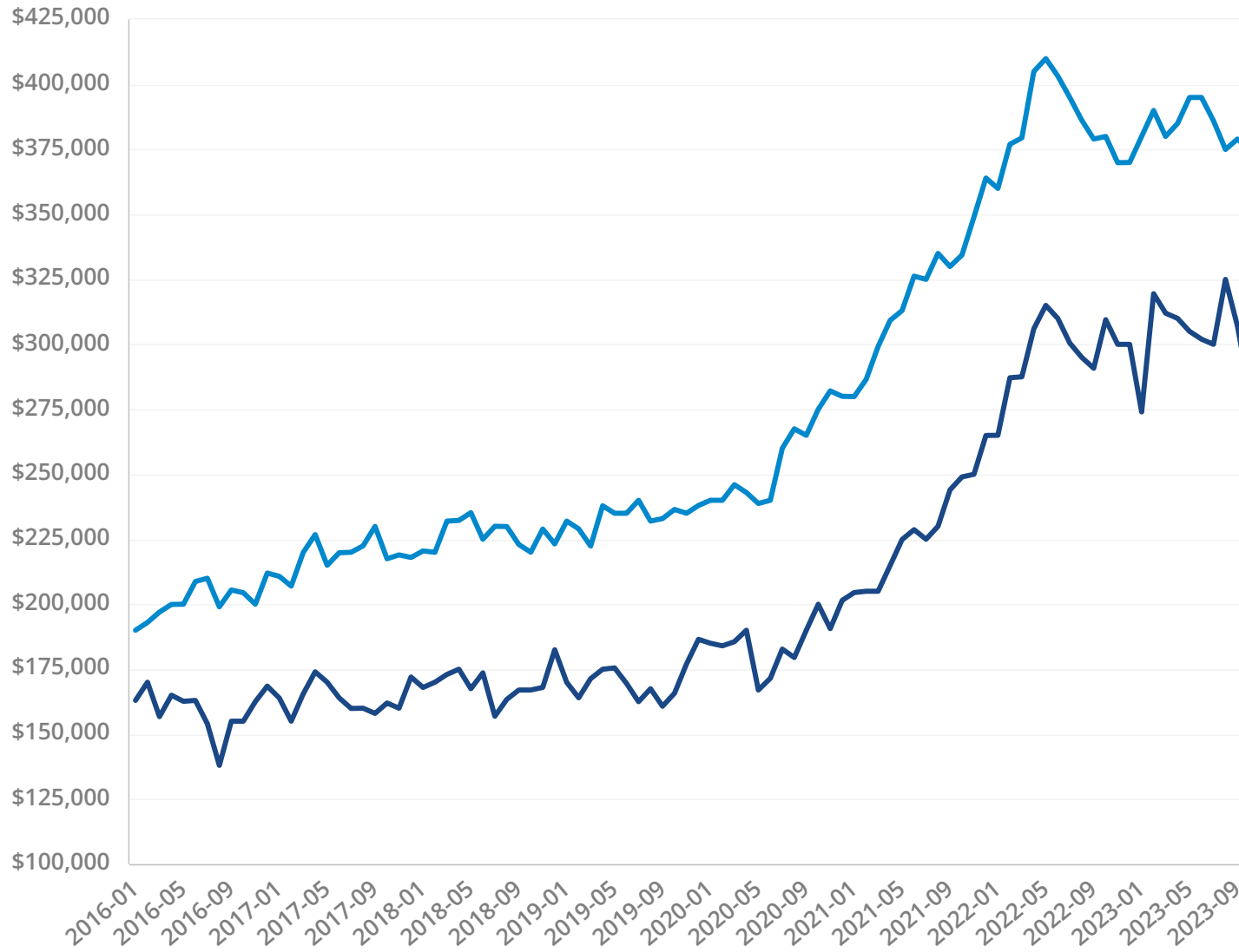
Single Family Residence, Condo/Townhouse in multiple Cities > multiple Areas > multiple Zip Codes.

For listings in all price ranges; in all living area ranges; all # of bedrooms; in all lot size ranges; across all years built.

✓ Time Series

Price Distribution

Median Sales Price



October 2023

\$359,900



-1.3%

change from

\$364,700

Prior Period



-0.0%

change from

\$360,000

Same Period Prior Year

Sales Price is the mid-point (median) value where the price for half of the closed sales is higher and half is lower.

No Breakout

✓ By Property Type

By City

By Area

✓ By Month

By Quarter

By Year

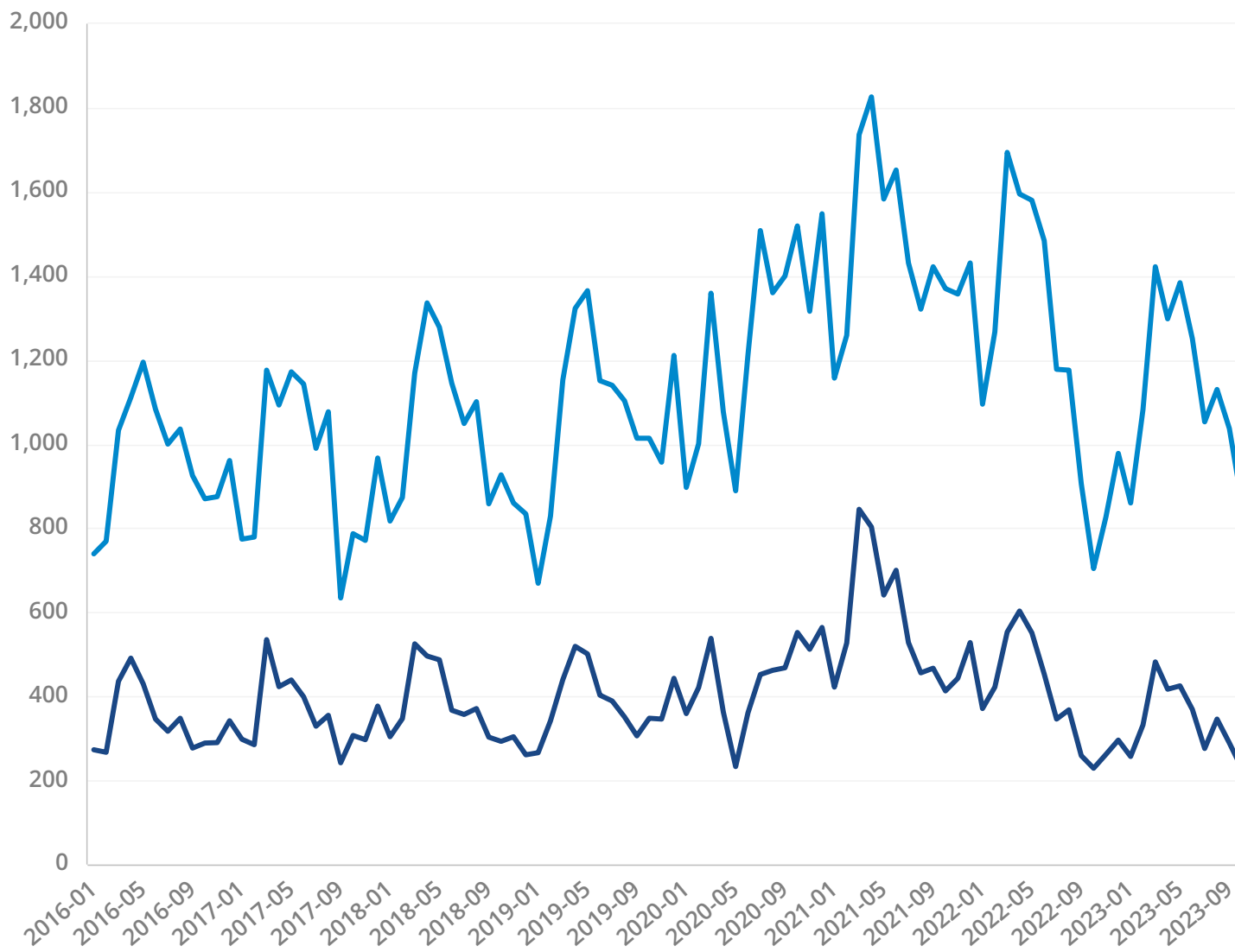
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✓ Time Series


Price Distribution

Closed Sales



October 2023

 **1,092**

 **-17.6%**
change from

1,326
Prior Period

 **17.0%**
change from

933
Same Period Prior
Year

*Closed Sales is the number of
properties sold.*

No Breakout

✓ By Property Type

By City

By Area

✓ By Month

By Quarter

By Year

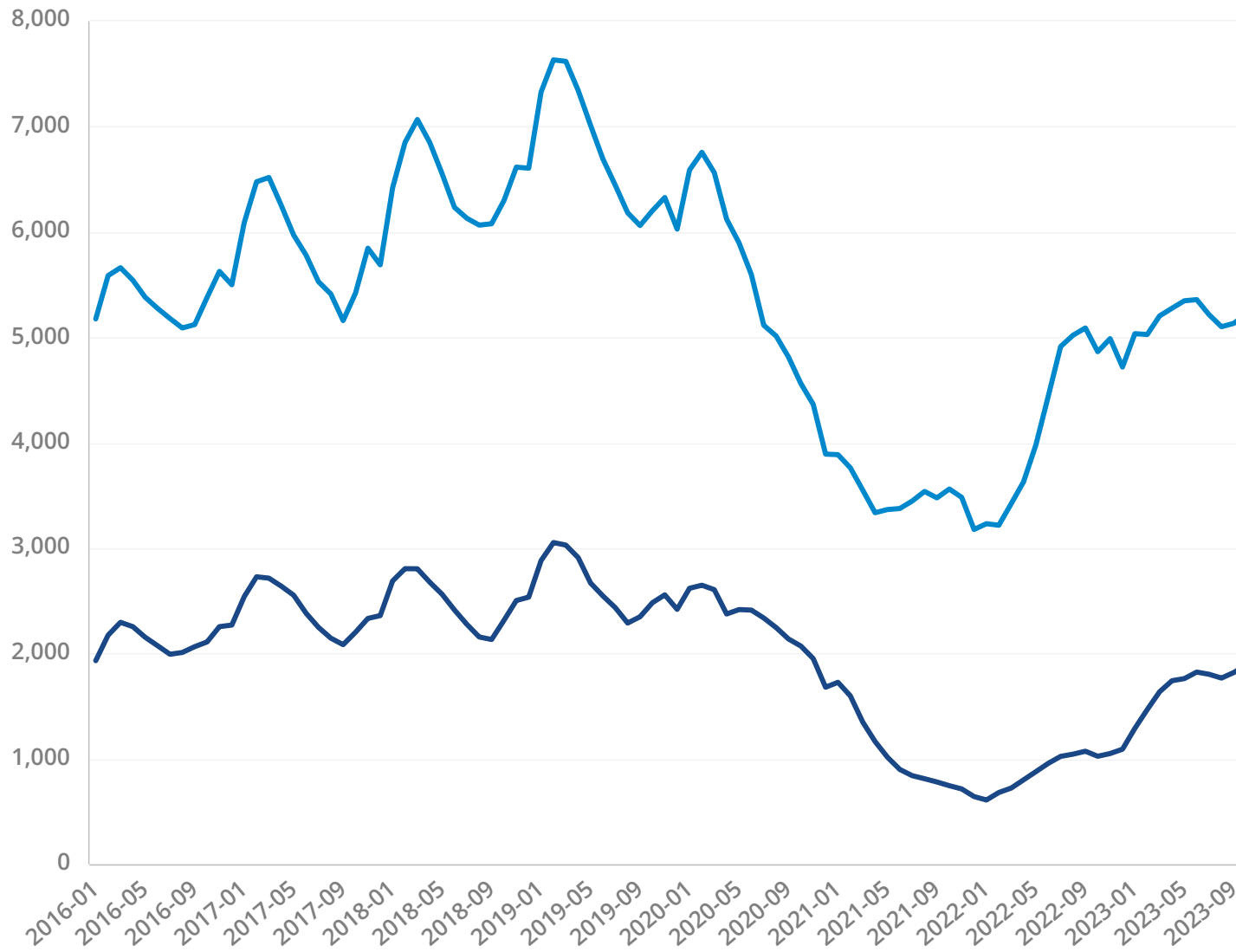
Single Family Residence, Condo/Townhouse in multiple Cities > multiple Areas > multiple Zip Codes.

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✓ Time Series

Price Distribution

Active Inventory



October 2023

7,113



2.3%

change from

6,953

Prior Period



20.8%

change from

5,889

Same Period Prior Year

Active Inventory is the number of properties available for sale at the end of the month, based on the contract date.

No Breakout

✓ By Property Type

By City

By Area

✓ By Month

By Quarter

By Year

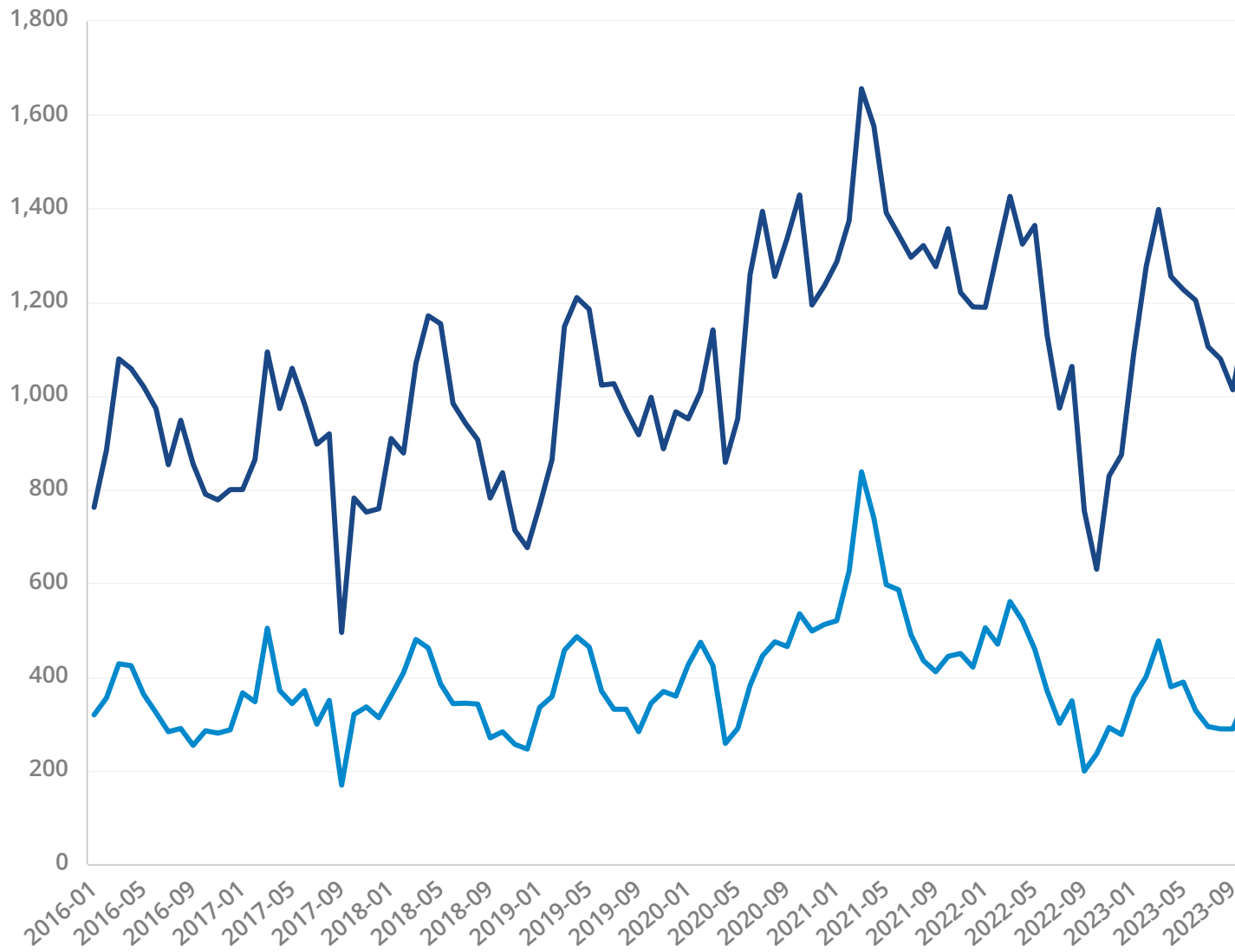
Single Family Residence, Condo/Townhouse in multiple Cities > multiple Areas > multiple Zip Codes.

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✓ Time Series

Price Distribution

New Pending Sales



October 2023

 **1,504**

 **15.5%**
change from

1,302
Prior Period

 **73.7%**
change from

866
Same Period Prior
Year

New Pending Sales is the number of properties newly under contract based on purchase contract date.

No Breakout

✓ By Property Type

By City

By Area

✓ By Month

By Quarter

By Year

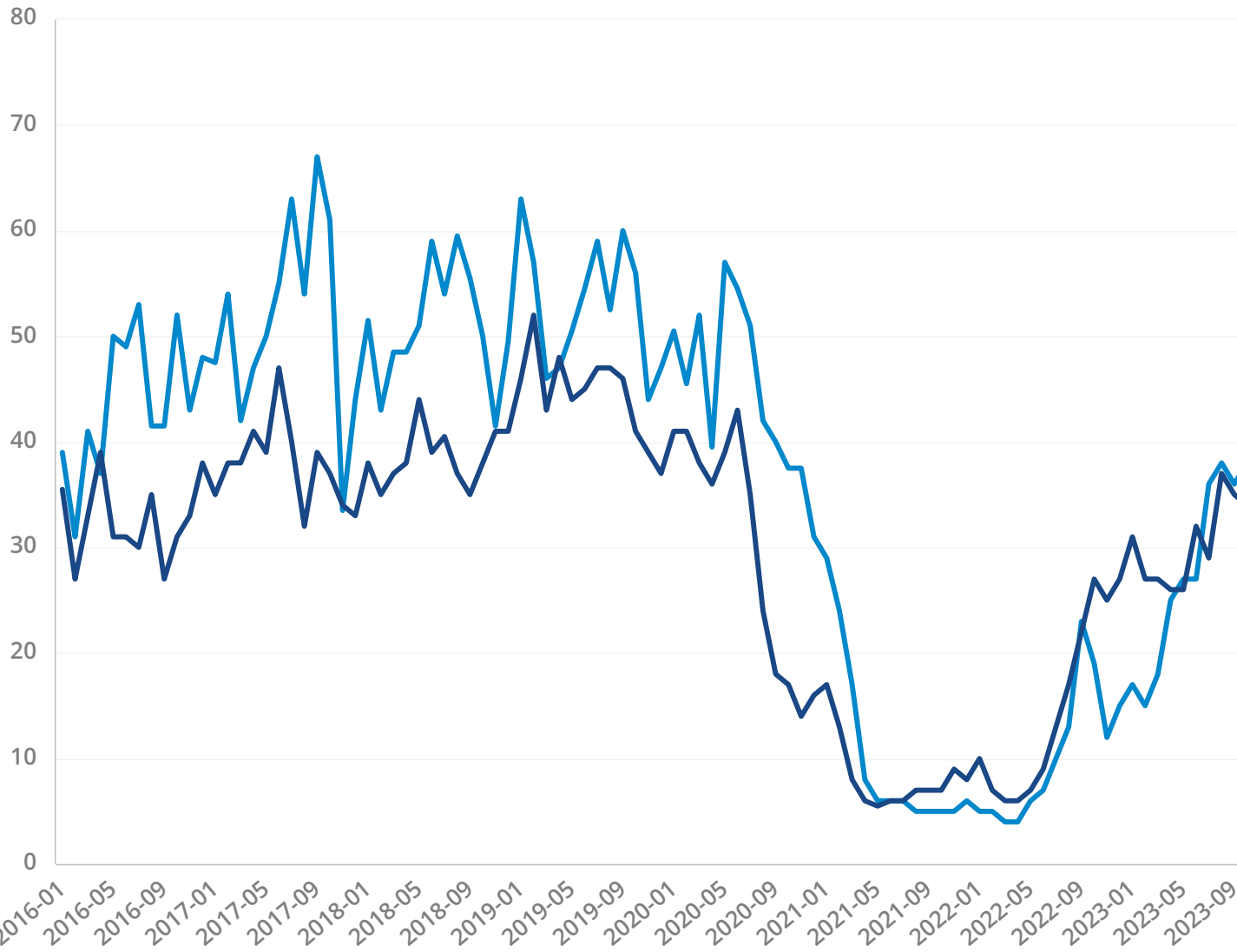
Single Family Residence, Condo/Townhouse in multiple Cities > multiple Areas > multiple Zip Codes.

For listings in all price ranges; in all living area ranges; all # of bedrooms; in all lot size ranges; across all years built.

✓ Time Series

Price Distribution

Median Days on Market



October 2023



35



0.0%

change from

35

Prior Period



45.8%

change from

24

Same Period Prior Year

Days on Market is the median number of days between when a property is listed and the contract date.

No Breakout

✓ By Property Type

By City

By Area

✓ By Month

By Quarter

By Year