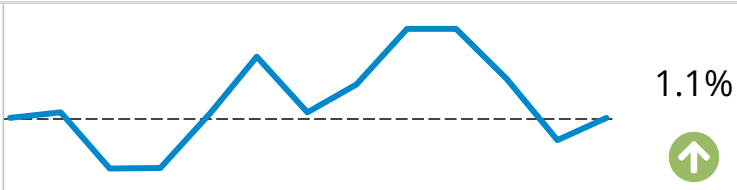
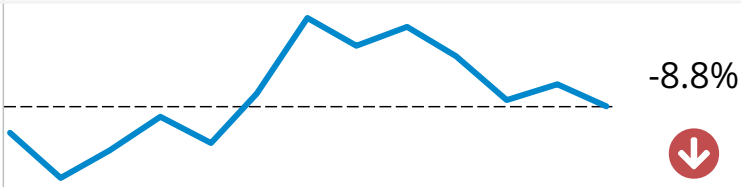
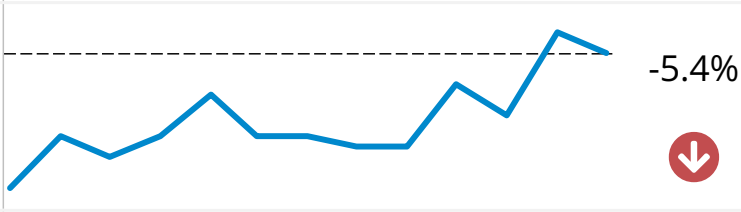
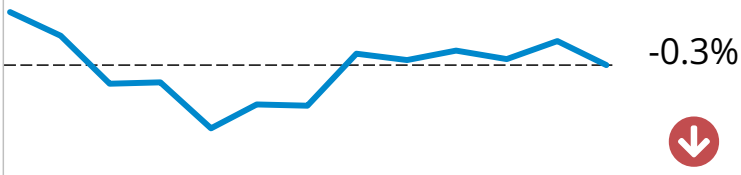
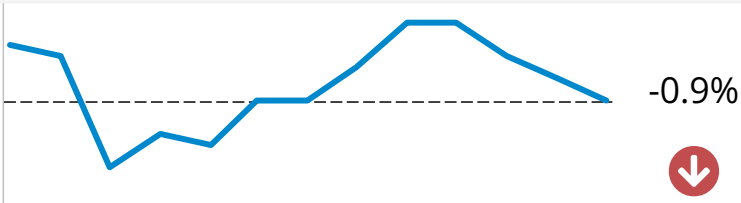
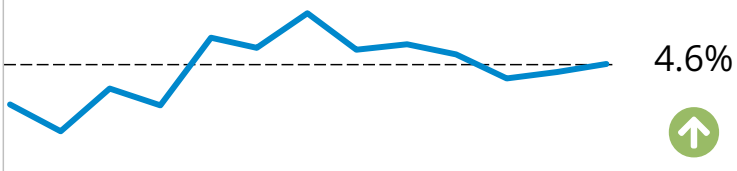
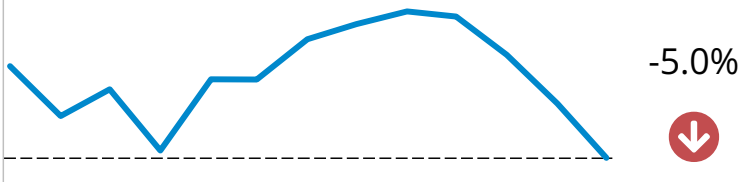
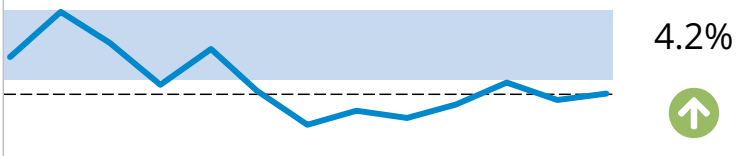
September 2023 Market Review

Single Family Residence | 27 Cities selected | 13 months | YTD

Compared to September 2022		Compared to August 2023	September 2023
0.0%		1.1%	Median Sales Price $379,000
13.1%		-8.8%	Closed Sales 1,025
59.1%		-5.4%	Median Days on Market 35
-0.7%		-0.3%	List Price Received 96.8%
-2.1%		-0.9%	Sold $/SqFt $231
28.4%		4.6%	New Listings 1,646
-8.1%		-5.0%	Active Inventory 4,685
-18.8%		4.2%	Months Supply of Inventory 4.6

Data included is for Lee and Hendry County, excluding Bonita Springs & Estero.

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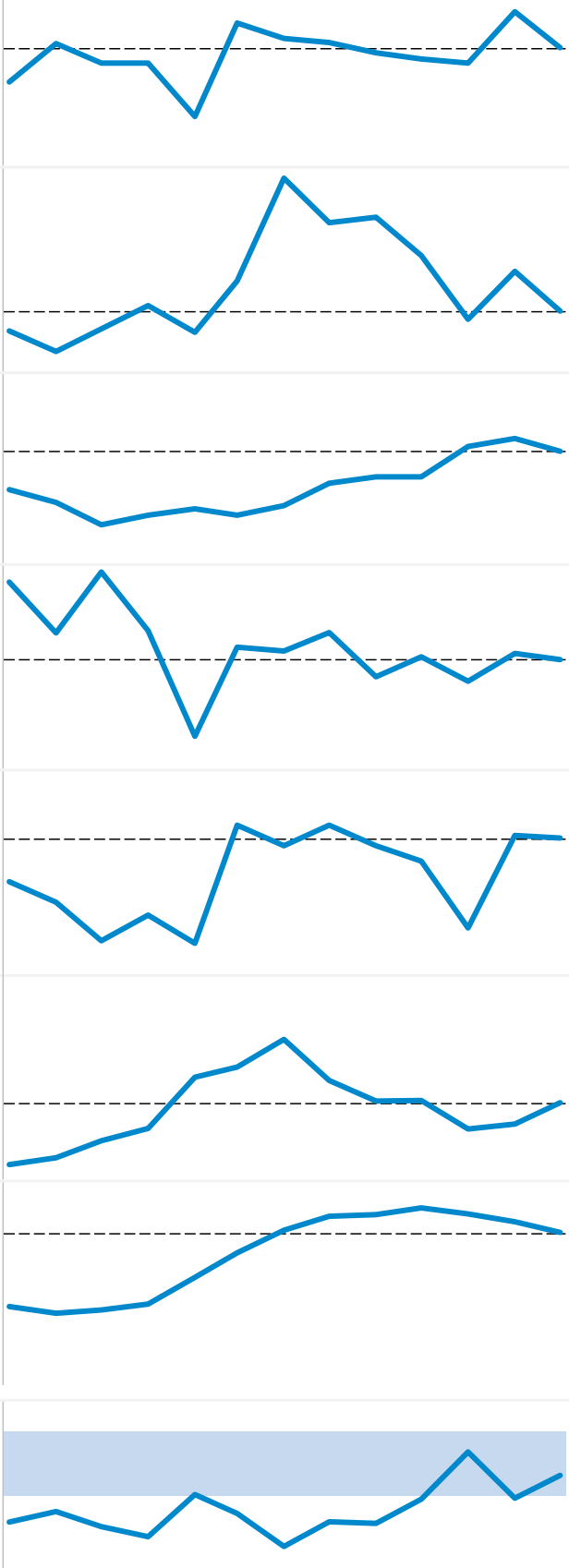
September 2023 Market Review

Condo/Townhouse | 27 Cities selected | 13 months | YTD

Compared to September 2022	Compared to August 2023	September 2023
5.7%	-5.4%	Median Sales Price: $307,500
11.2%	-16.8%	Closed Sales: 288
52.2%	-10.3%	Median Days on Market: 35
-1.2%	-0.1%	List Price Received: 96.6%
3.7%	-0.2%	Sold $/SqFt: $237
74.1%	17.2%	New Listings: 531
50.4%	-4.6%	Active Inventory: 1,615
35.2%	14.6%	Months Supply of Inventory: 5.6



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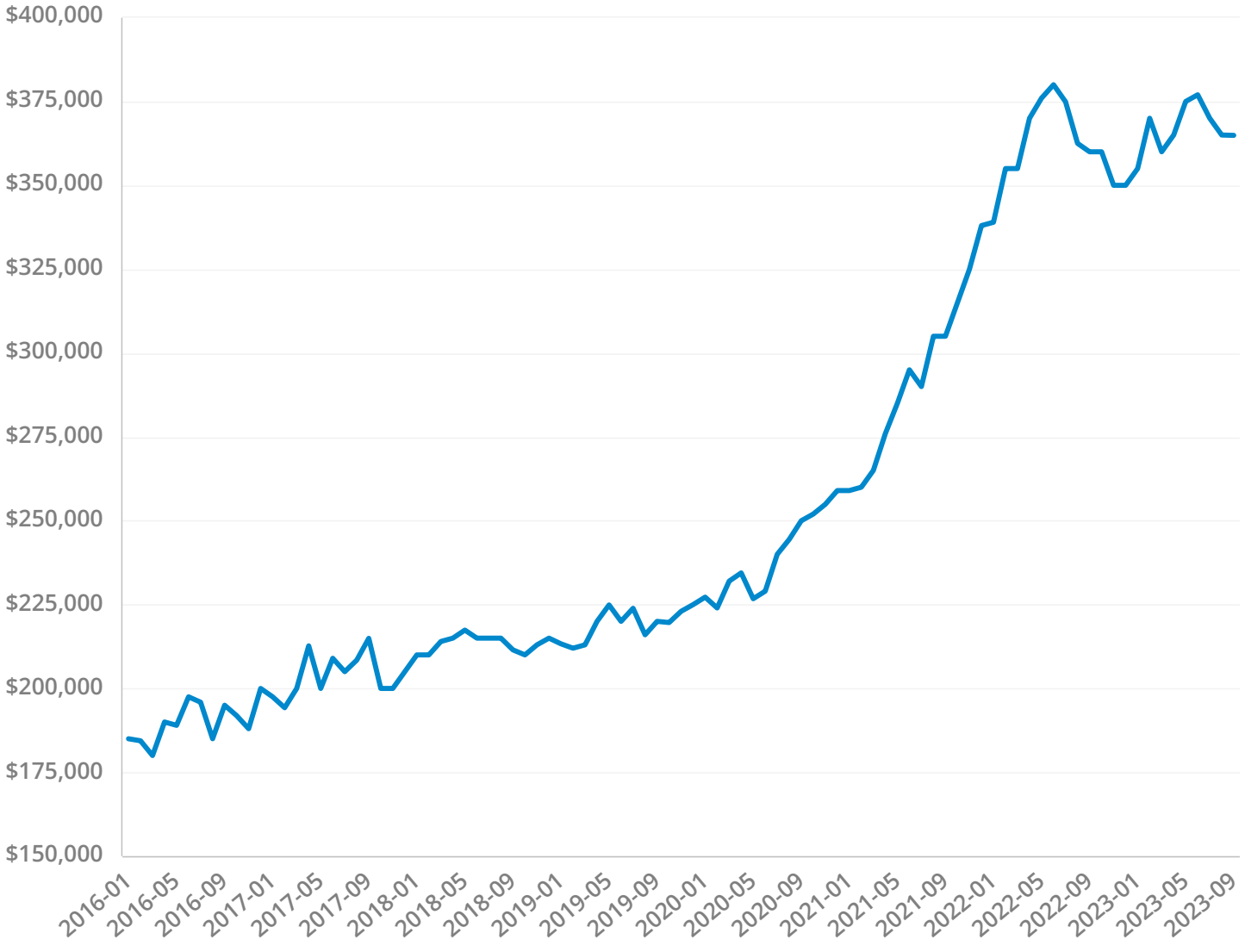
Market Insights

Single Family Residence,Condo/Townhouse in multiple Cities > multiple Areas > multiple Zip Codes.

For listings in all price ranges; in all living area ranges; all # of bedrooms; in all lot size ranges; across all years built.

✔ Time Series | Price Distribution

Median Sales Price



September 2023

$364,900

-0.0% change from $365,000 Prior Period

1.4% change from $360,000 Same Period Prior Year

Sales Price is the mid-point (median) value where the price for half of the closed sales is higher and half is lower.

✔ No Breakout | By Property Type | By City | By Area | ✔ By Month | By Quarter | By Year

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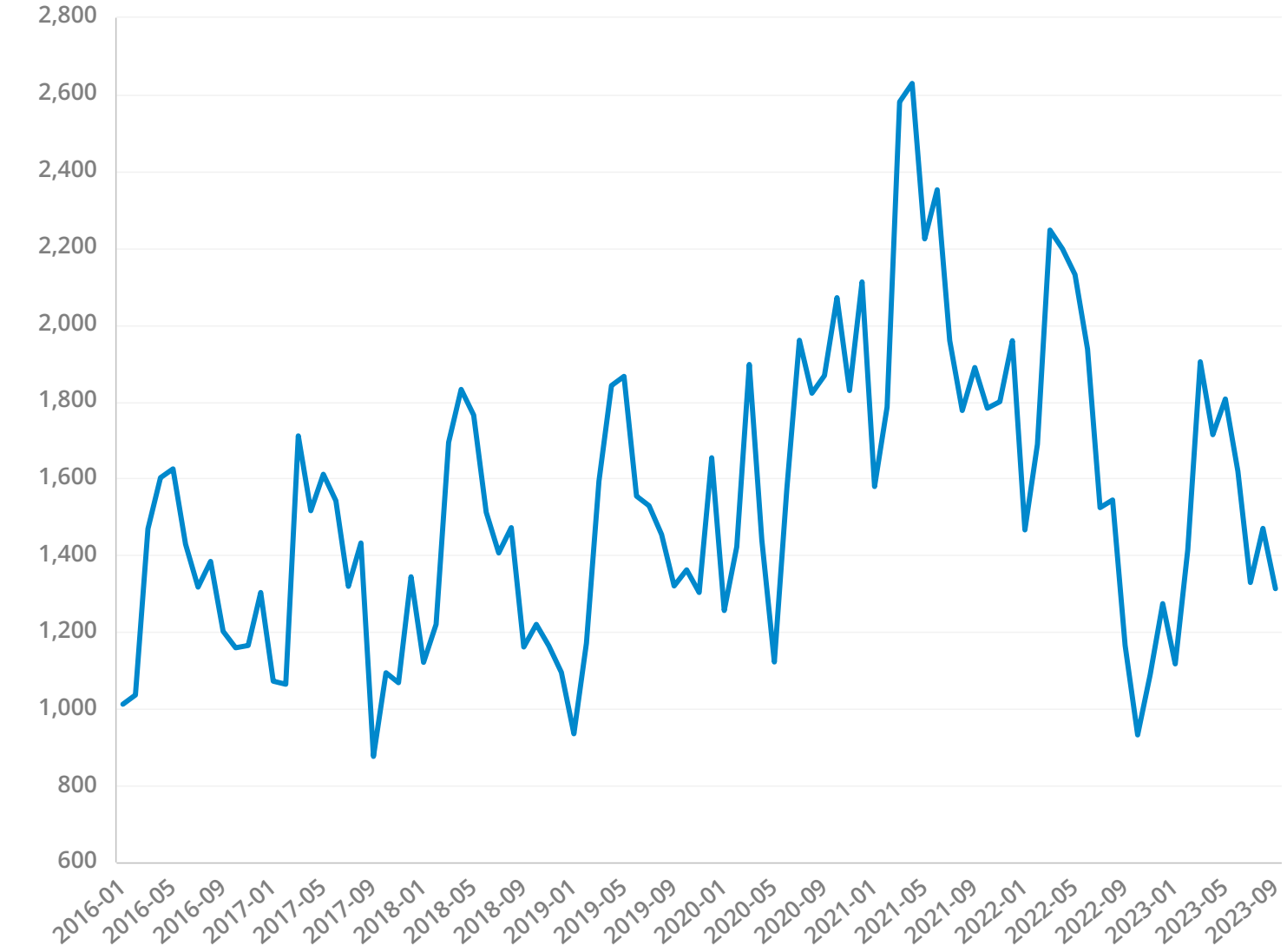
Market Insights

Single Family Residence,Condo/Townhouse in multiple Cities > multiple Areas > multiple Zip Codes.

For listings in all price ranges; in all living area ranges; all # of bedrooms; in all lot size ranges; across all years built.

Time Series | Price Distribution

Closed Sales



September 2023

1,313

-10.7% change from 1,470 Prior Period

12.7% change from 1,165 Same Period Prior Year

Closed Sales is the number of properties sold.

No Breakout | By Property Type | By City | By Area | By Month | By Quarter | By Year

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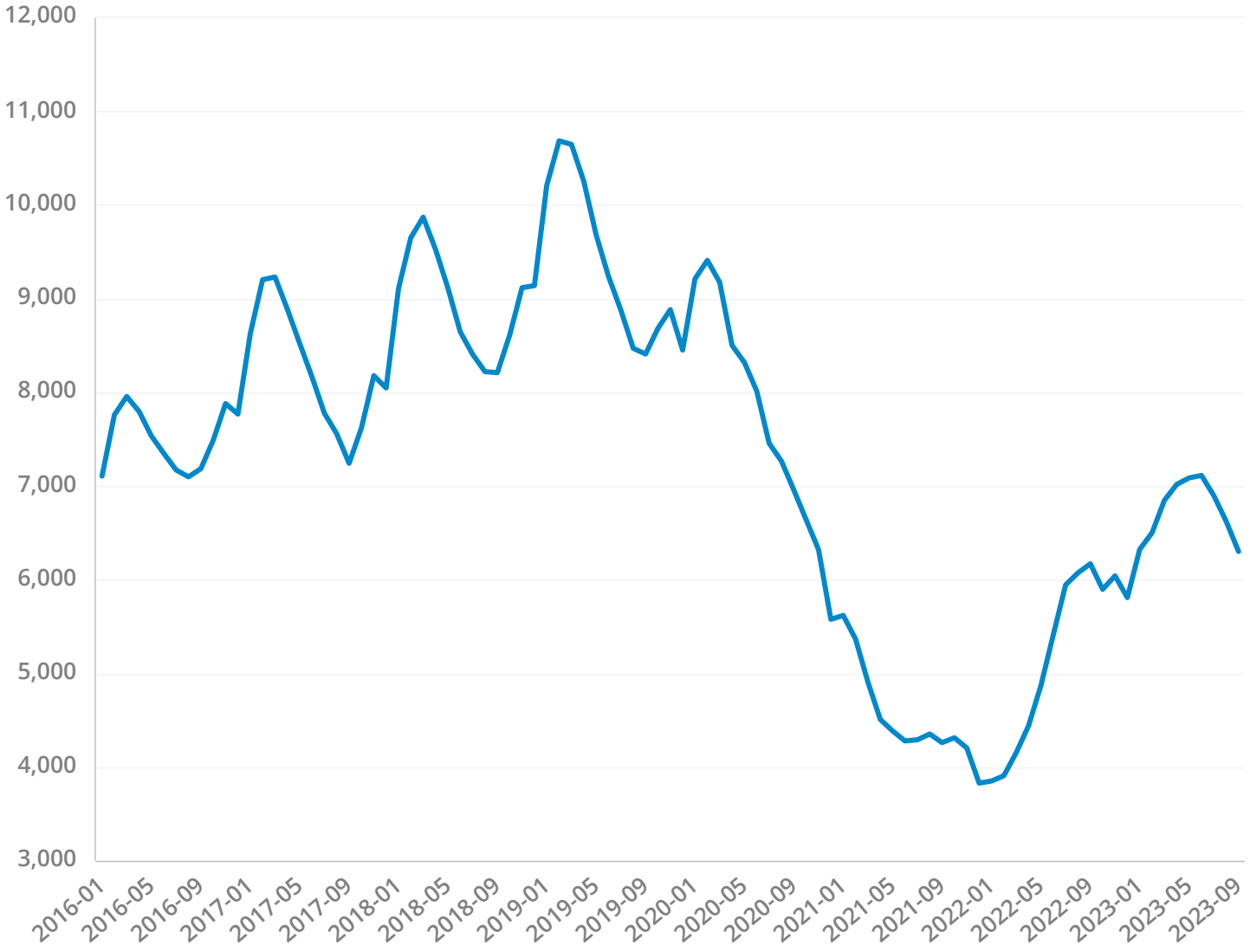
Market Insights

Single Family Residence,Condo/Townhouse in multiple Cities > multiple Areas > multiple Zip Codes.

For listings in all price ranges; in all living area ranges; all # of bedrooms; in all lot size ranges; across all years built.

✔ Time Series | Price Distribution

Active Inventory



September 2023

6,302

-4.9% change from 6,624 Prior Period

2.1% change from 6,171 Same Period Prior Year

Active Inventory is the number of properties available for sale at the end of the month, based on the contract date.

✔ No Breakout | By Property Type | By City | By Area | ✔ By Month | By Quarter | By Year

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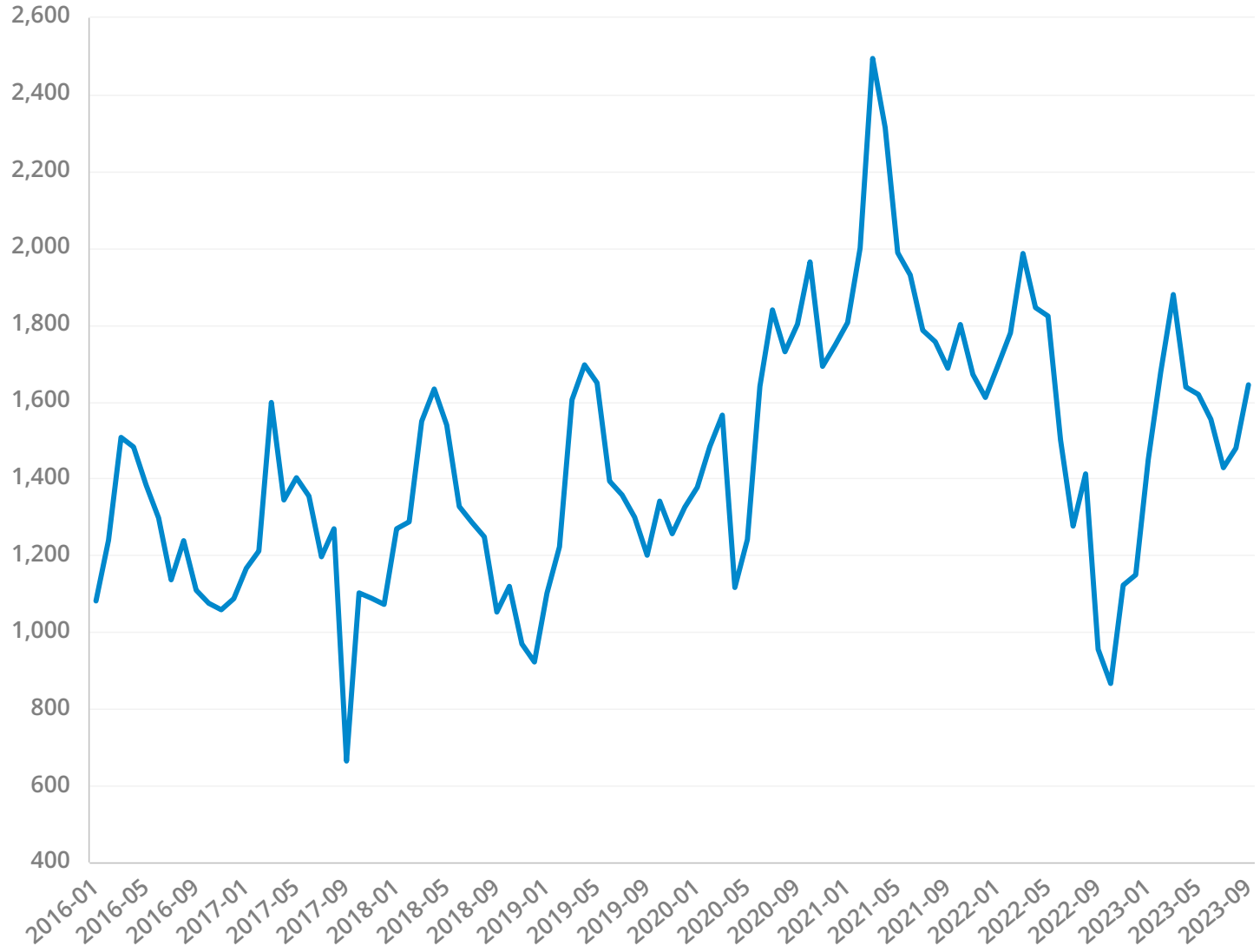
Market Insights

Single Family Residence,Condo/Townhouse in multiple Cities > multiple Areas > multiple Zip Codes.

For listings in all price ranges; in all living area ranges; all # of bedrooms; in all lot size ranges; across all years built.

✔ Time Series | Price Distribution

New Pending Sales



September 2023

1,644

11.2% change from 1,479 Prior Period

72.1% change from 955 Same Period Prior Year

New Pending Sales is the number of properties newly under contract based on purchase contract date.

✔ No Breakout | By Property Type | By City | By Area | ✔ By Month | By Quarter | By Year

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Market Insights

Single Family Residence,Condo/Townhouse in multiple Cities > multiple Areas > multiple Zip Codes.

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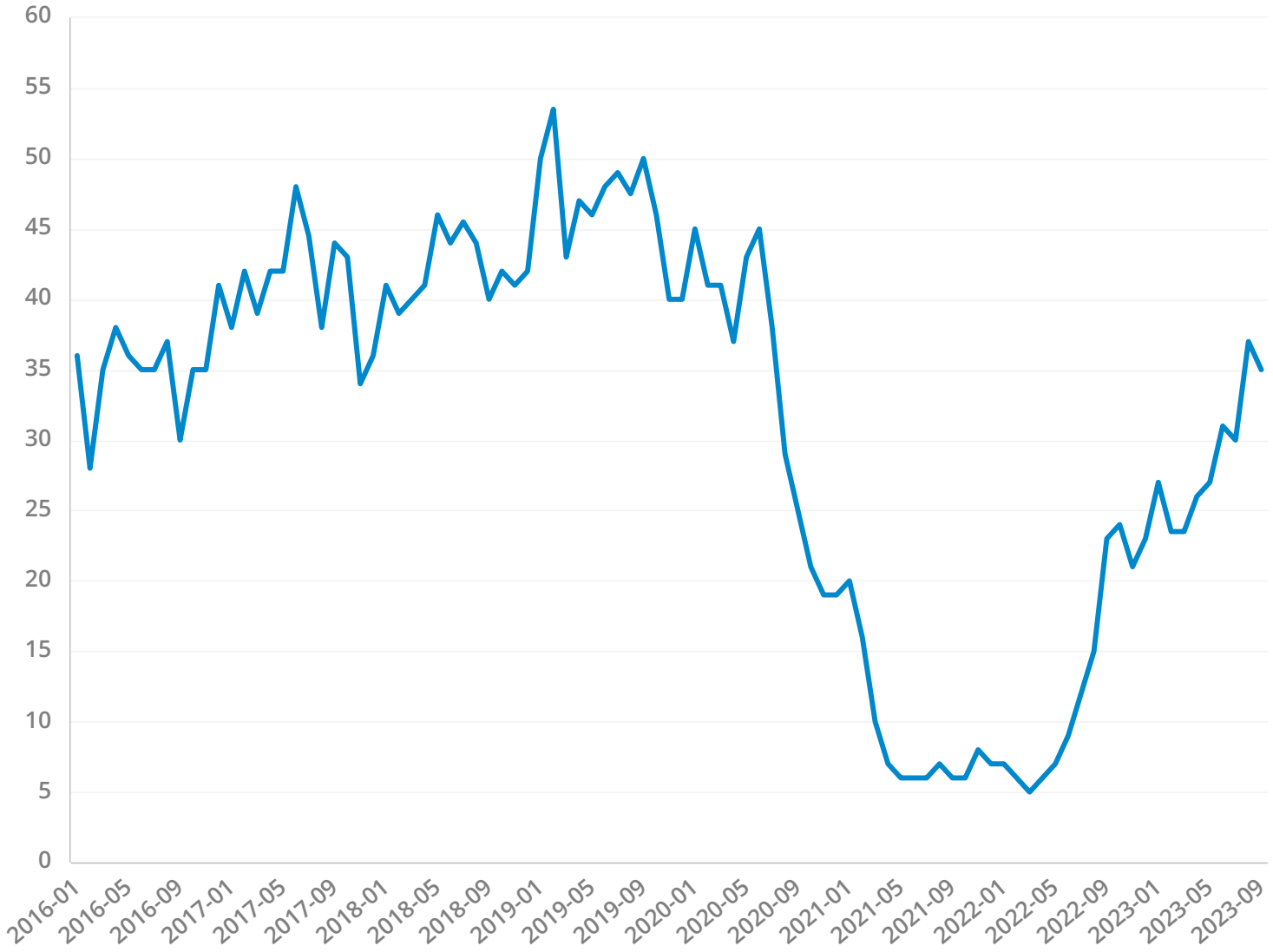
✔ Time Series | Price Distribution

Median Days on Market



September 2023

35

-5.4% change from 37 Prior Period

52.2% change from 23 Same Period Prior Year

Days on Market is the median number of days between when a property is listed and the contract date.

✔ No Breakout | By Property Type | By City | By Area

✔ By Month | By Quarter | By Year

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