

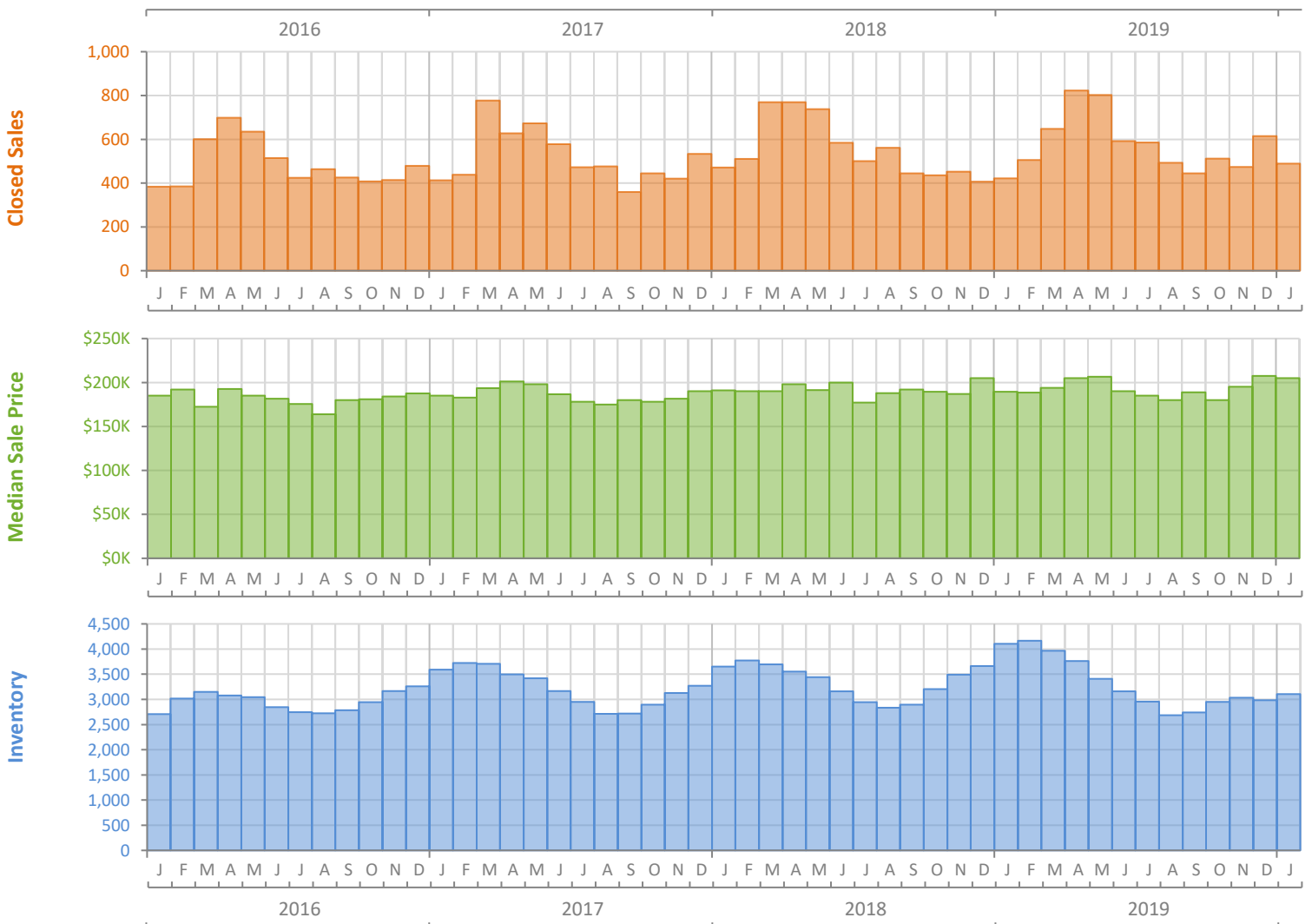
Monthly Market Summary - January 2020

Townhouses and Condos

Lee County



	January 2020	January 2019	Percent Change Year-over-Year
Closed Sales	489	422	15.9%
Paid in Cash	274	245	11.8%
Median Sale Price	\$205,000	\$189,495	8.2%
Average Sale Price	\$285,740	\$240,663	18.7%
Dollar Volume	\$139.7 Million	\$101.6 Million	37.6%
Med. Pct. of Orig. List Price Received	95.2%	94.8%	0.4%
Median Time to Contract	64 Days	77 Days	-16.9%
Median Time to Sale	101 Days	115 Days	-12.2%
New Pending Sales	782	656	19.2%
New Listings	962	1,141	-15.7%
Pending Inventory	777	688	12.9%
Inventory (Active Listings)	3,106	4,107	-24.4%
Months Supply of Inventory	5.3	7.5	-29.3%



Monthly Distressed Market - January 2020

Townhouses and Condos

Lee County



		January 2020	January 2019	Percent Change Year-over-Year
Traditional	Closed Sales	478	415	15.2%
	Median Sale Price	\$205,000	\$191,000	7.3%
Foreclosure/REO	Closed Sales	11	6	83.3%
	Median Sale Price	\$148,500	\$103,888	42.9%
Short Sale	Closed Sales	0	1	-100.0%
	Median Sale Price	(No Sales)	\$161,000	N/A

