

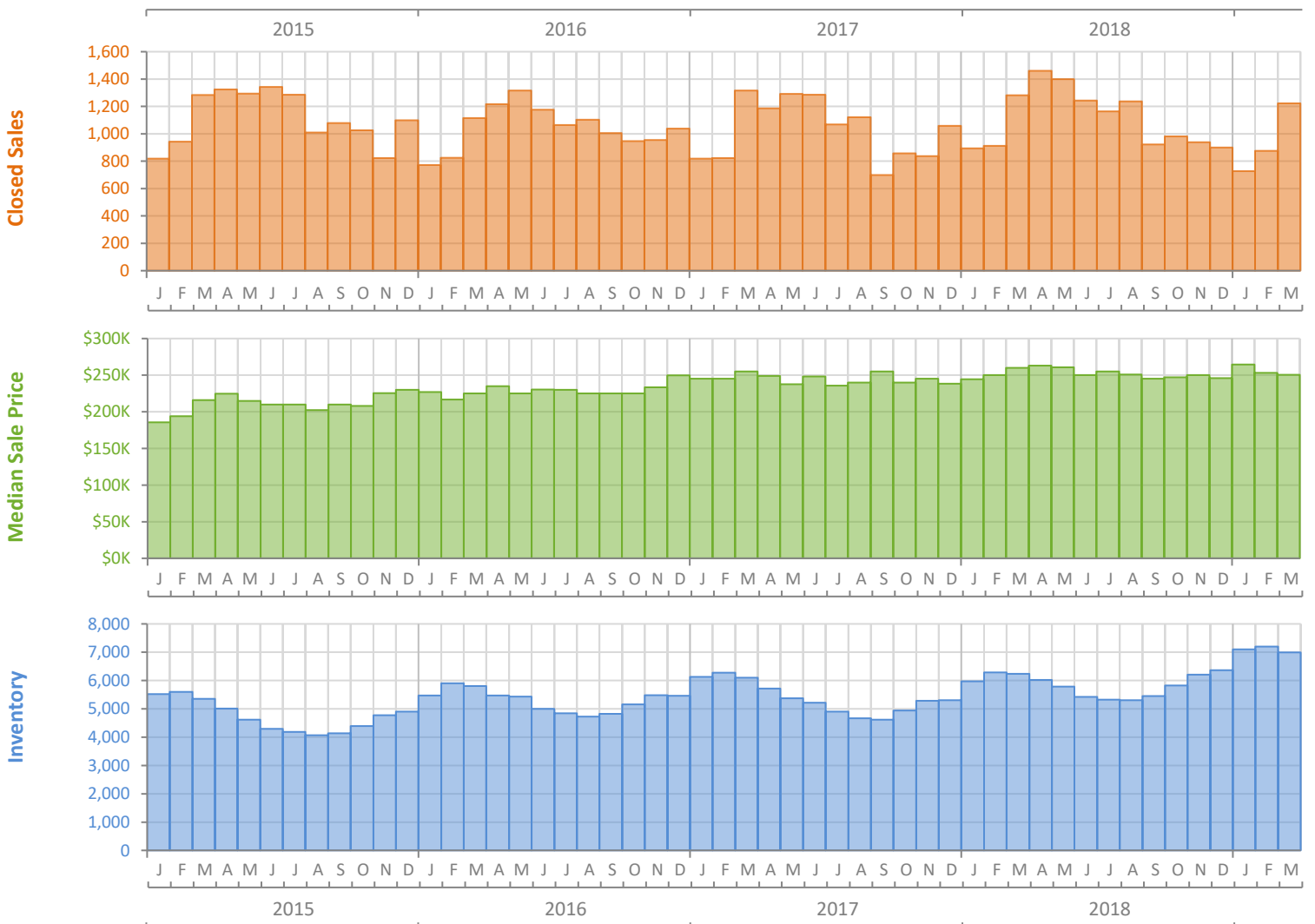
Monthly Market Summary - March 2019

Single Family Homes

Lee County



| | March 2019 | March 2018 | Percent Change Year-over-Year |
|--|-----------------|-----------------|-------------------------------|
| Closed Sales | 1,224 | 1,281 | -4.4% |
| Paid in Cash | 403 | 420 | -4.0% |
| Median Sale Price | \$250,400 | \$260,000 | -3.7% |
| Average Sale Price | \$339,865 | \$375,895 | -9.6% |
| Dollar Volume | \$416.0 Million | \$481.5 Million | -13.6% |
| Med. Pct. of Orig. List Price Received | 95.1% | 95.8% | -0.7% |
| Median Time to Contract | 72 Days | 59 Days | 22.0% |
| Median Time to Sale | 110 Days | 96 Days | 14.6% |
| New Pending Sales | 1,610 | 1,688 | -4.6% |
| New Listings | 1,651 | 1,758 | -6.1% |
| Pending Inventory | 2,012 | 2,169 | -7.2% |
| Inventory (Active Listings) | 6,994 | 6,238 | 12.1% |
| Months Supply of Inventory | 6.4 | 6.0 | 6.7% |



Monthly Distressed Market - March 2019

Single Family Homes

Lee County



| | | March 2019 | March 2018 | Percent Change Year-over-Year |
|-----------------|-------------------|------------|------------|-------------------------------|
| Traditional | Closed Sales | 1,198 | 1,242 | -3.5% |
| | Median Sale Price | \$254,000 | \$262,700 | -3.3% |
| Foreclosure/REO | Closed Sales | 22 | 34 | -35.3% |
| | Median Sale Price | \$161,723 | \$187,750 | -13.9% |
| Short Sale | Closed Sales | 4 | 5 | -20.0% |
| | Median Sale Price | \$252,300 | \$235,000 | 7.4% |

