### Monthly Market Summary - March 2019
**Single Family Homes**
**Lee County**

<table>
<thead>
<tr>
<th></th>
<th>March 2019</th>
<th>March 2018</th>
<th>Percent Change Year-over-Year</th>
</tr>
</thead>
<tbody>
<tr>
<td>Closed Sales</td>
<td>1,224</td>
<td>1,281</td>
<td>-4.4%</td>
</tr>
<tr>
<td>Paid in Cash</td>
<td>403</td>
<td>420</td>
<td>-4.0%</td>
</tr>
<tr>
<td>Median Sale Price</td>
<td>$250,400</td>
<td>$260,000</td>
<td>-3.7%</td>
</tr>
<tr>
<td>Average Sale Price</td>
<td>$339,865</td>
<td>$375,895</td>
<td>-9.6%</td>
</tr>
<tr>
<td>Dollar Volume</td>
<td>$416.0 Million</td>
<td>$481.5 Million</td>
<td>-13.6%</td>
</tr>
<tr>
<td>Med. Pct. of Orig. List Price Received</td>
<td>95.1%</td>
<td>95.8%</td>
<td>-0.7%</td>
</tr>
<tr>
<td>Median Time to Contract</td>
<td>72 Days</td>
<td>59 Days</td>
<td>22.0%</td>
</tr>
<tr>
<td>Median Time to Sale</td>
<td>110 Days</td>
<td>96 Days</td>
<td>14.6%</td>
</tr>
<tr>
<td>New Pending Sales</td>
<td>1,610</td>
<td>1,688</td>
<td>-4.6%</td>
</tr>
<tr>
<td>New Listings</td>
<td>1,651</td>
<td>1,758</td>
<td>-6.1%</td>
</tr>
<tr>
<td>Pending Inventory</td>
<td>2,012</td>
<td>2,169</td>
<td>-7.2%</td>
</tr>
<tr>
<td>Inventory (Active Listings)</td>
<td>6,994</td>
<td>6,238</td>
<td>12.1%</td>
</tr>
<tr>
<td>Months Supply of Inventory</td>
<td>6.4</td>
<td>6.0</td>
<td>6.7%</td>
</tr>
</tbody>
</table>

**Closed Sales**

- **2015**: 1,281
- **2016**: 1,273
- **2017**: 1,288
- **2018**: 1,301

**Median Sale Price**

- **2015**: $260,000
- **2016**: $265,000
- **2017**: $270,000
- **2018**: $275,000

**Inventory**

- **2015**: 6,000
- **2016**: 6,500
- **2017**: 7,000
- **2018**: 7,500

Produced by Florida REALTORS® with data provided by Florida’s multiple listing services. Statistics for each month compiled from MLS feeds on the 15th day of the following month. Data released on Monday, April 22, 2019. Next data release is Tuesday, May 21, 2019.