

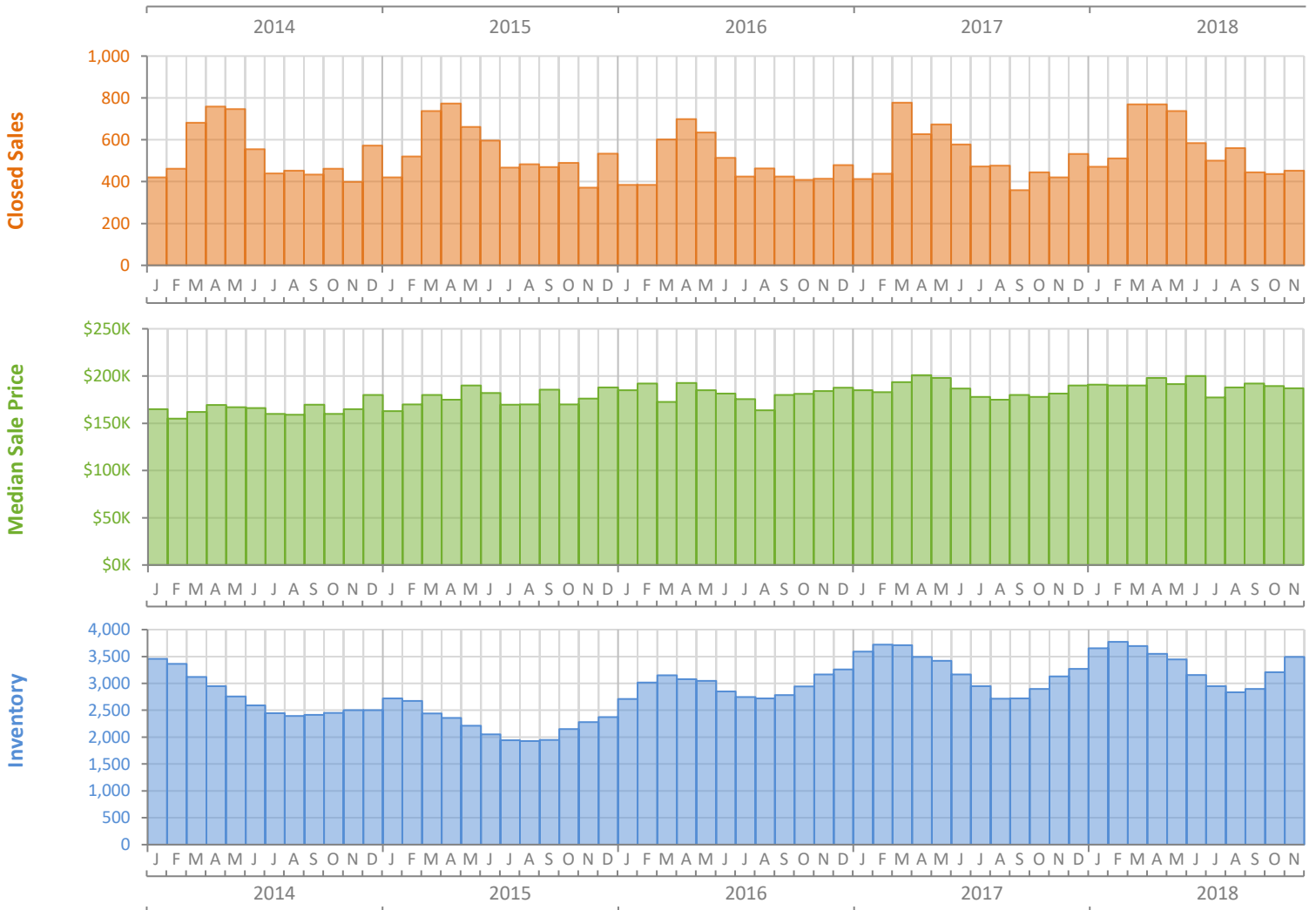
# Monthly Market Summary - November 2018

## Townhouses and Condos

### Lee County



	November 2018	November 2017	Percent Change Year-over-Year
Closed Sales	452	420	7.6%
Paid in Cash	264	239	10.5%
Median Sale Price	\$187,000	\$181,495	3.0%
Average Sale Price	\$250,273	\$230,676	8.5%
Dollar Volume	\$113.1 Million	\$96.9 Million	16.8%
Med. Pct. of Orig. List Price Received	95.2%	94.1%	1.2%
Median Time to Contract	71 Days	84 Days	-15.5%
Median Time to Sale	102 Days	110 Days	-7.3%
New Pending Sales	464	584	-20.5%
New Listings	829	820	1.1%
Pending Inventory	550	656	-16.2%
Inventory (Active Listings)	3,491	3,128	11.6%
Months Supply of Inventory	6.2	6.1	1.6%



# Monthly Distressed Market - November 2018

## Townhouses and Condos

### Lee County



		November 2018	November 2017	Percent Change Year-over-Year
Traditional	Closed Sales	446	412	8.3%
	Median Sale Price	\$187,750	\$183,000	2.6%
Foreclosure/REO	Closed Sales	5	7	-28.6%
	Median Sale Price	\$104,000	\$115,000	-9.6%
Short Sale	Closed Sales	1	1	0.0%
	Median Sale Price	\$109,000	\$28,000	289.3%

