

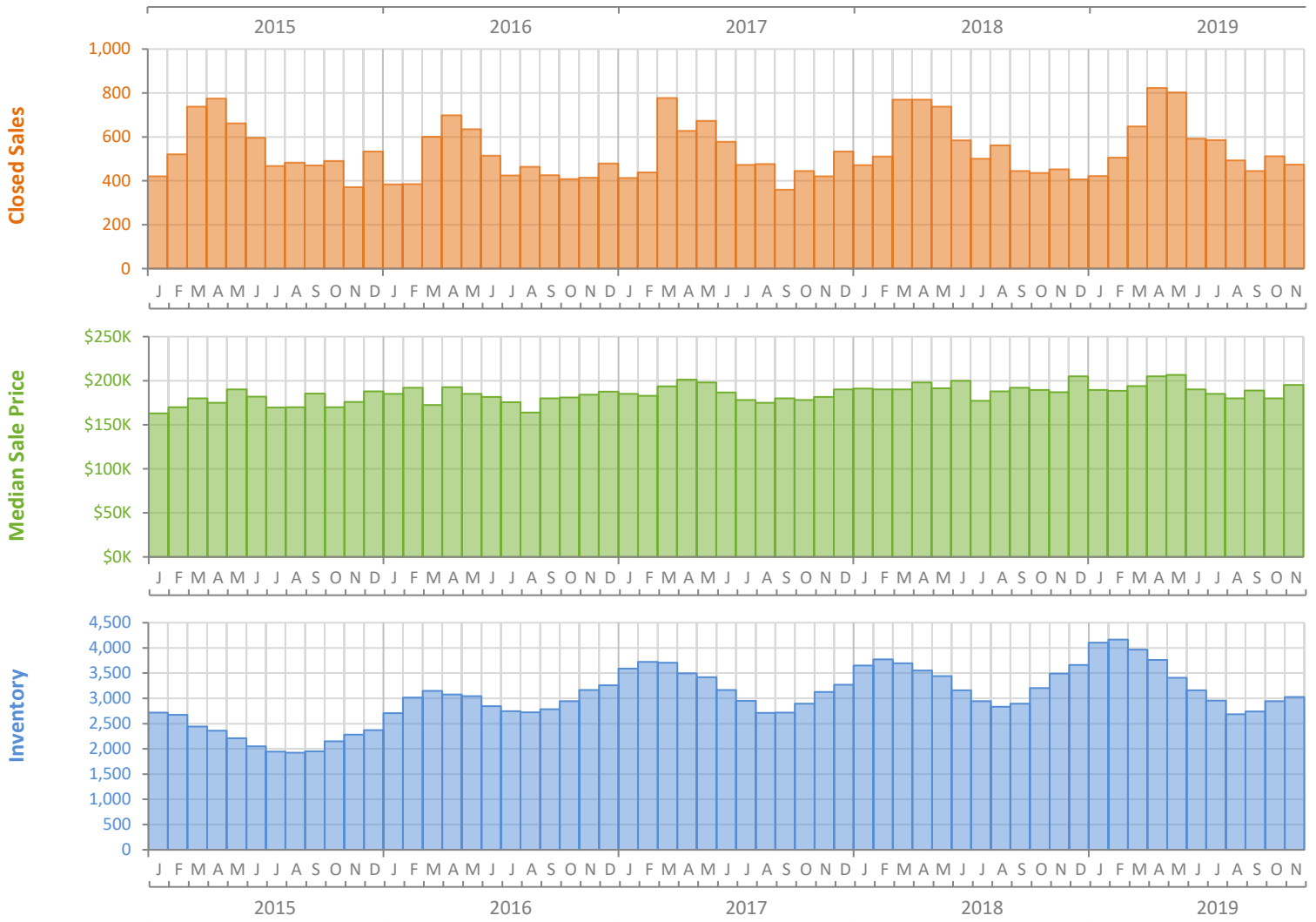
# Monthly Market Summary - November 2019

## Townhouses and Condos

### Lee County



	November 2019	November 2018	Percent Change Year-over-Year
Closed Sales	474	452	4.9%
Paid in Cash	247	264	-6.4%
Median Sale Price	\$195,000	\$187,000	4.3%
Average Sale Price	\$241,365	\$250,273	-3.6%
Dollar Volume	\$114.4 Million	\$113.1 Million	1.1%
Med. Pct. of Orig. List Price Received	95.0%	95.2%	-0.2%
Median Time to Contract	67 Days	70 Days	-4.3%
Median Time to Sale	105 Days	100 Days	5.0%
New Pending Sales	592	463	27.9%
New Listings	721	828	-12.9%
Pending Inventory	710	549	29.3%
Inventory (Active Listings)	3,029	3,491	-13.2%
Months Supply of Inventory	5.4	6.2	-12.9%



# Monthly Distressed Market - November 2019

## Townhouses and Condos

### Lee County



		November 2019	November 2018	Percent Change Year-over-Year
Traditional	Closed Sales	465	446	4.3%
	Median Sale Price	\$195,000	\$187,750	3.9%
Foreclosure/REO	Closed Sales	9	5	80.0%
	Median Sale Price	\$152,000	\$104,000	46.2%
Short Sale	Closed Sales	0	1	-100.0%
	Median Sale Price	(No Sales)	\$109,000	N/A

