

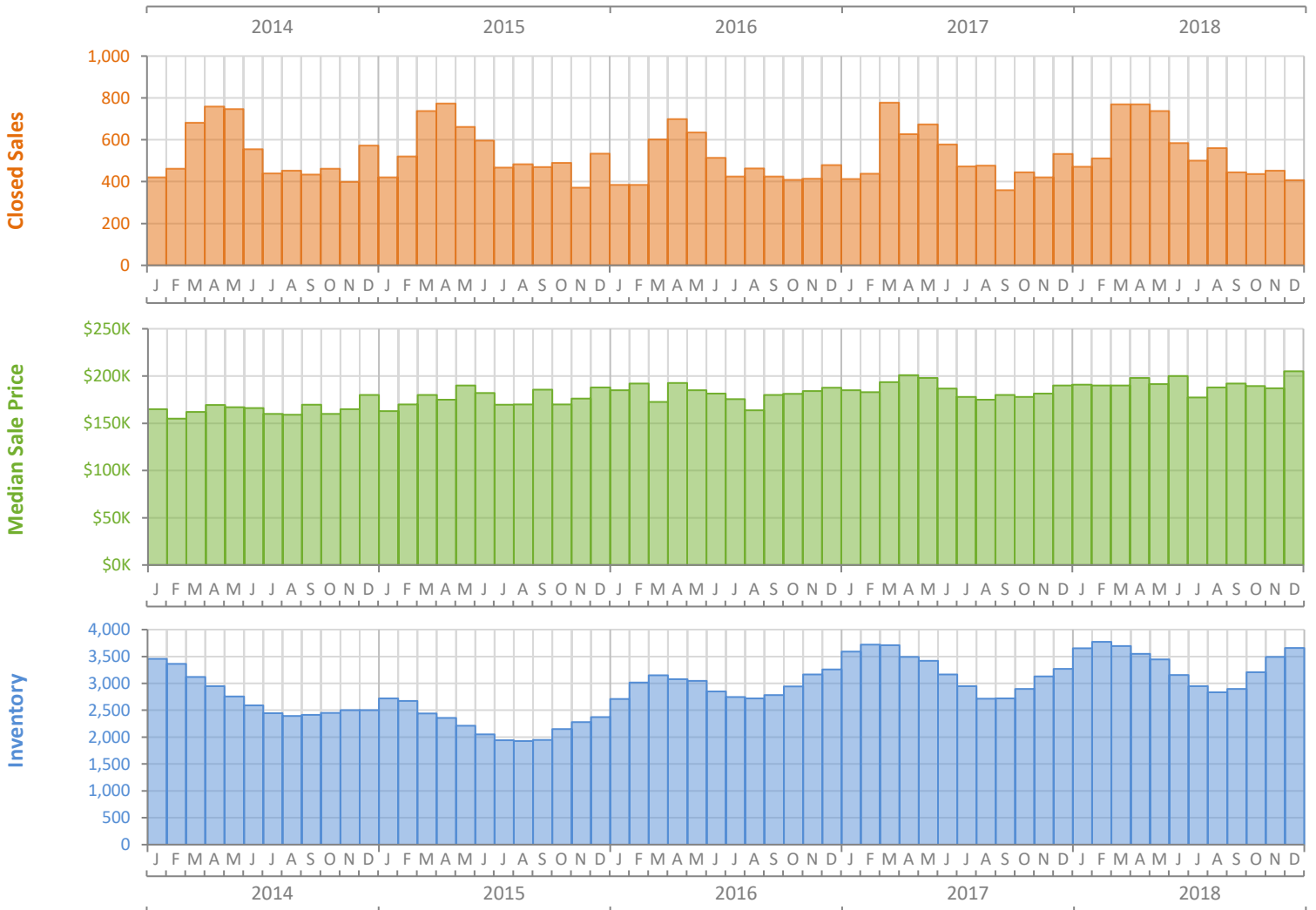
Monthly Market Summary - December 2018

Townhouses and Condos

Lee County



	December 2018	December 2017	Percent Change Year-over-Year
Closed Sales	407	533	-23.6%
Paid in Cash	236	290	-18.6%
Median Sale Price	\$205,000	\$190,000	7.9%
Average Sale Price	\$304,353	\$254,513	19.6%
Dollar Volume	\$123.9 Million	\$135.7 Million	-8.7%
Med. Pct. of Orig. List Price Received	95.0%	95.0%	0.0%
Median Time to Contract	70 Days	61 Days	14.8%
Median Time to Sale	108 Days	87 Days	24.1%
New Pending Sales	391	451	-13.3%
New Listings	657	691	-4.9%
Pending Inventory	501	543	-7.7%
Inventory (Active Listings)	3,659	3,271	11.9%
Months Supply of Inventory	6.6	6.3	4.8%



Monthly Distressed Market - December 2018

Townhouses and Condos

Lee County



		December 2018	December 2017	Percent Change Year-over-Year
Traditional	Closed Sales	404	516	-21.7%
	Median Sale Price	\$205,000	\$190,000	7.9%
Foreclosure/REO	Closed Sales	2	13	-84.6%
	Median Sale Price	\$142,400	\$132,500	7.5%
Short Sale	Closed Sales	1	4	-75.0%
	Median Sale Price	\$230,000	\$155,500	47.9%

