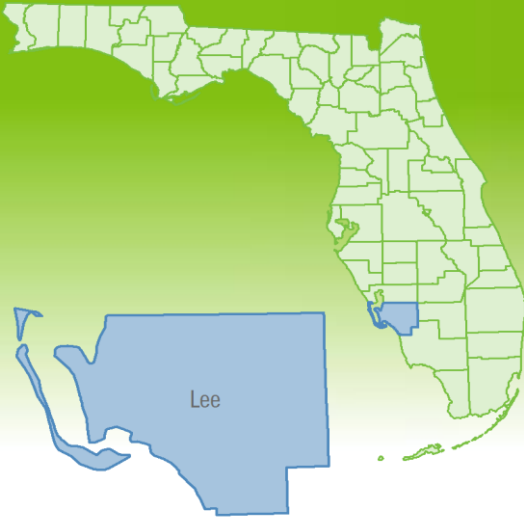


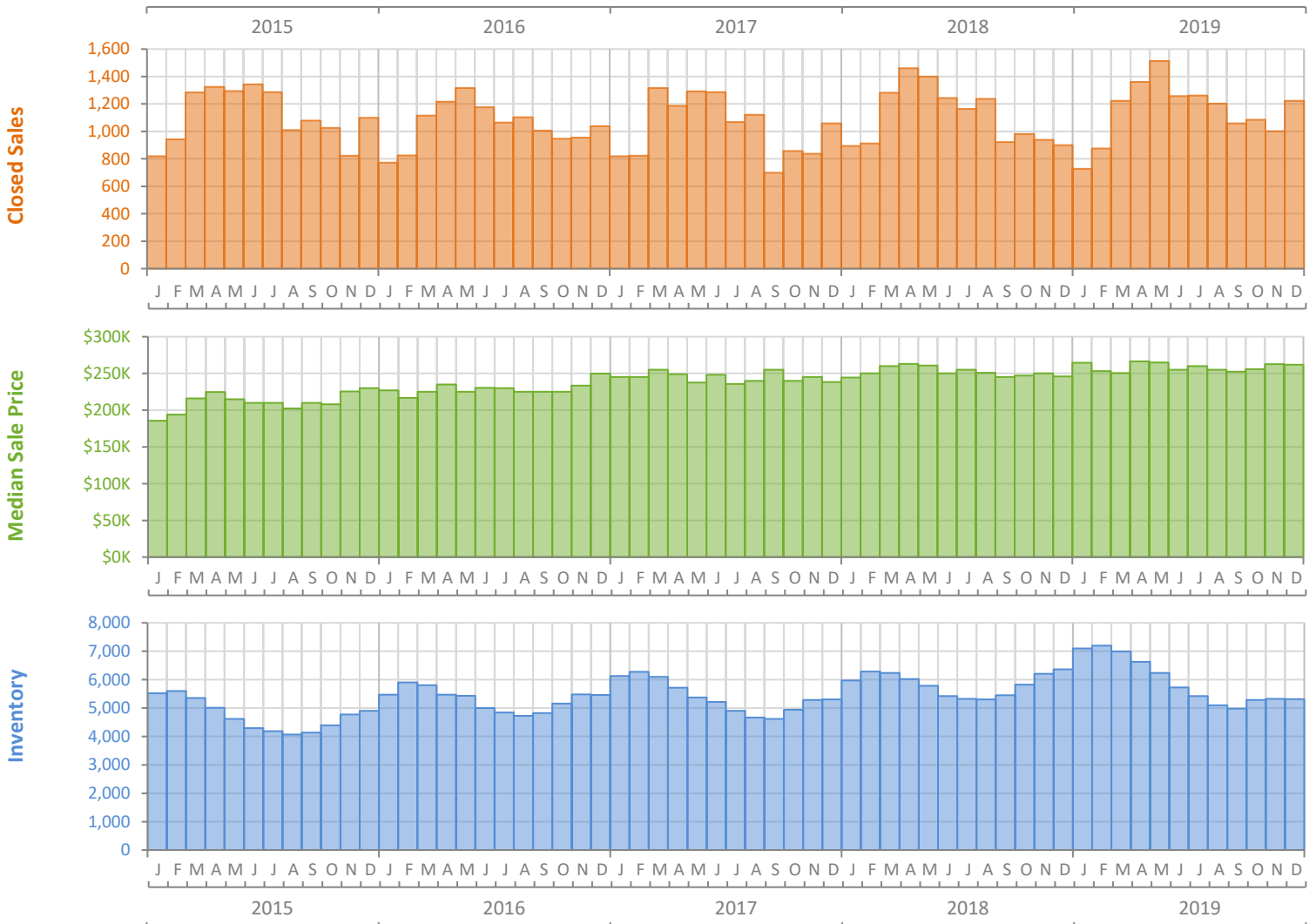
Monthly Market Summary - December 2019

Single Family Homes

Lee County



	December 2019	December 2018	Percent Change Year-over-Year
Closed Sales	1,223	901	35.7%
Paid in Cash	335	272	23.2%
Median Sale Price	\$262,000	\$246,000	6.5%
Average Sale Price	\$346,600	\$326,339	6.2%
Dollar Volume	\$423.9 Million	\$294.0 Million	44.2%
Med. Pct. of Orig. List Price Received	96.4%	95.7%	0.7%
Median Time to Contract	58 Days	63 Days	-7.9%
Median Time to Sale	100 Days	96 Days	4.2%
New Pending Sales	1,043	852	22.4%
New Listings	1,178	1,248	-5.6%
Pending Inventory	1,325	1,093	21.2%
Inventory (Active Listings)	5,314	6,367	-16.5%
Months Supply of Inventory	4.6	5.7	-19.3%



Monthly Distressed Market - December 2019

Single Family Homes

Lee County



		December 2019	December 2018	Percent Change Year-over-Year
Traditional	Closed Sales	1,190	871	36.6%
	Median Sale Price	\$263,873	\$250,000	5.5%
Foreclosure/REO	Closed Sales	26	28	-7.1%
	Median Sale Price	\$227,000	\$157,500	44.1%
Short Sale	Closed Sales	7	2	250.0%
	Median Sale Price	\$185,000	\$145,250	27.4%

