

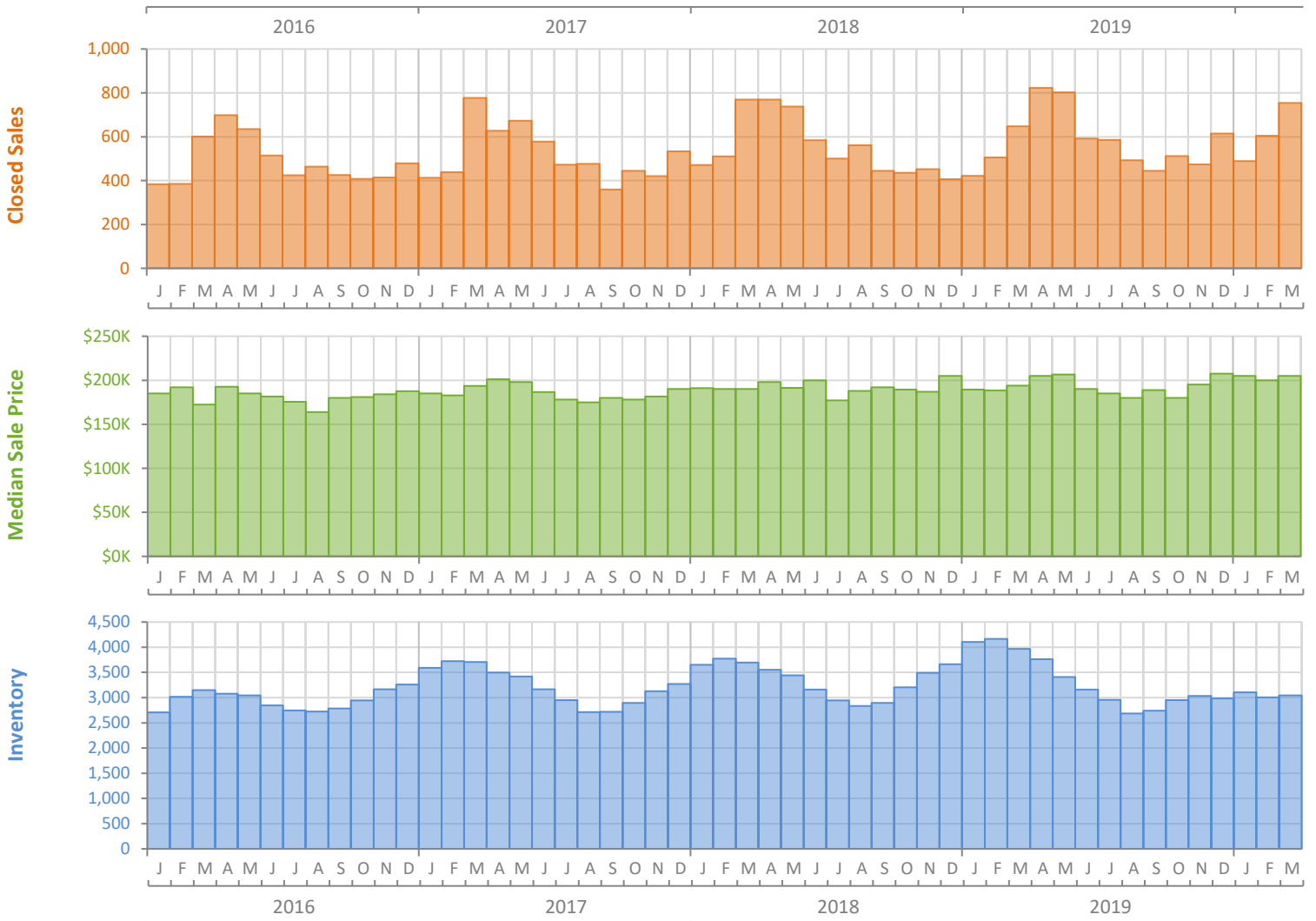
Monthly Market Summary - March 2020

Townhouses and Condos

Lee County



	March 2020	March 2019	Percent Change Year-over-Year
Closed Sales	754	648	16.4%
Paid in Cash	452	389	16.2%
Median Sale Price	\$205,000	\$194,000	5.7%
Average Sale Price	\$268,757	\$253,979	5.8%
Dollar Volume	\$202.6 Million	\$164.6 Million	23.1%
Med. Pct. of Orig. List Price Received	95.3%	94.5%	0.8%
Median Time to Contract	70 Days	59 Days	18.6%
Median Time to Sale	102 Days	96 Days	6.3%
New Pending Sales	616	918	-32.9%
New Listings	759	838	-9.4%
Pending Inventory	790	1,075	-26.5%
Inventory (Active Listings)	3,042	3,969	-23.4%
Months Supply of Inventory	5.1	7.4	-31.1%



Monthly Distressed Market - March 2020

Townhouses and Condos

Lee County



		March 2020	March 2019	Percent Change Year-over-Year
Traditional	Closed Sales	747	645	15.8%
	Median Sale Price	\$205,000	\$194,000	5.7%
Foreclosure/REO	Closed Sales	6	2	200.0%
	Median Sale Price	\$114,975	\$467,500	-75.4%
Short Sale	Closed Sales	1	1	0.0%
	Median Sale Price	\$99,000	\$180,000	-45.0%

