

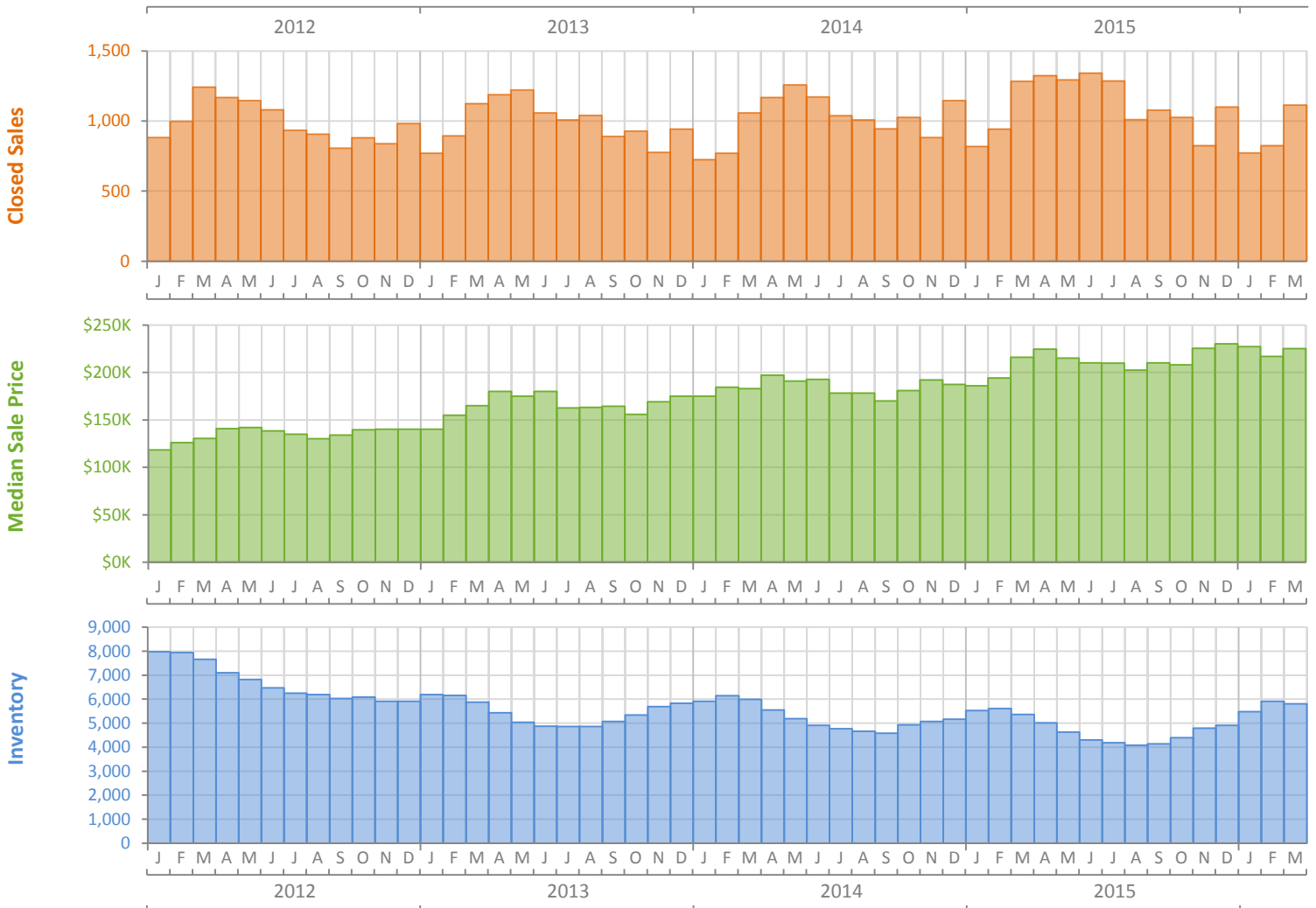
# Monthly Market Summary - March 2016

## Single Family Homes

### Lee County



	March 2016	March 2015	Percent Change Year-over-Year
Closed Sales	1,115	1,284	-13.2%
Paid in Cash	419	568	-26.2%
Median Sale Price	\$225,000	\$216,000	4.2%
Average Sale Price	\$303,270	\$333,638	-9.1%
Dollar Volume	\$338.1 Million	\$428.4 Million	-21.1%
Med. Pct. of Orig. List Price Received	95.5%	94.7%	0.8%
Median Time to Contract	58 Days	67 Days	-13.4%
Median Time to Sale	100 Days	106 Days	-5.7%
New Pending Sales	1,524	1,740	-12.4%
New Listings	1,633	1,606	1.7%
Pending Inventory	2,236	2,534	-11.8%
Inventory (Active Listings)	5,811	5,360	8.4%
Months Supply of Inventory	5.4	5.1	5.9%



# Monthly Distressed Market - March 2016

## Single Family Homes

### Lee County



		March 2016	March 2015	Percent Change Year-over-Year
Traditional	Closed Sales	1,010	1,087	-7.1%
	Median Sale Price	\$234,950	\$235,000	0.0%
Foreclosure/REO	Closed Sales	88	178	-50.6%
	Median Sale Price	\$148,500	\$127,550	16.4%
Short Sale	Closed Sales	17	19	-10.5%
	Median Sale Price	\$137,000	\$178,000	-23.0%

