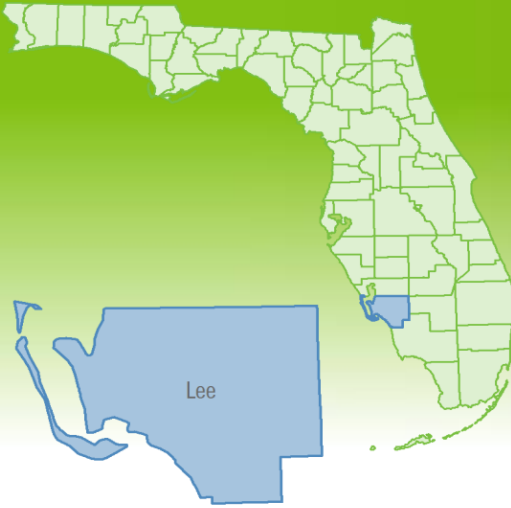


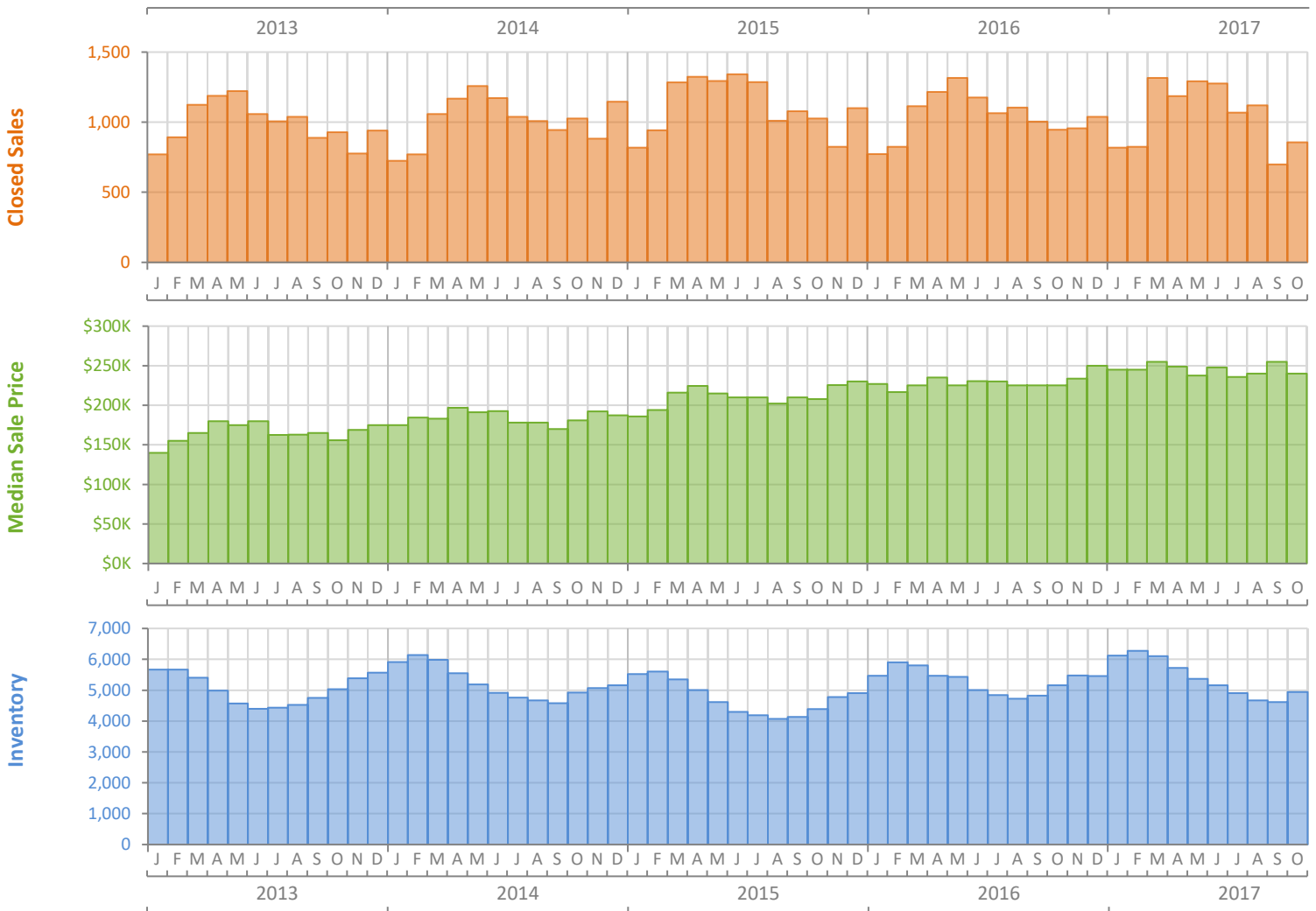
# Monthly Market Summary - October 2017

## Single Family Homes

### Lee County



	October 2017	October 2016	Percent Change Year-over-Year
Closed Sales	857	947	-9.5%
Paid in Cash	242	281	-13.9%
Median Sale Price	\$240,000	\$225,000	6.7%
Average Sale Price	\$322,173	\$296,775	8.6%
Dollar Volume	\$276.1 Million	\$281.0 Million	-1.8%
Med. Pct. of Orig. List Price Received	96.0%	96.0%	0.0%
Median Time to Contract	61 Days	54 Days	13.0%
Median Time to Sale	110 Days	102 Days	7.8%
New Pending Sales	1,059	1,097	-3.5%
New Listings	1,419	1,474	-3.7%
Pending Inventory	1,392	1,719	-19.0%
Inventory (Active Listings)	4,940	5,155	-4.2%
Months Supply of Inventory	4.8	5.0	-4.0%



# Monthly Distressed Market - October 2017

## Single Family Homes

### Lee County



		October 2017	October 2016	Percent Change Year-over-Year
Traditional	Closed Sales	829	884	-6.2%
	Median Sale Price	\$241,000	\$230,000	4.8%
Foreclosure/REO	Closed Sales	25	56	-55.4%
	Median Sale Price	\$165,000	\$173,912	-5.1%
Short Sale	Closed Sales	3	7	-57.1%
	Median Sale Price	\$350,000	\$175,000	100.0%

