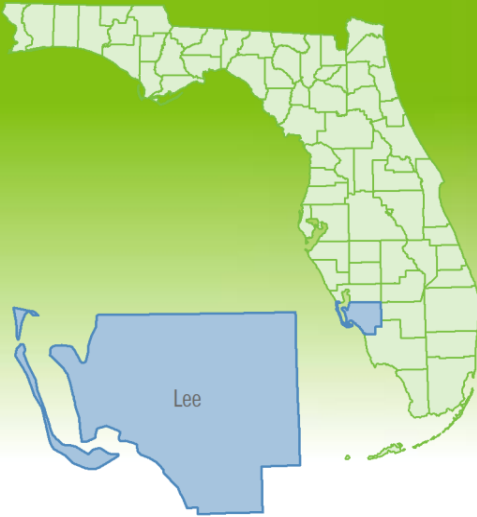


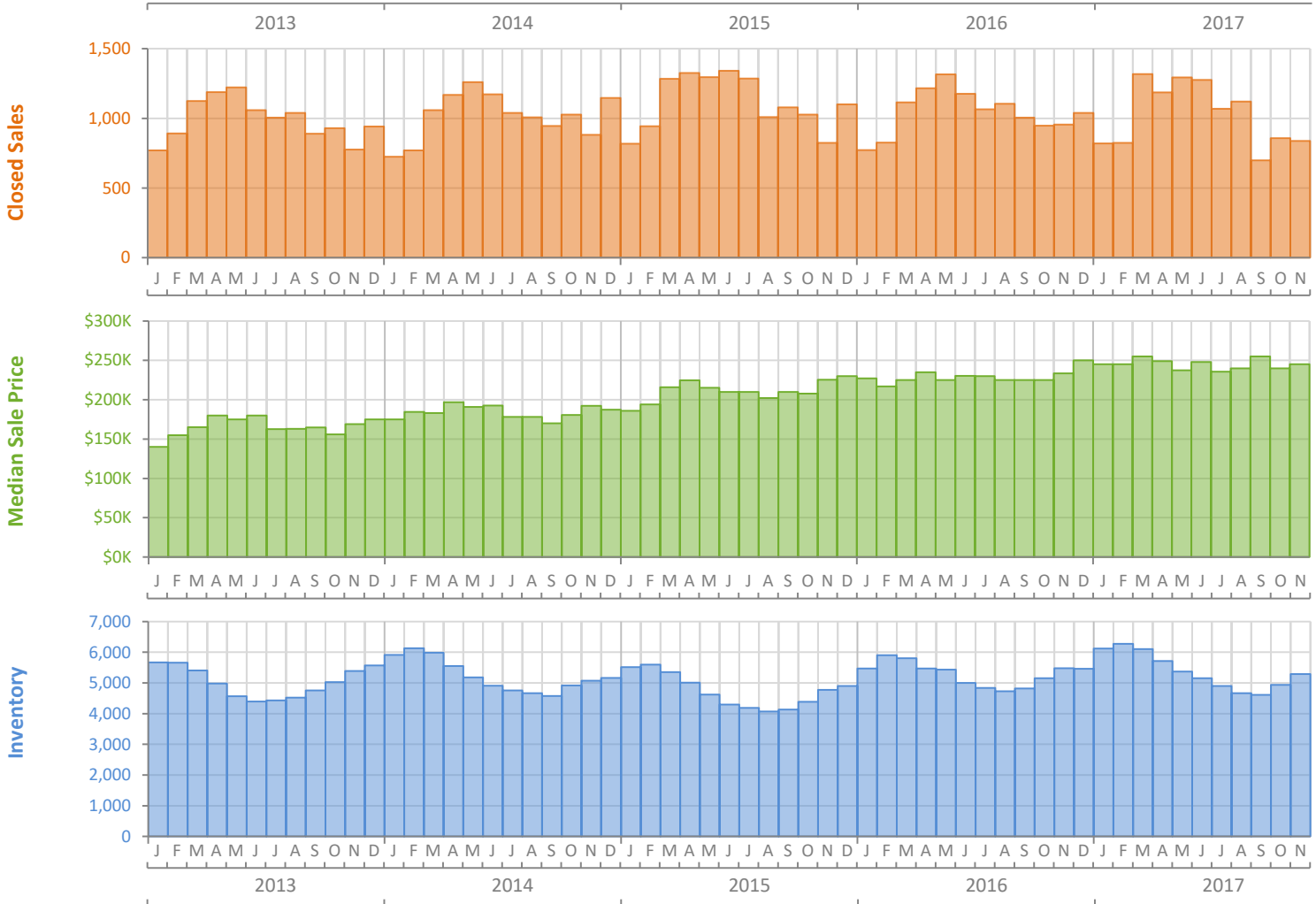
# Monthly Market Summary - November 2017

## Single Family Homes

### Lee County



	November 2017	November 2016	Percent Change Year-over-Year
Closed Sales	837	956	-12.4%
Paid in Cash	303	304	-0.3%
Median Sale Price	\$245,000	\$233,550	4.9%
Average Sale Price	\$317,109	\$310,287	2.2%
Dollar Volume	\$265.4 Million	\$296.6 Million	-10.5%
Med. Pct. of Orig. List Price Received	95.7%	95.7%	0.0%
Median Time to Contract	66 Days	51 Days	29.4%
Median Time to Sale	109 Days	98 Days	11.2%
New Pending Sales	1,148	1,063	8.0%
New Listings	1,578	1,437	9.8%
Pending Inventory	1,574	1,642	-4.1%
Inventory (Active Listings)	5,288	5,476	-3.4%
Months Supply of Inventory	5.1	5.2	-1.9%



# Monthly Distressed Market - November 2017

## Single Family Homes

### Lee County



		November 2017	November 2016	Percent Change Year-over-Year
Traditional	Closed Sales	808	883	-8.5%
	Median Sale Price	\$246,750	\$240,000	2.8%
Foreclosure/REO	Closed Sales	26	66	-60.6%
	Median Sale Price	\$154,500	\$148,500	4.0%
Short Sale	Closed Sales	3	7	-57.1%
	Median Sale Price	\$300,000	\$156,000	92.3%

