



Monthly Market Indicators December 2011



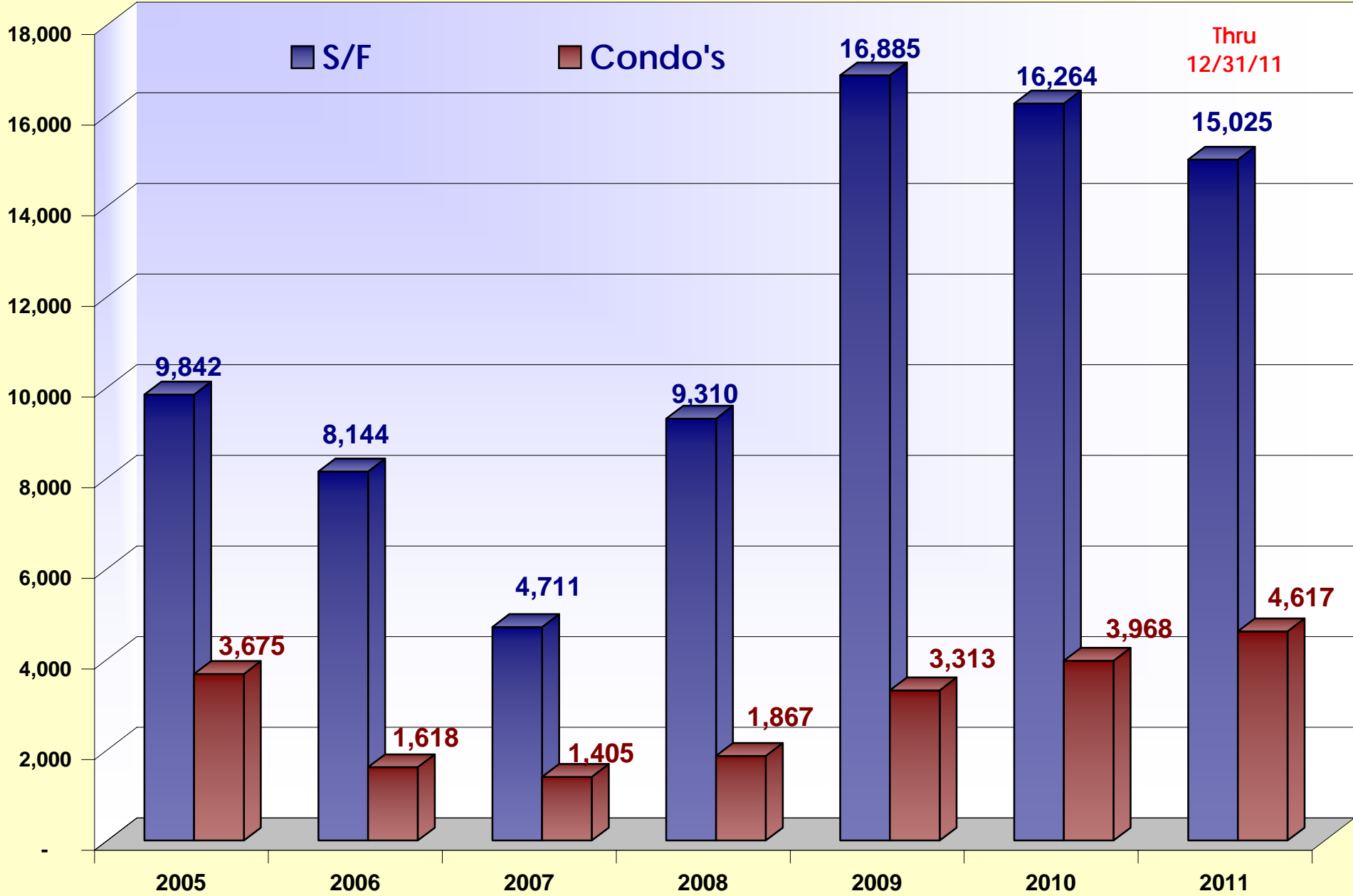
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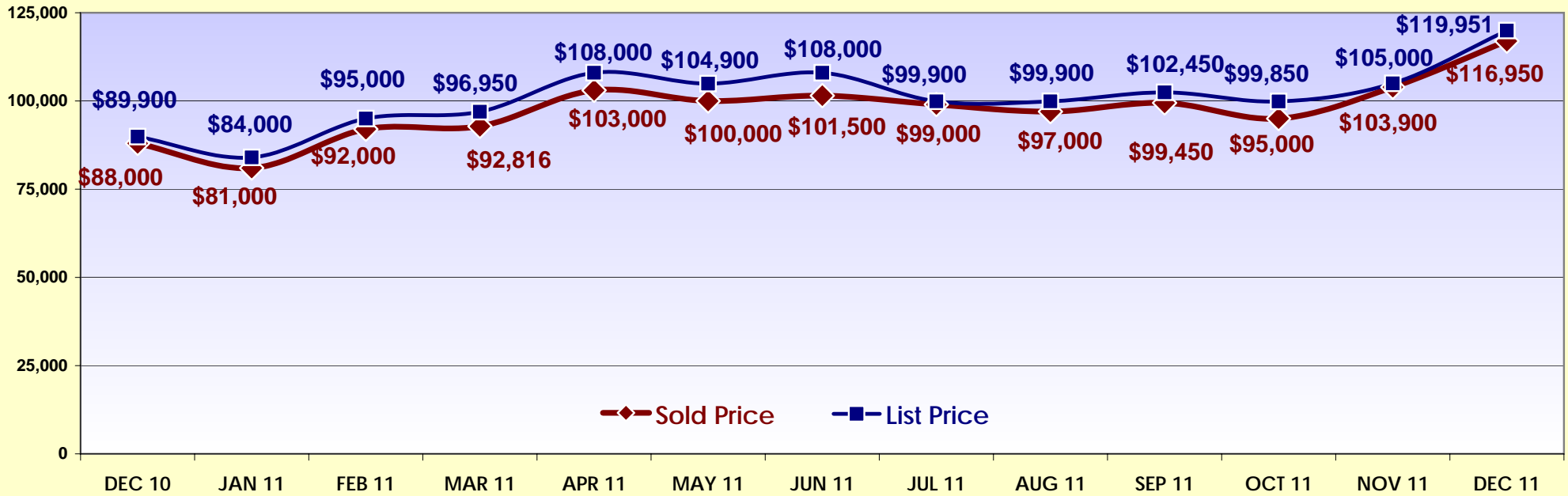
- Conventional/REO/Short Sale Single Family Sold
- Sold Properties by Cities
- 2004-2011 Properties Sold
- Absorption Rate
- Median Price Comparison by Year

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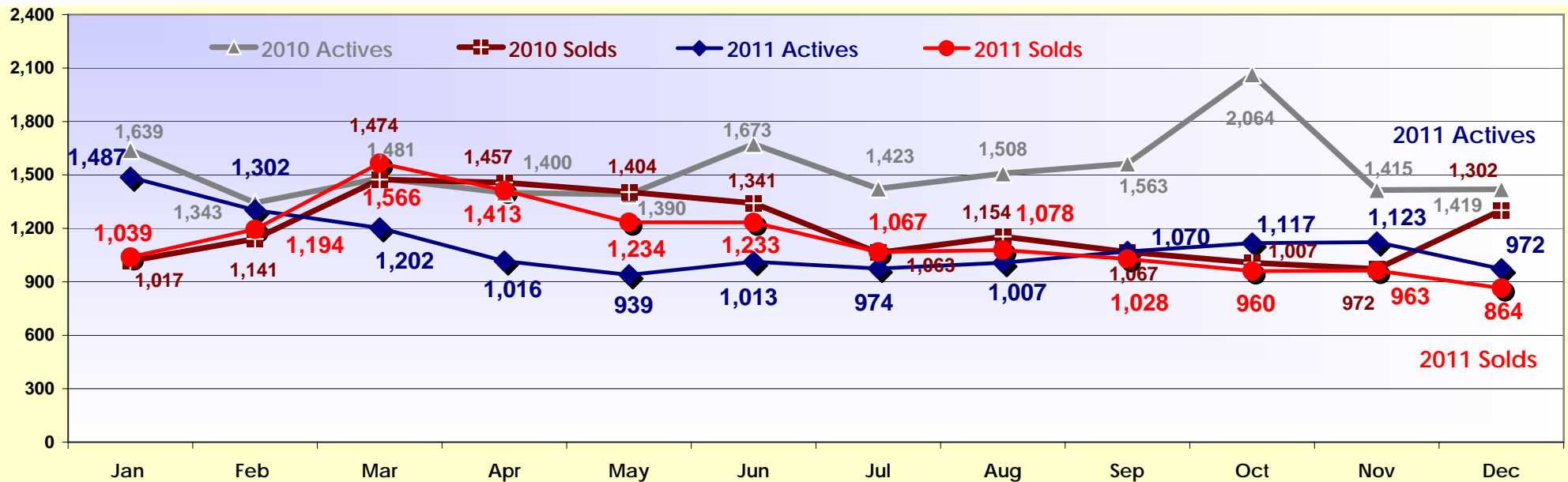
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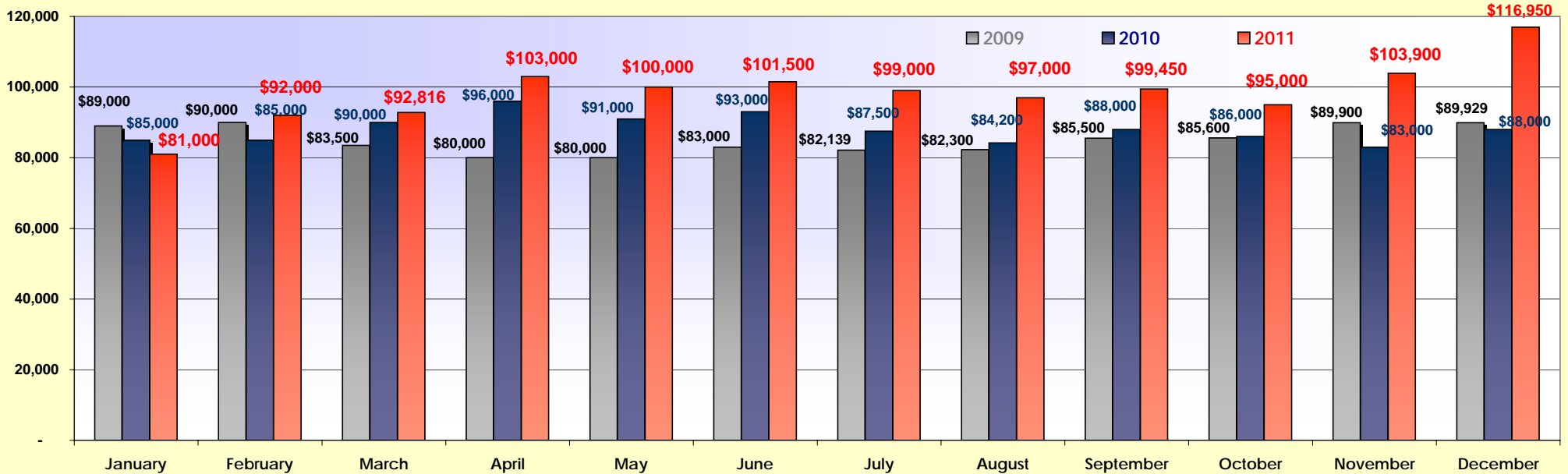
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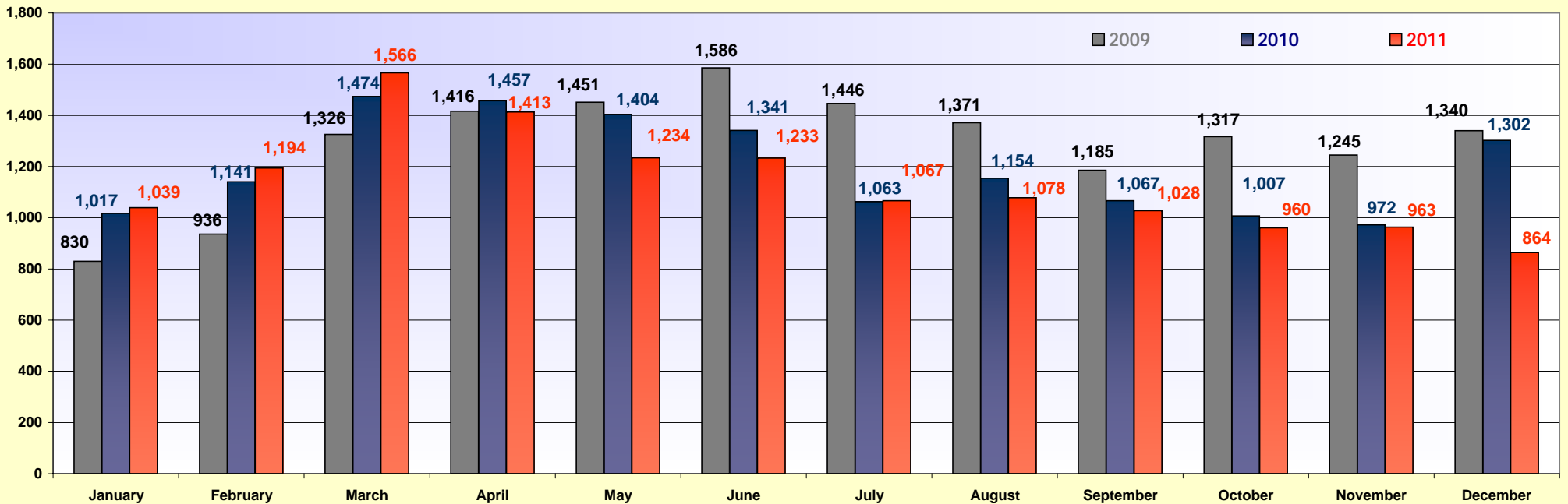


2010/2011 Single Family Listings - Monthly Sold and Active Listings



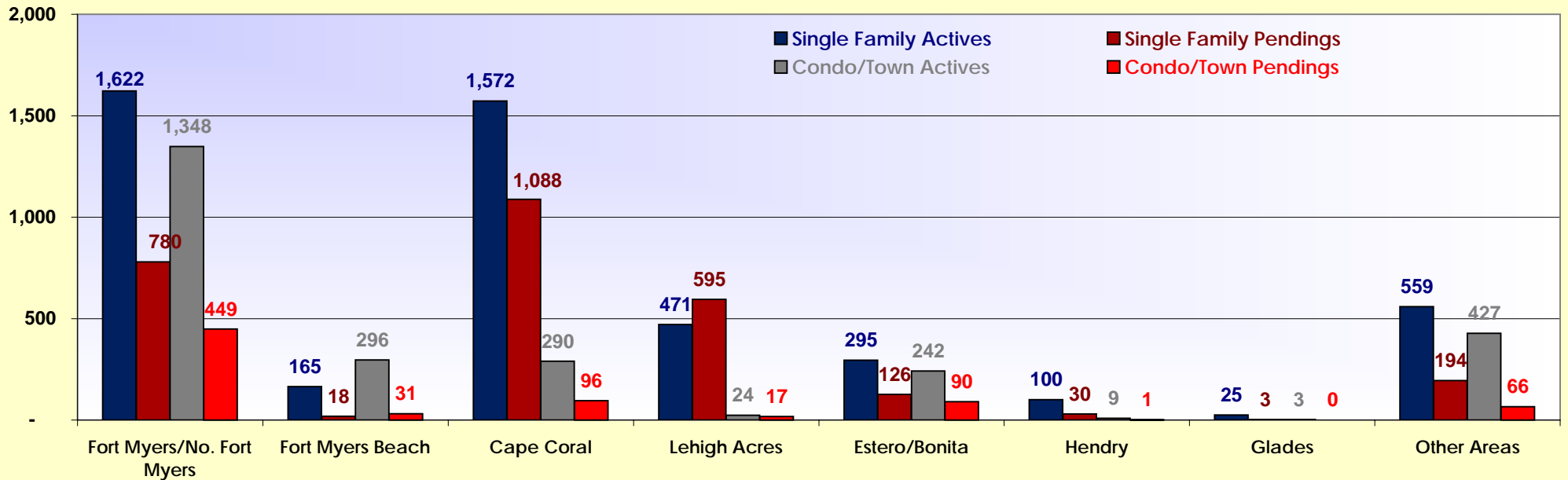


2009-2011 Monthly Totals of Single Family Solds



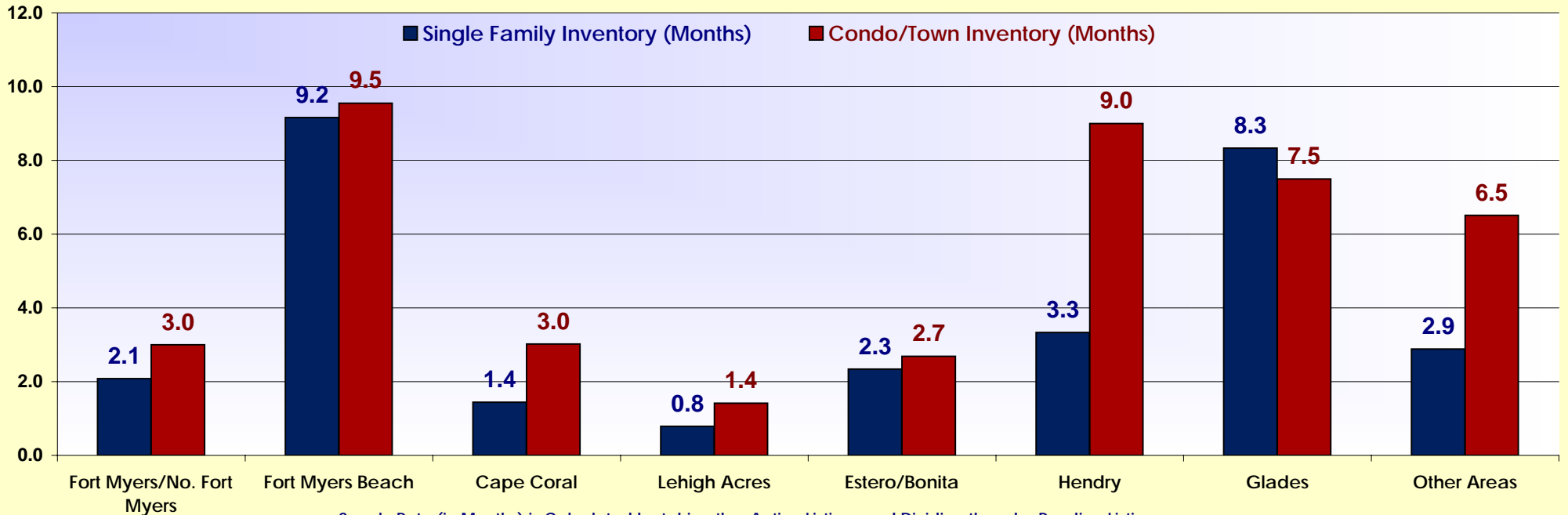
Breakout By City - Active/Pending Listings

December 2011

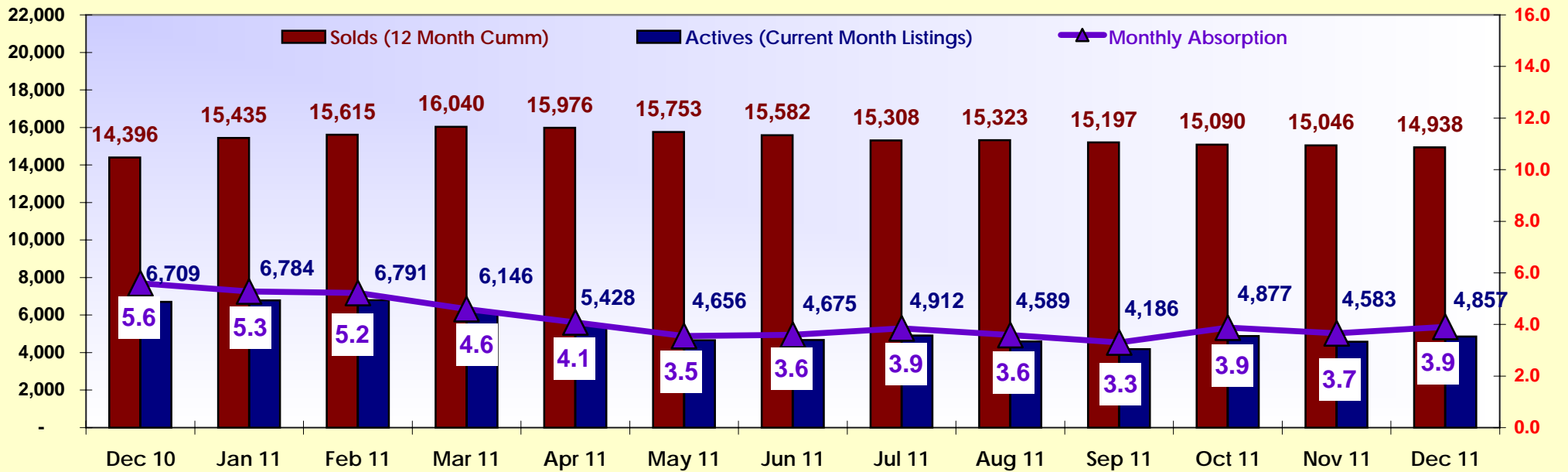


City Supply Rate (Months Of Inventory)

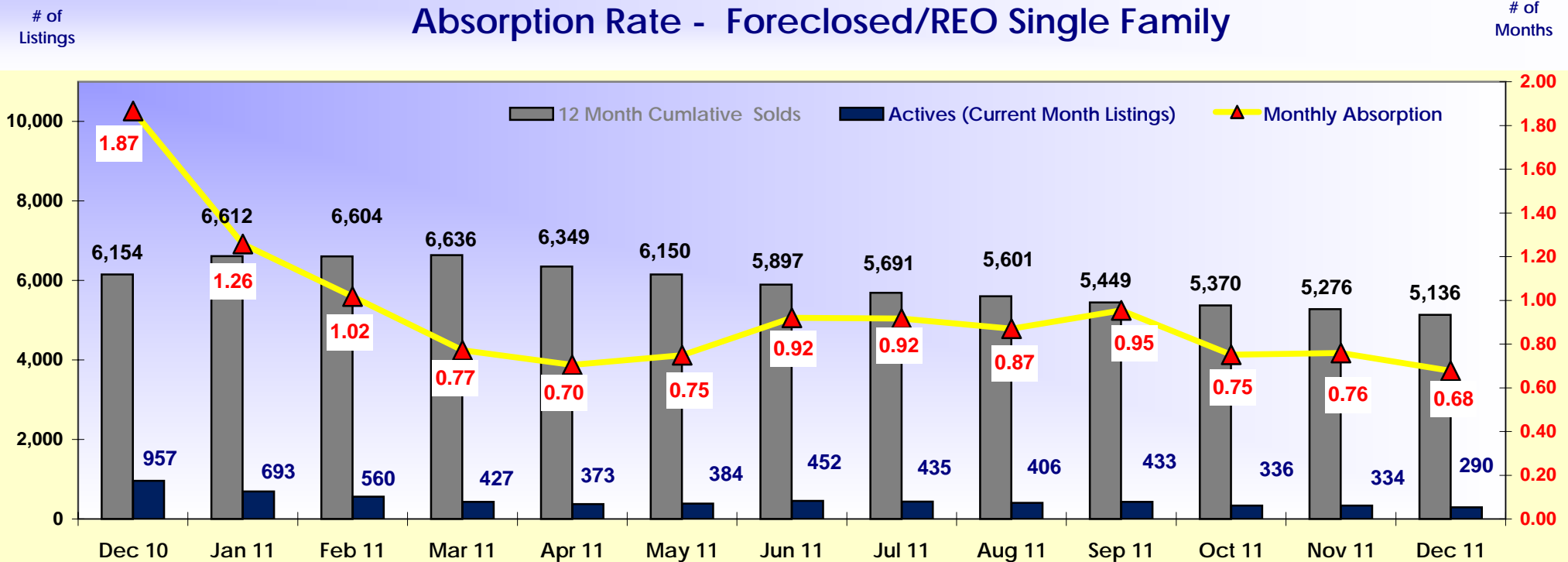
December 2011



Supply Rate (in Months) is Calculated by taking the Active Listings and Dividing them by Pending Listings.

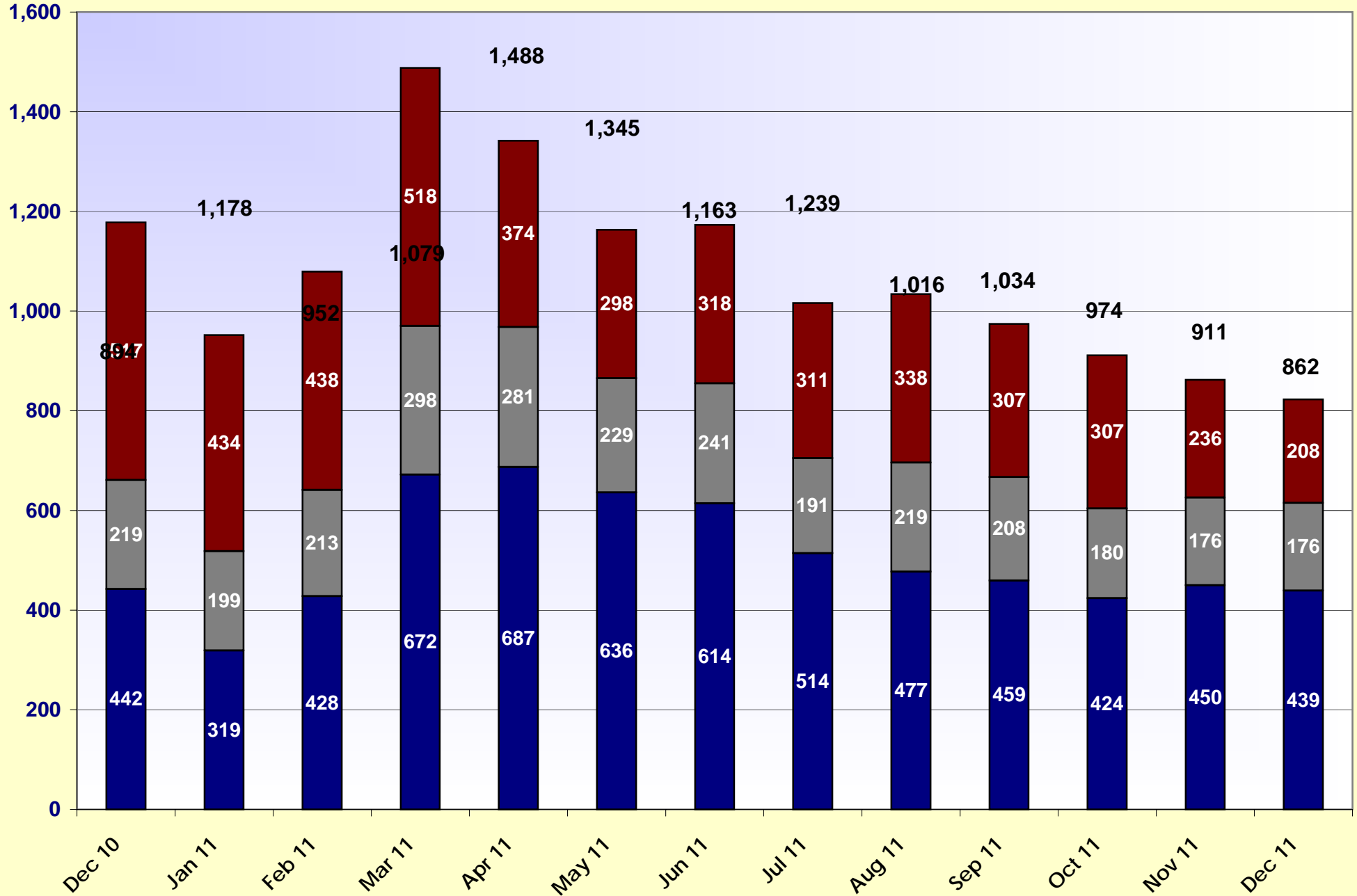


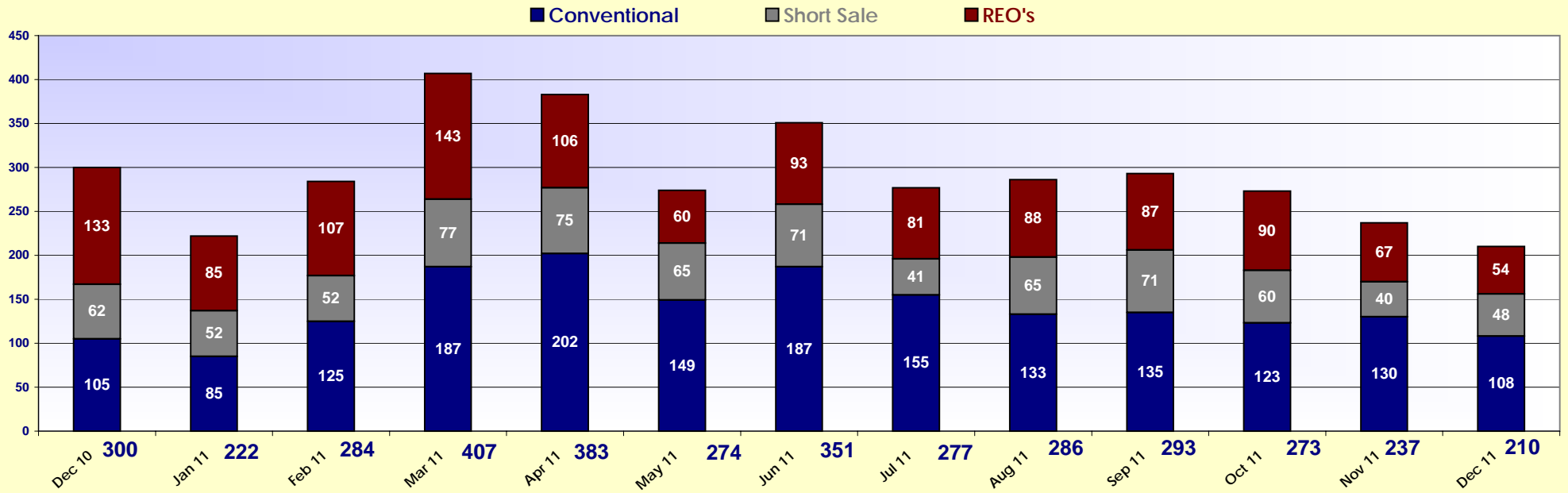
Absorption Rate - Foreclosed/REO Single Family



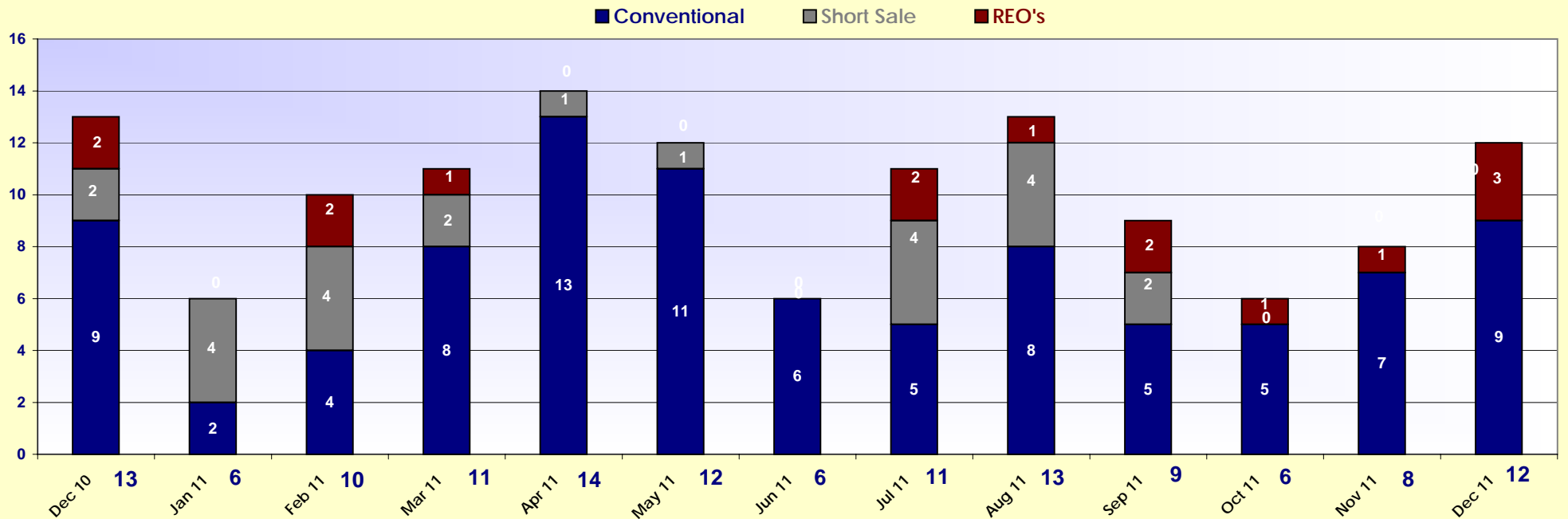
Absorption (NAR's calculation) - # of Sold Divided by 12 (# of Months) gives you the per month Absorption Rate. Divide Rate into the Actives for the Month. This gives you the Monthly Absorption.

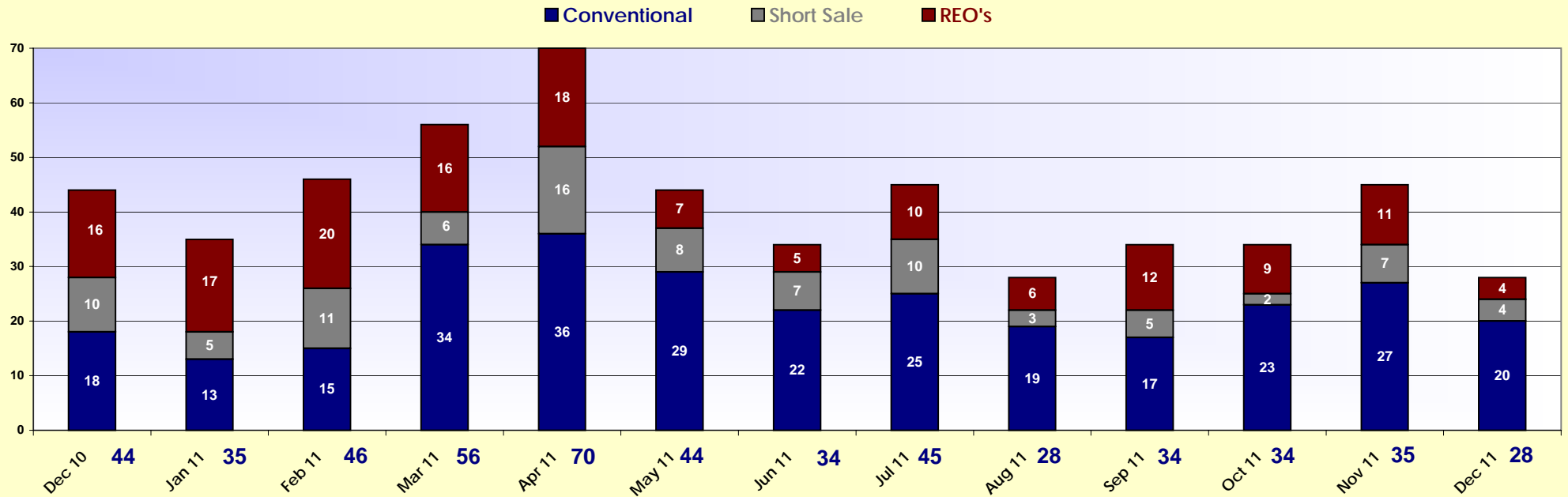
■ Conventional ■ Short Sale ■ REO's



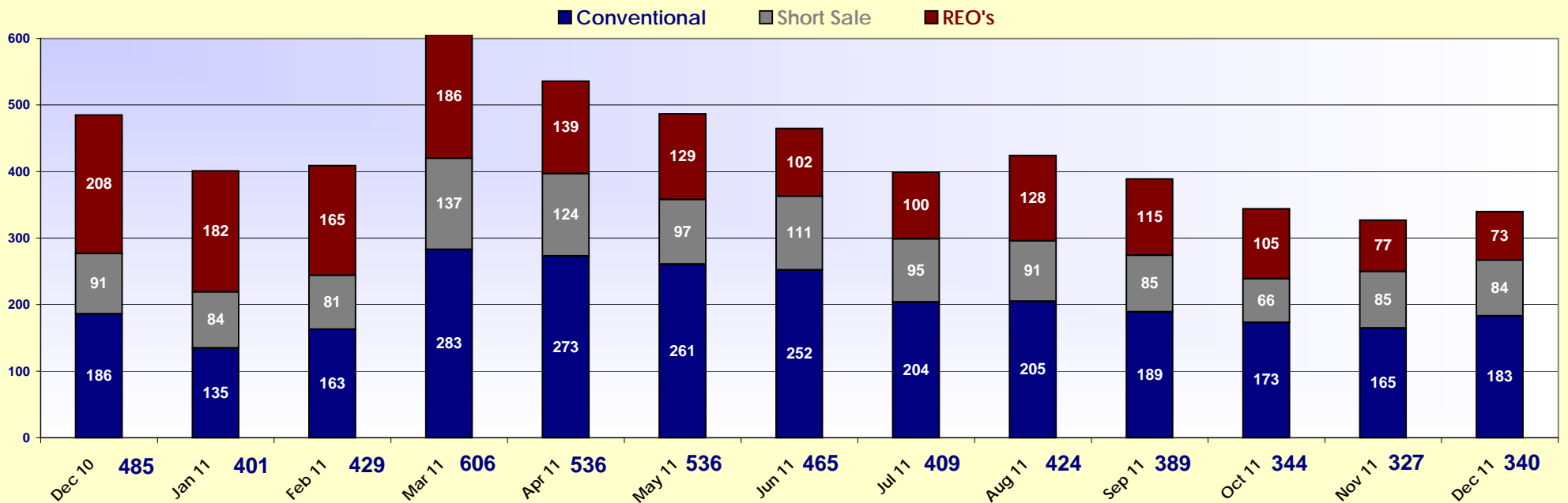


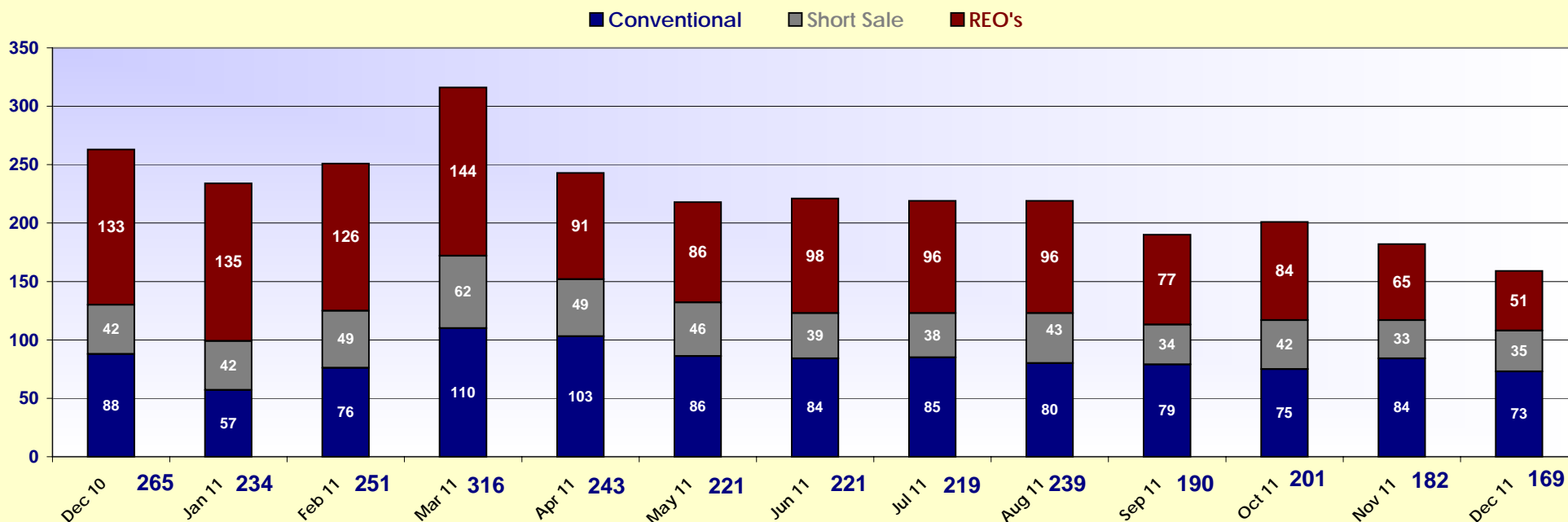
2010 / 2011 Sold Single Family - Fort Myers Beach



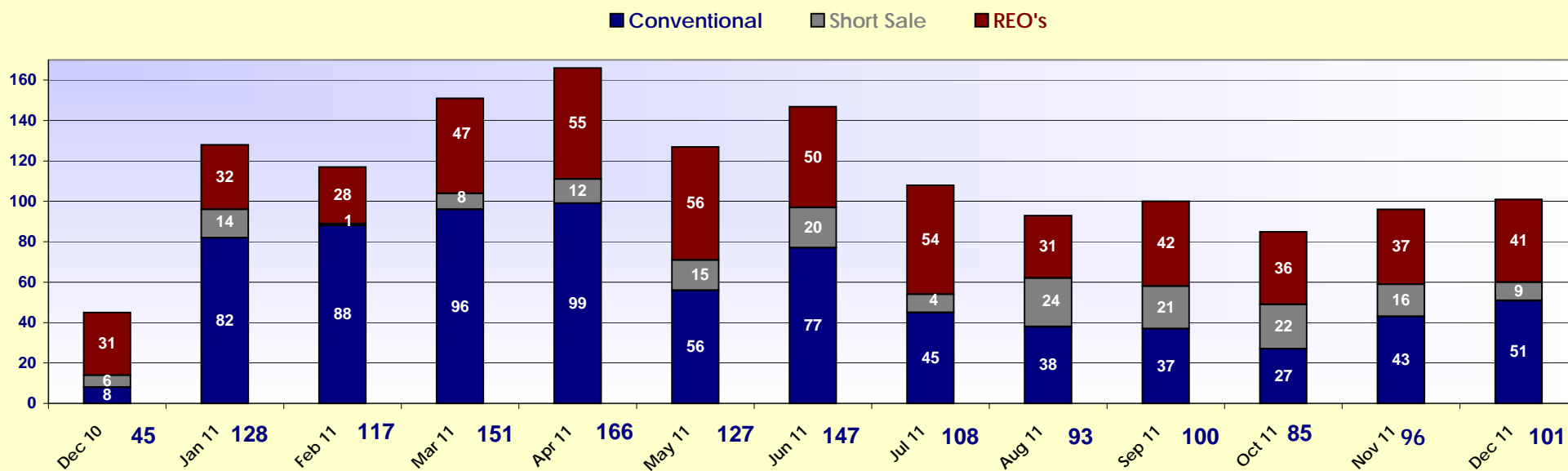


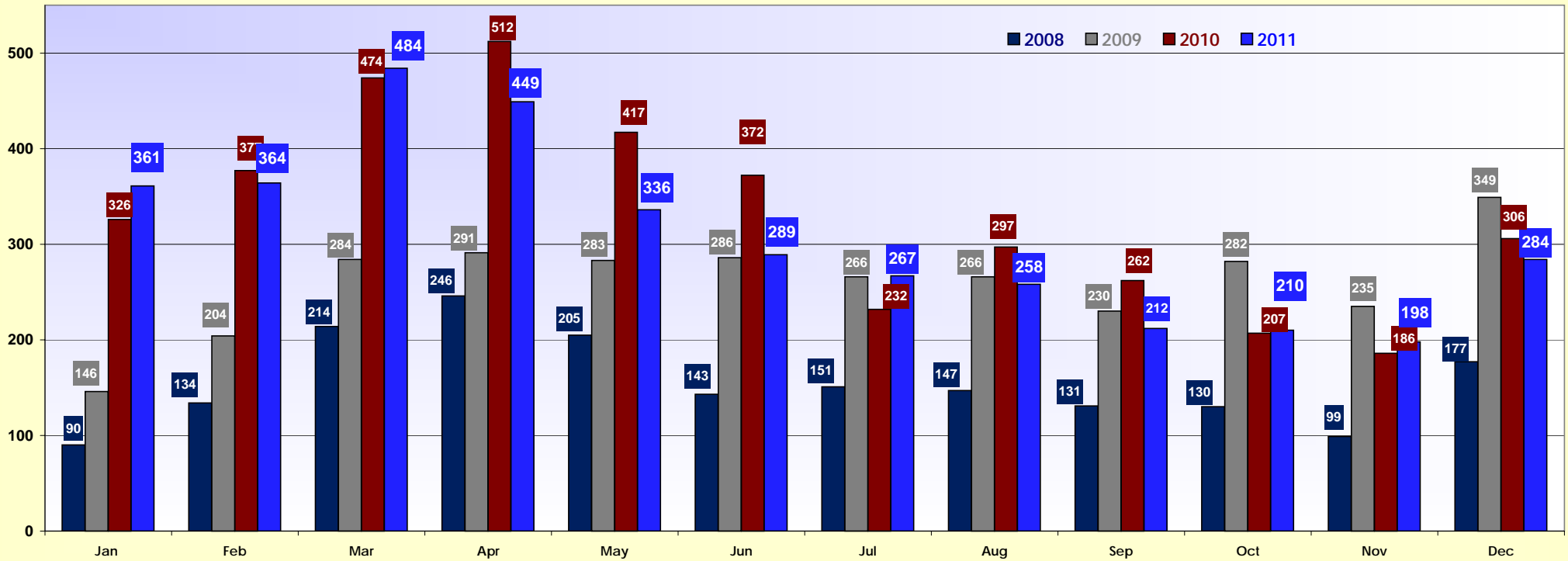
2010 / 2011 Sold Single Family - Cape Coral



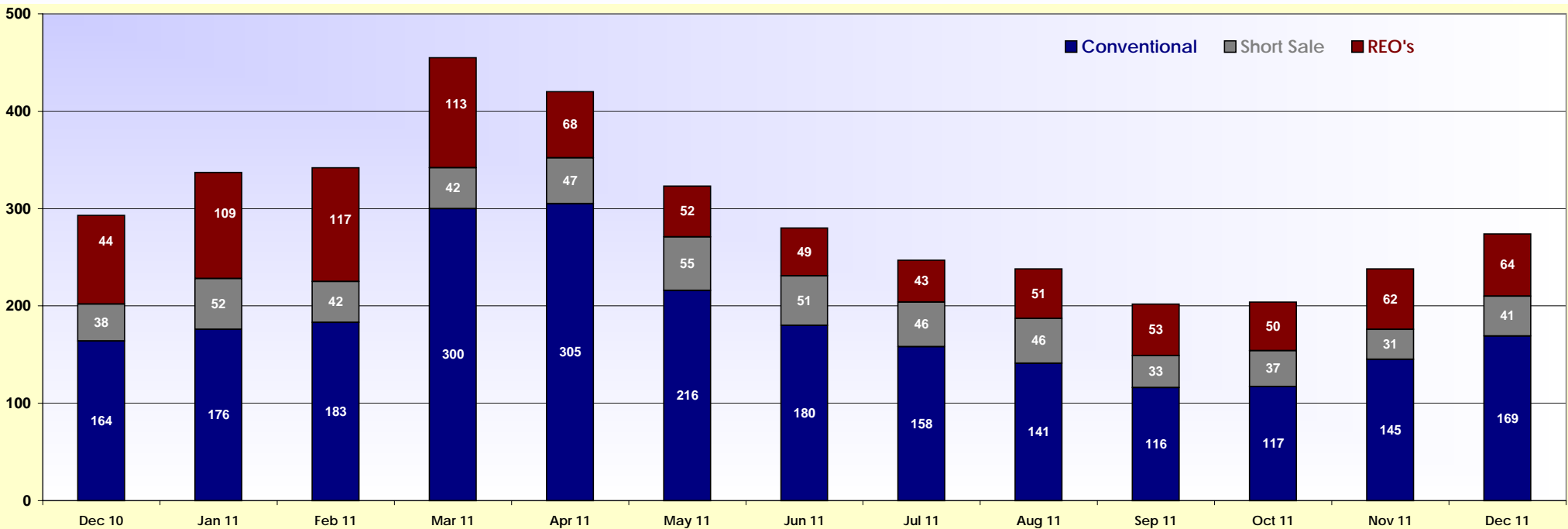


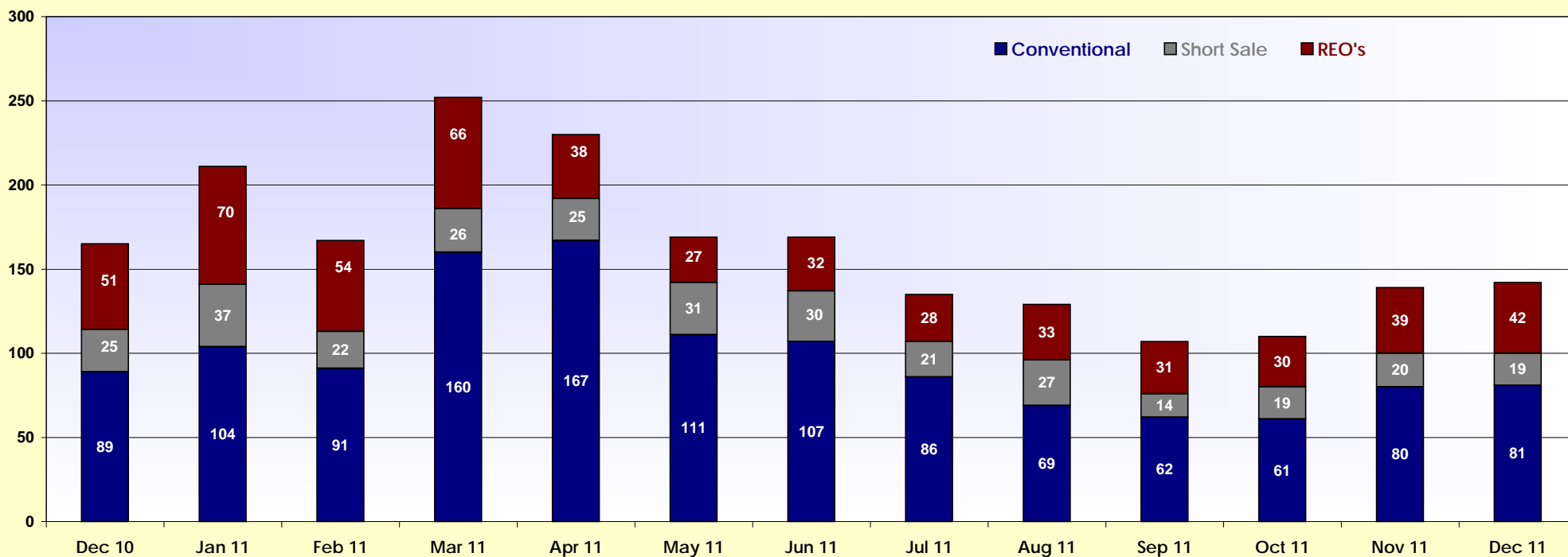
2010 / 2011 Sold Single Family - Other Areas



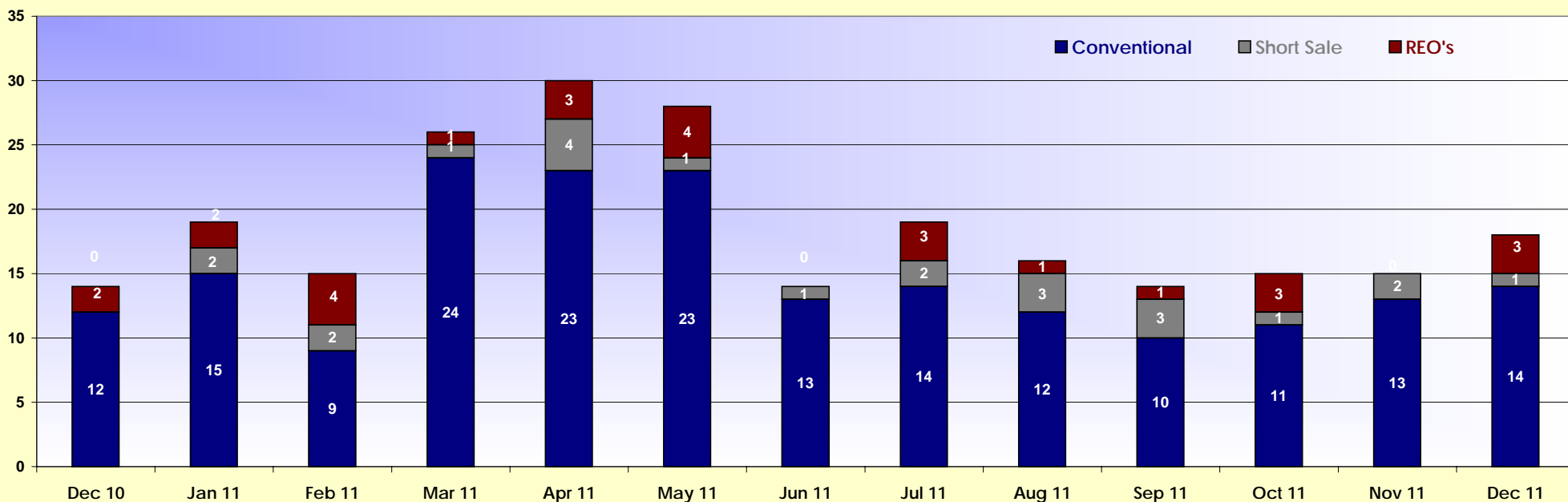


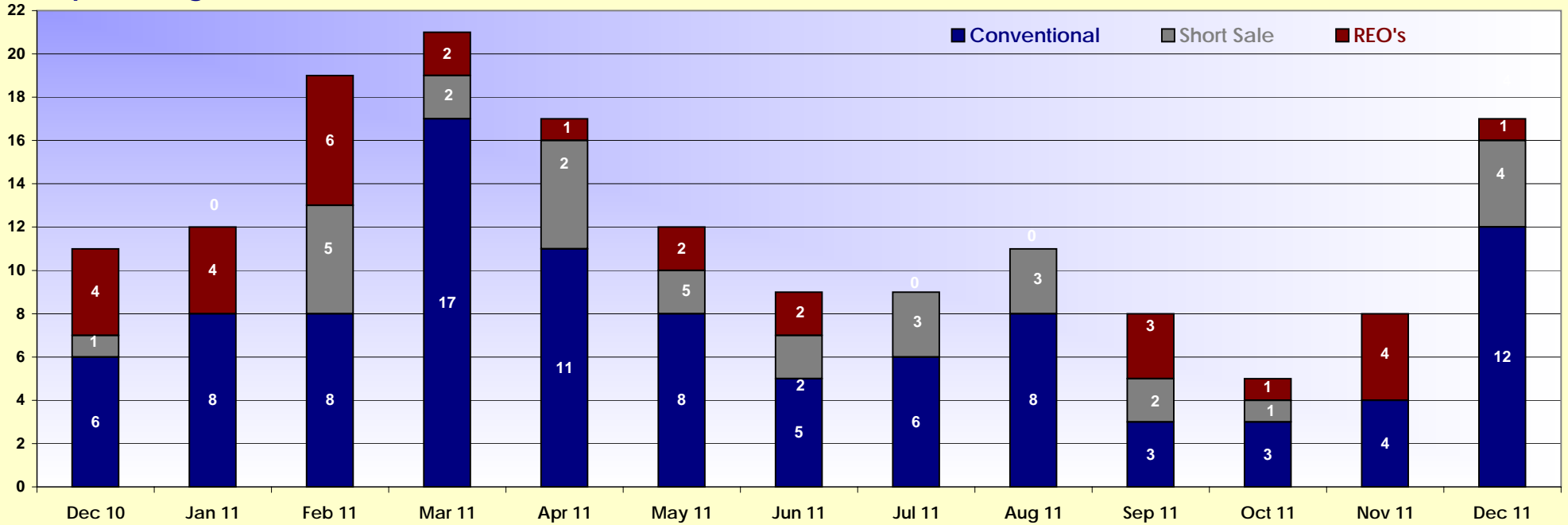
Lee County Condo's Breakout - Sold 2010 - 2011



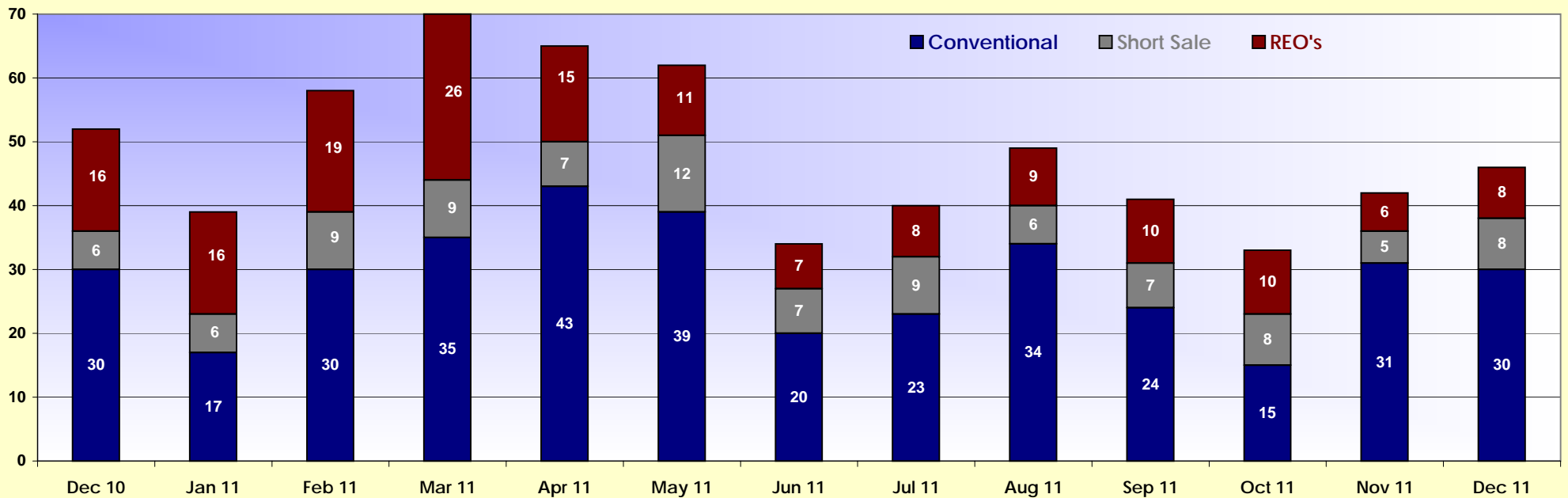


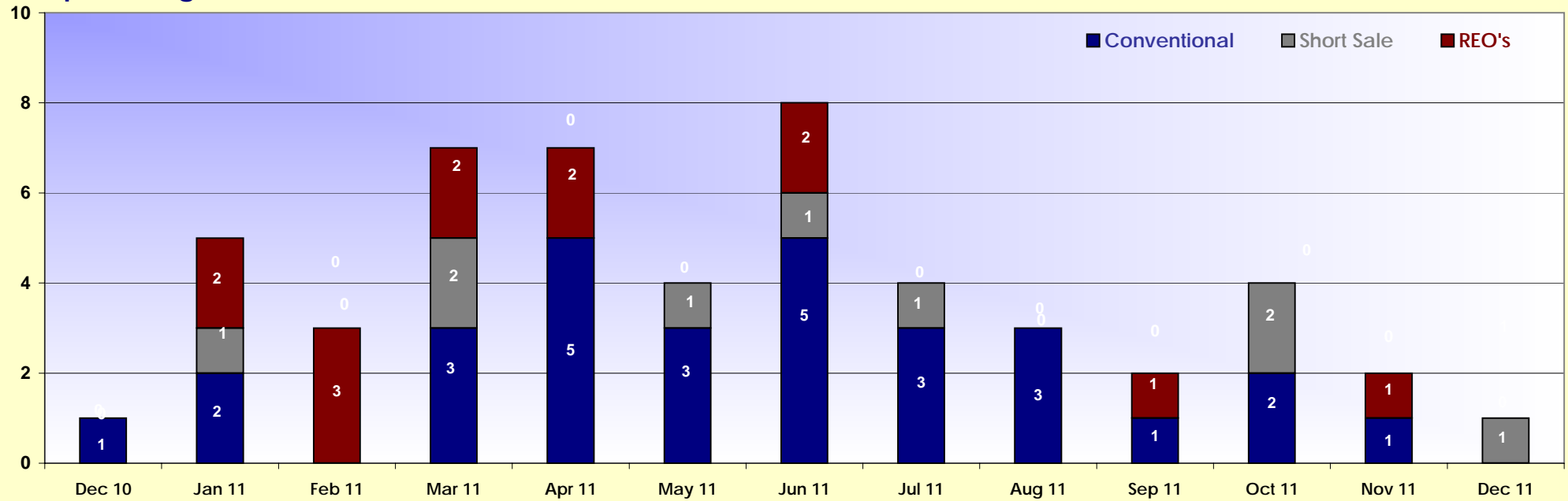
Condo's Sold - Fort Myers Beach 2010 - 2011



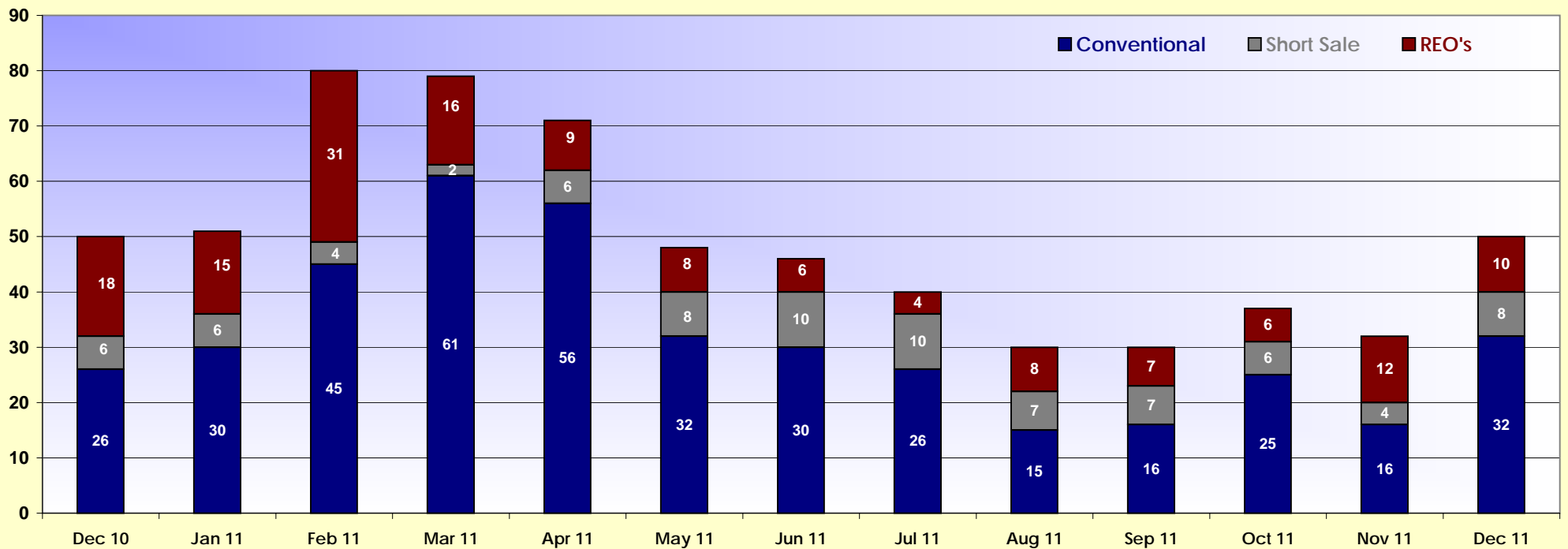


Condo's Sold - Cape Coral 2010-2011



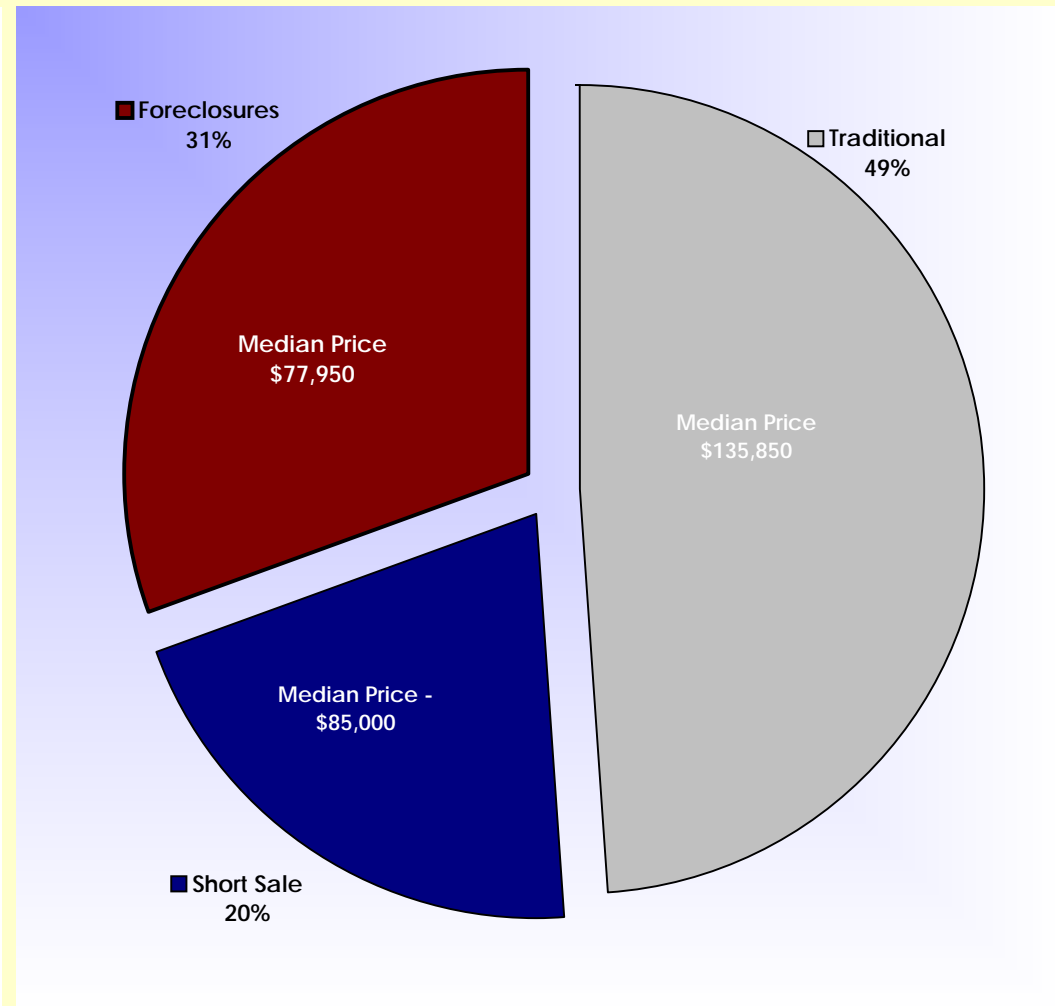
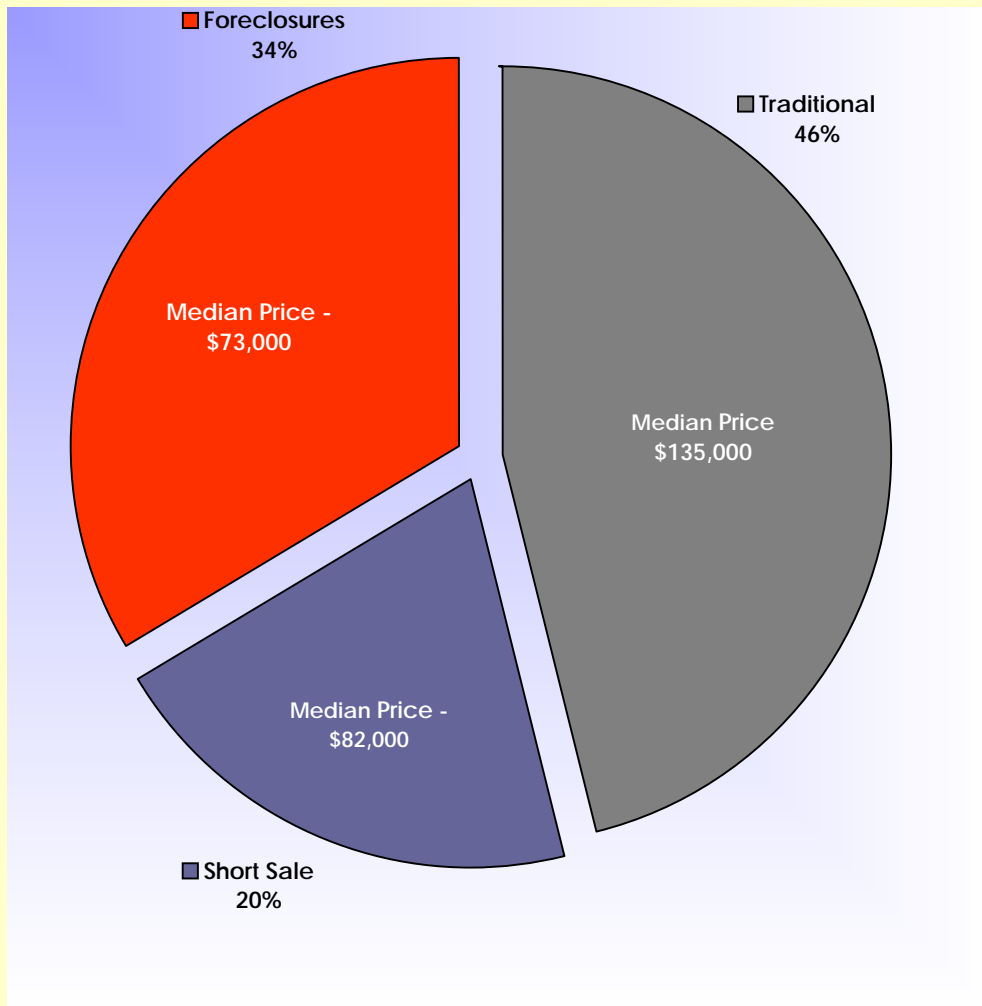


Condo's Sold - Other Areas 2010-2011



Sold Listings - July 2011 - September 2011**

Sold Listings - October 2011 - December 2011**



Sold Listings July 2011 - September 2011

	# of listings	Percentage	Median Price
Traditional	1,555	46%	\$ 135,000
Short Sale	680	20%	\$ 82,000
Foreclosures	1,130	34%	\$ 73,000
Total	3,365		

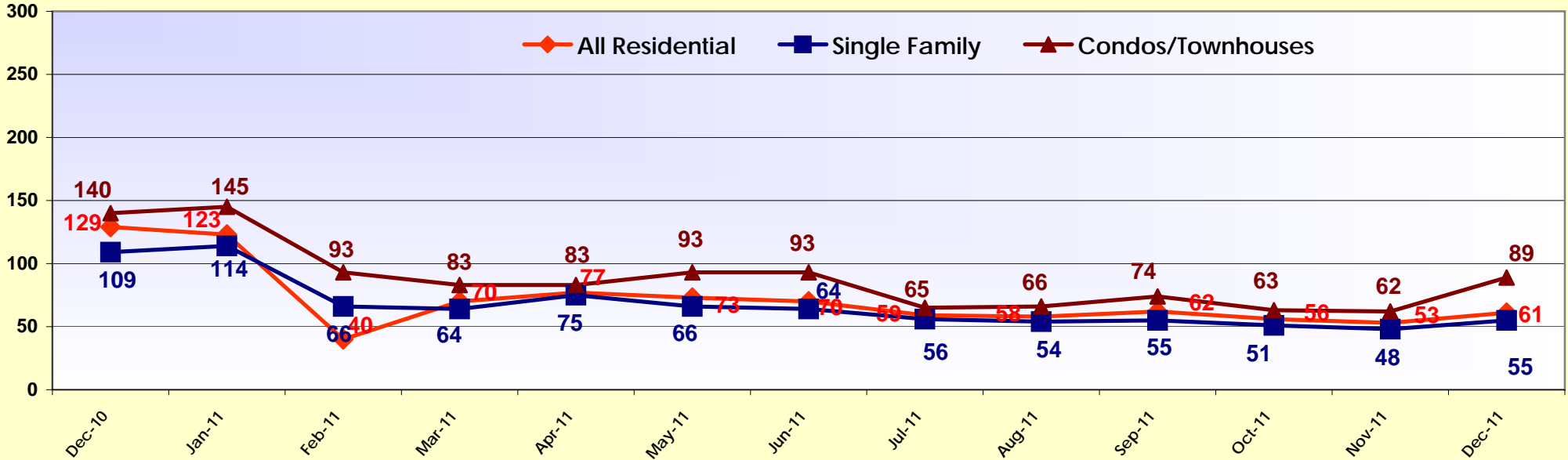
Sold Listings October 2011 - December 2011

	# of listings	Percentage	Median Price
Traditional	1,374	49%	\$ 135,850
Short Sale	571	20%	\$ 85,000
Foreclosures	860	31%	\$ 77,950
Total	2,805		

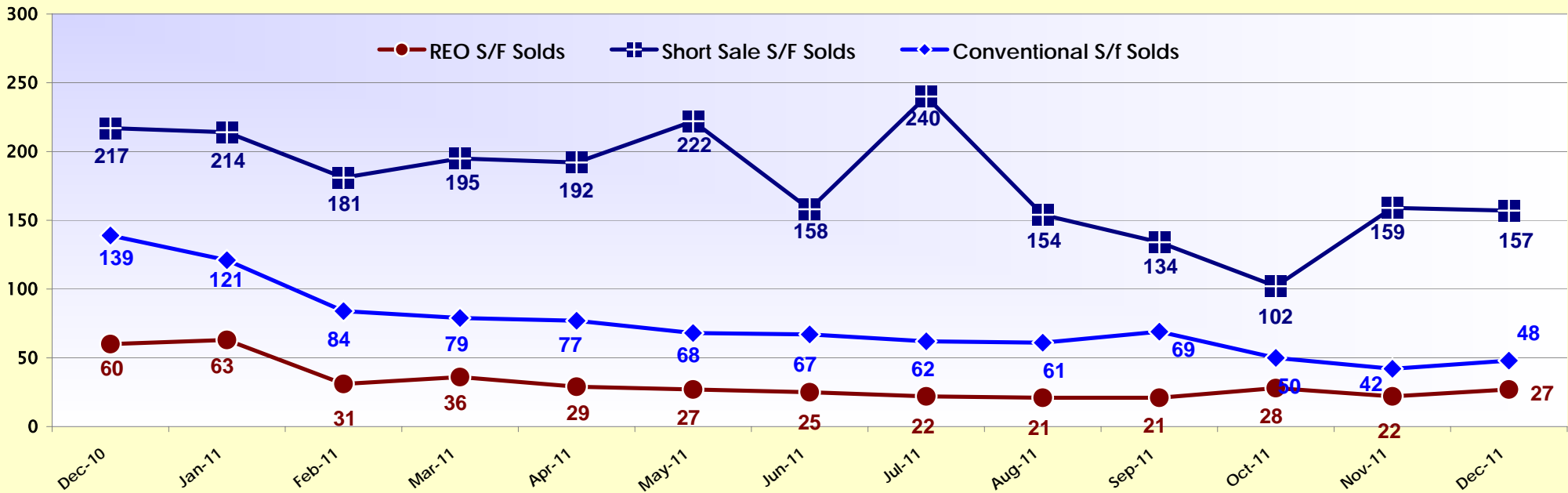
** This chart is published quarterly.

Days On Market - Last 12 Months - Solds

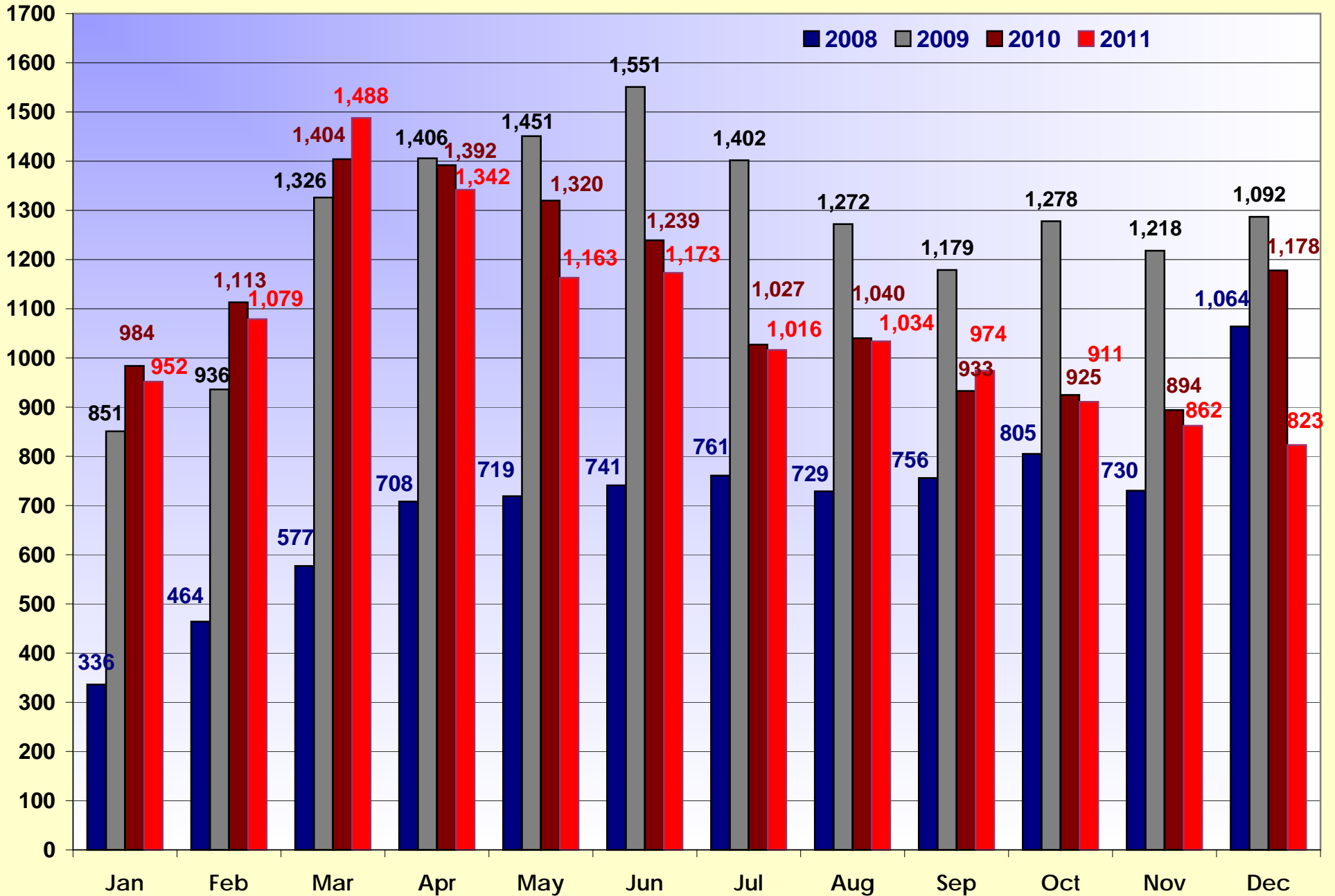
All Residential/Single Family/Condos/Townhouses



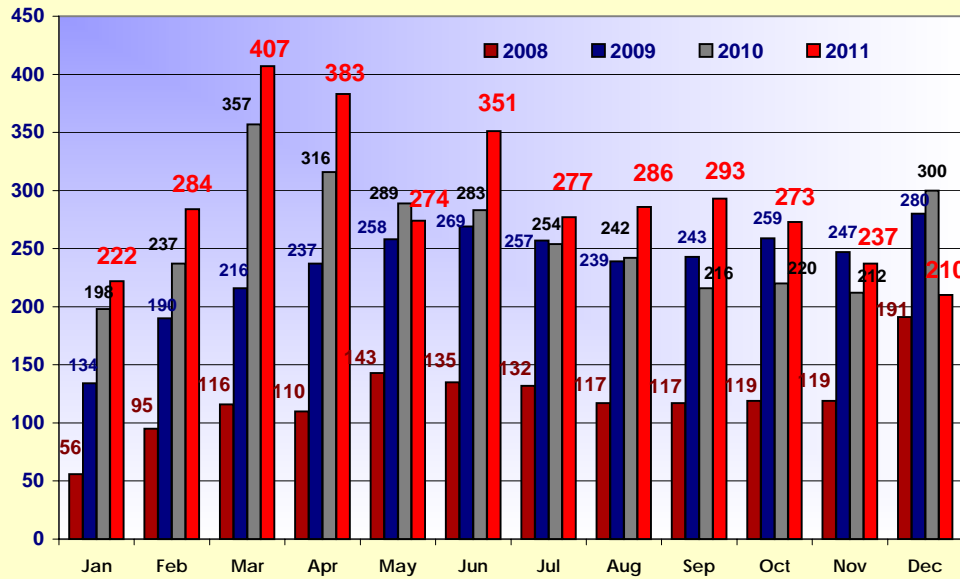
Days On Market - Single Family By Type



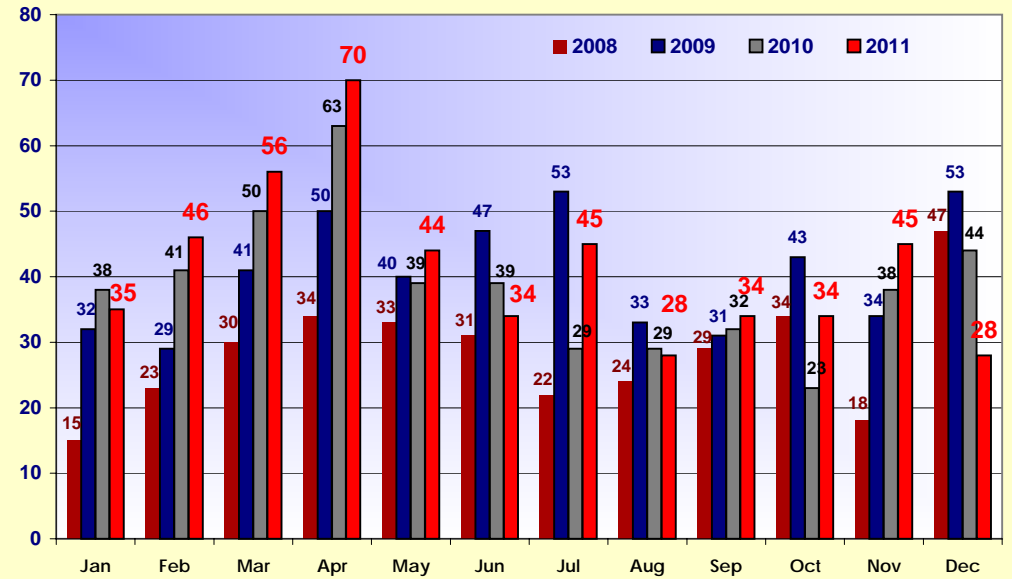
Average # of DOM for Sold Residential Listings calculated by Rapattoni



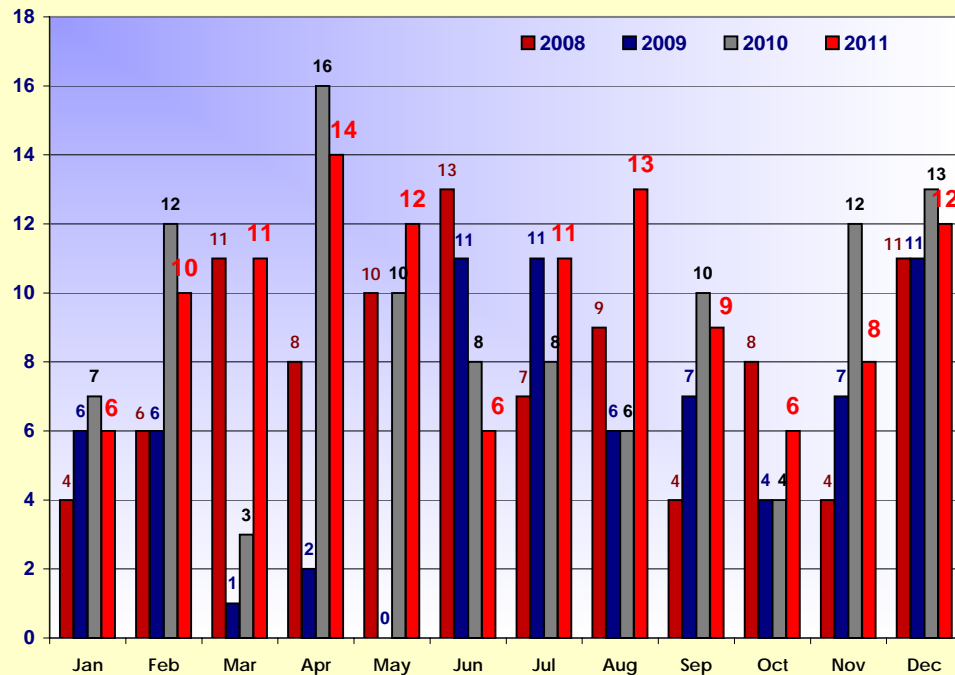
2008-2011 Sold Single Family - Fort Myers



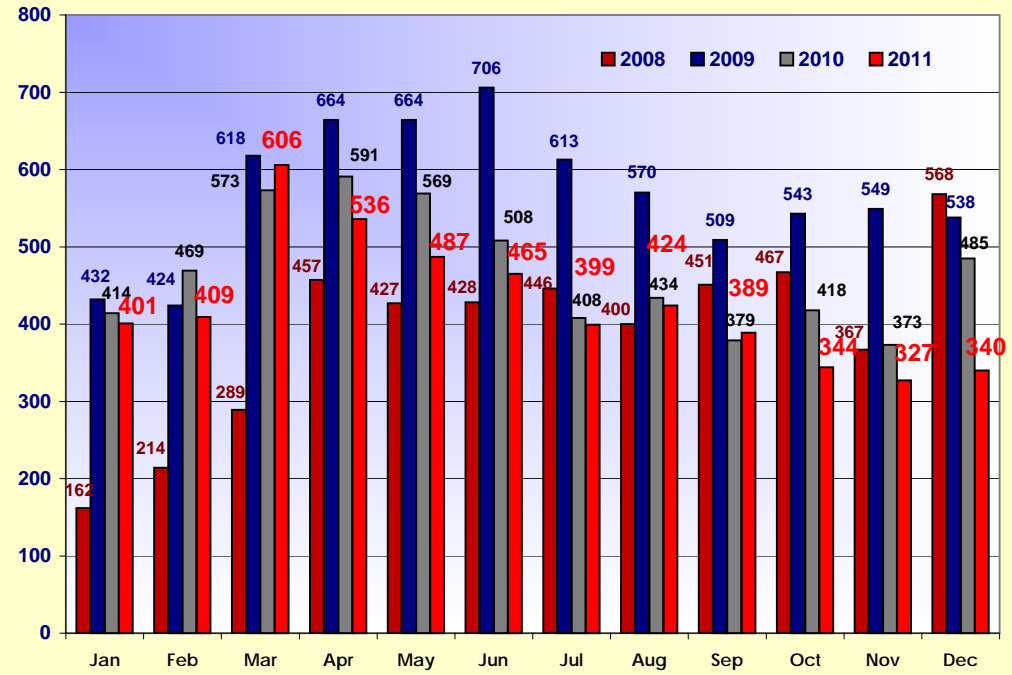
2008-2011 Sold Single Family - North Fort Myers



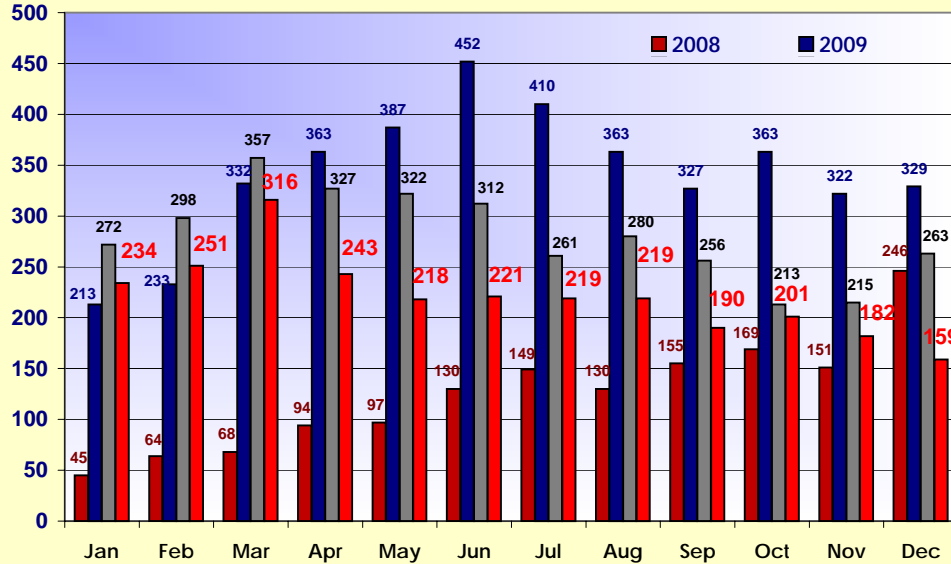
2008-2011 Sold Single Family - Fort Myers Beach



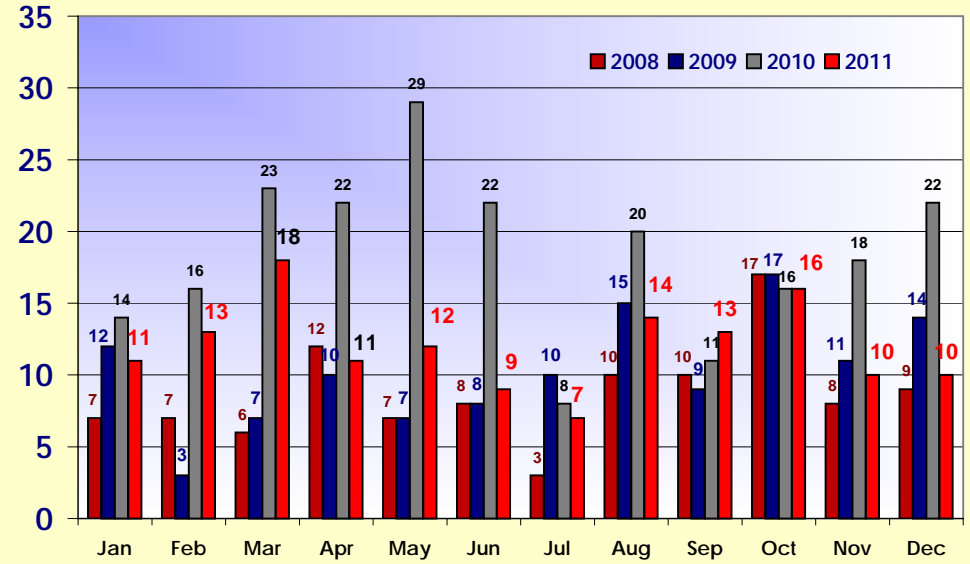
2008-2011 Sold Single Family - Cape Coral



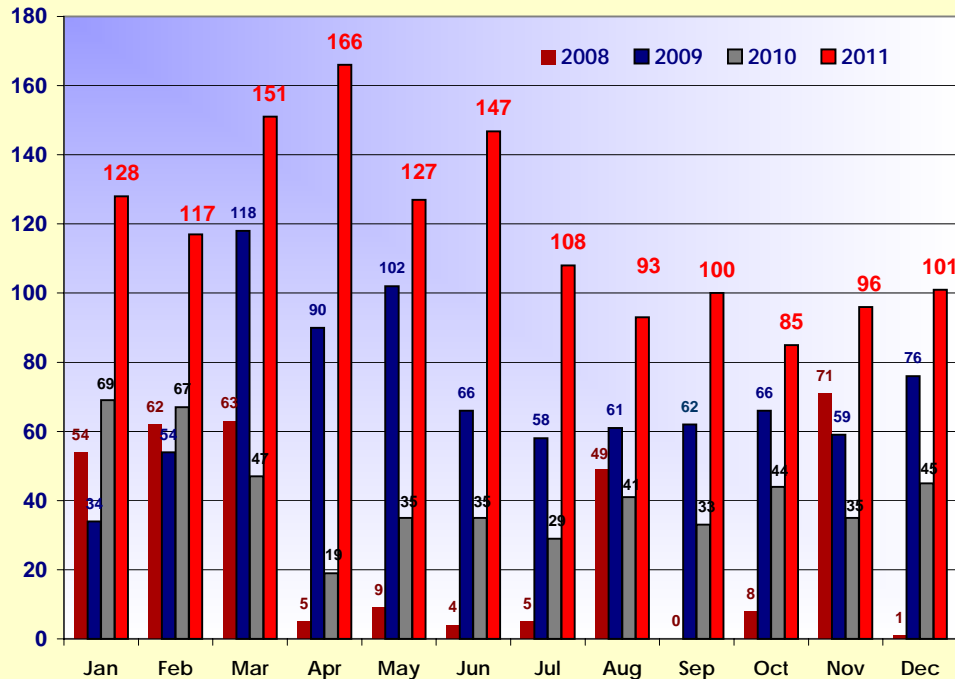
2008-2011 Sold Single Family - Lehigh Acres



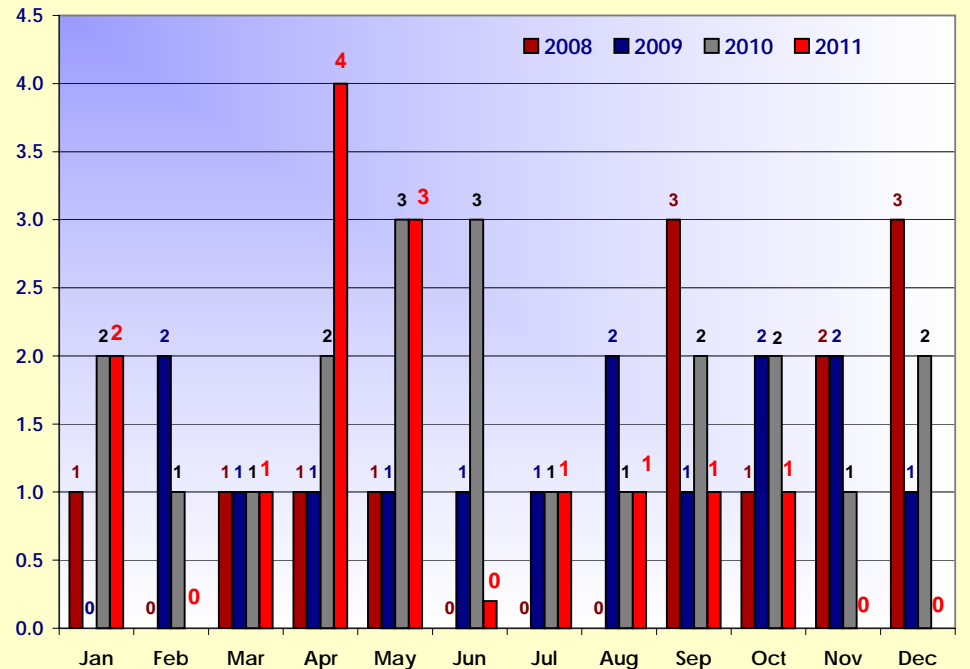
2008-2011 Sold Single Family - Hendry County

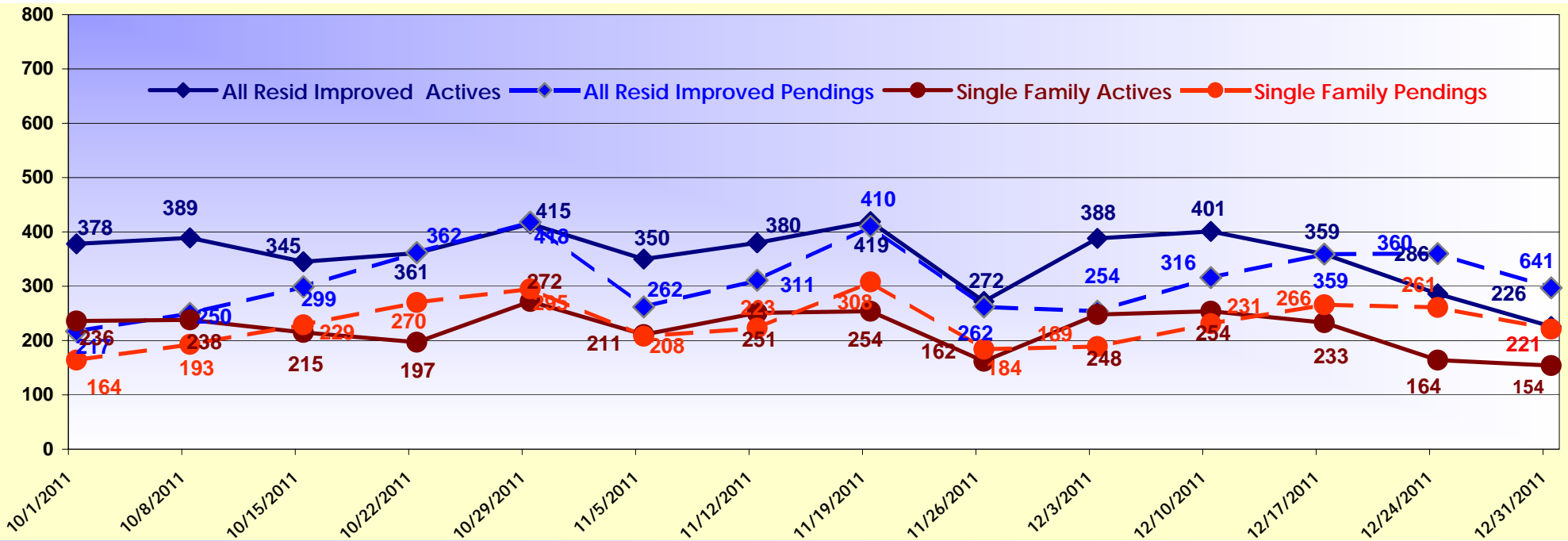


2008-2011 Sold Single Family - Other Areas

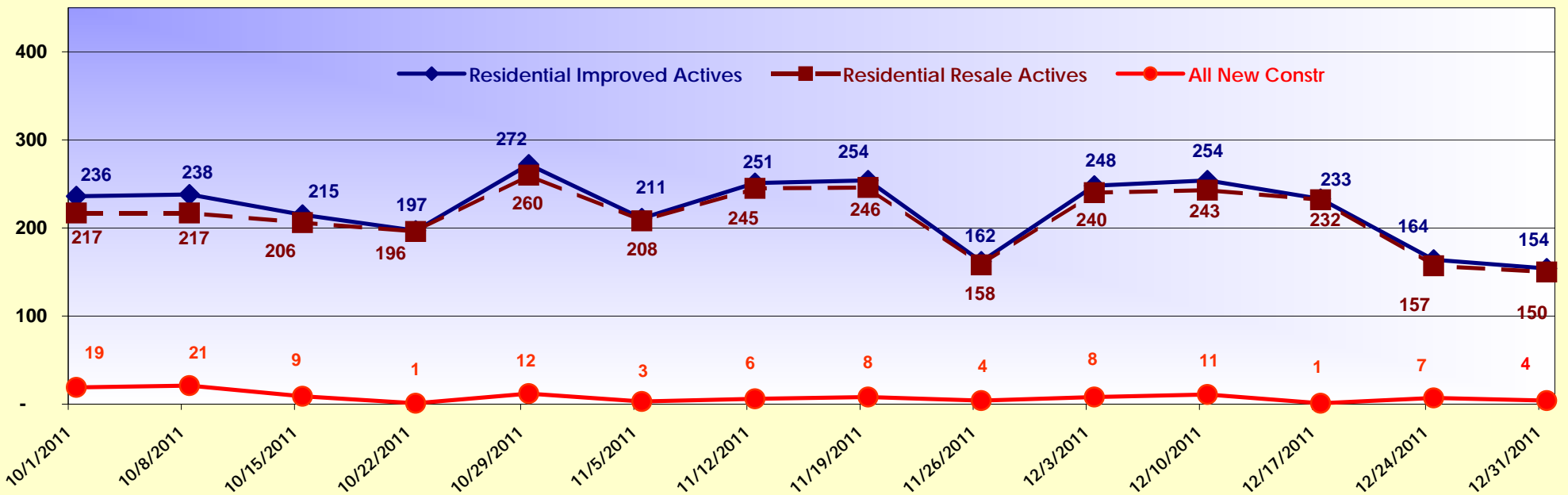


2008-2011 Sold Single Family - Glades County

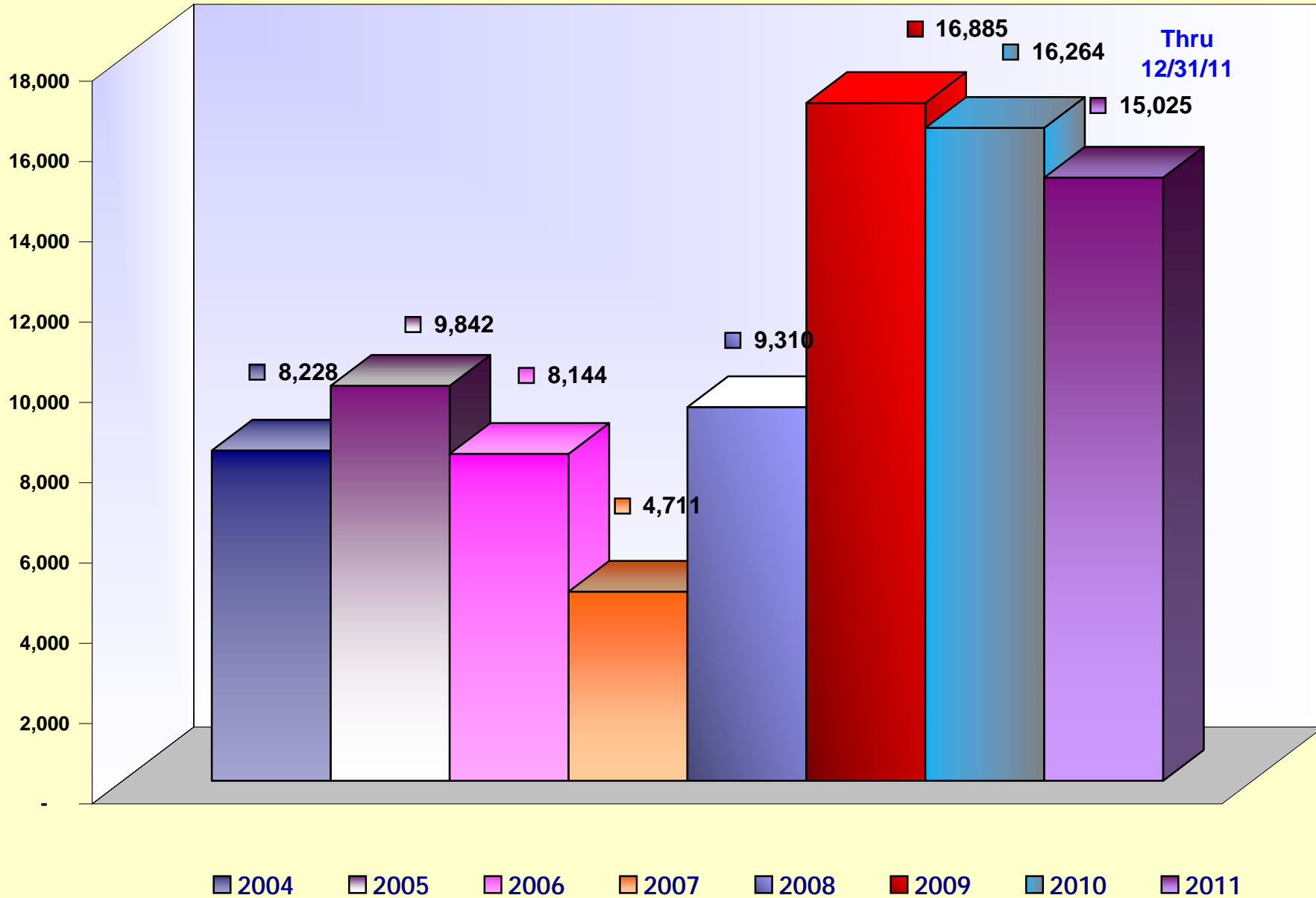




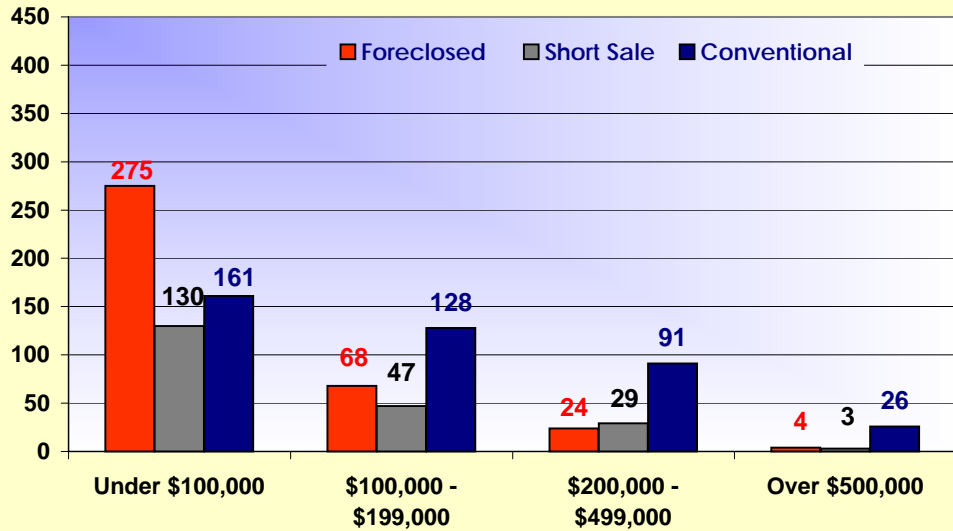
Residential Weekly Market Activity - Past 3 Months Resale & New Construction



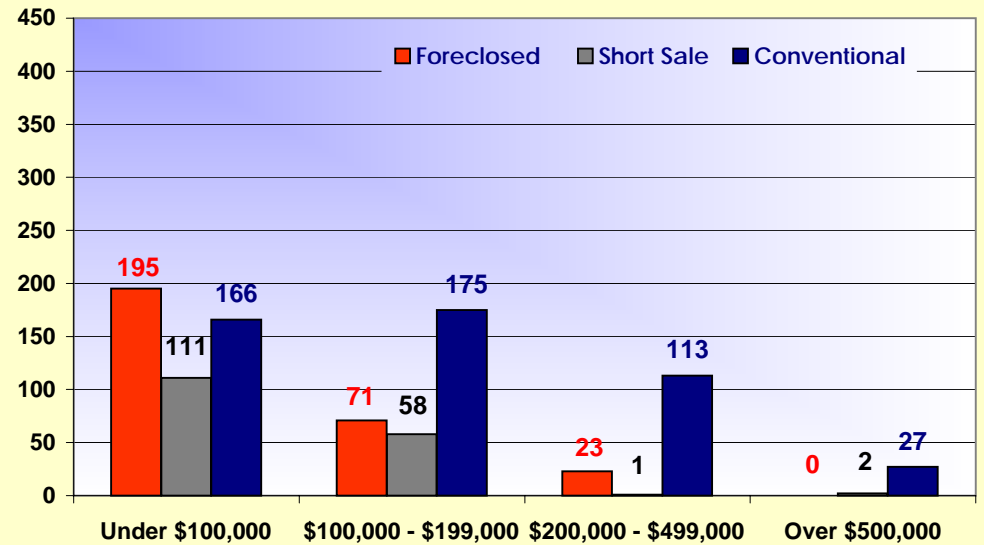
Single Family Solds By Year



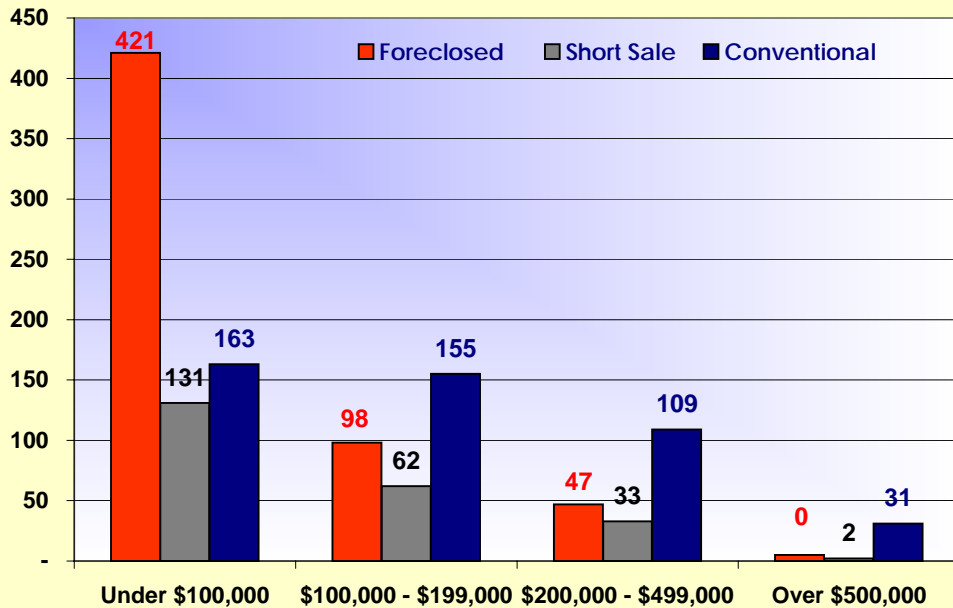
November 2010



November 2011



December 2010



December 2011

