Lee County

Month & Year: January 2013

Closed Sales: 351
Cash Sales: 269
New Pending Sales: 670
New Listings: 1,146
Median Sale Price: $134,100
Average Sale Price: $184,392
Median Days on Market: 70
Avg. Percent of Original List Price Received: 91.7%
Inventory of Homes for Sale: 4,141
Months Supply of Inventory: 8.8

Year-over-Year Percent Change:
Closed Sales: -8.1%
Cash Sales: -17.0%
New Pending Sales: 26.7%
New Listings: 0.9%
Median Sale Price: 5.7%
Average Sale Price: 7.0%
Median Days on Market: -19.5%
Avg. Percent of Original List Price Received: 2.0%
Inventory of Homes for Sale: 0.2%
Months Supply of Inventory: 1.9%

Produced by Florida REALTORS® with data provided by Florida’s multiple listing services. Statistics for each month compiled from MLS feeds on the 15th day of the following month.
Data released on Thursday, February 21, 2013. Next data release is Thursday, March 21, 2013.
### Monthly Distressed Market Summary - January 2013

**Townhouses and Condos**

**Lee County**

<table>
<thead>
<tr>
<th></th>
<th>January 2013</th>
<th>January 2012</th>
<th>Percent Change Year-over-Year</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Traditional</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Closed Sales</td>
<td>276</td>
<td>264</td>
<td>4.5%</td>
</tr>
<tr>
<td>Median Sale Price</td>
<td>$149,500</td>
<td>$145,000</td>
<td>3.1%</td>
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<tr>
<td><strong>Foreclosure/REO</strong></td>
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<tr>
<td>Closed Sales</td>
<td>52</td>
<td>68</td>
<td>-23.5%</td>
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<tr>
<td>Median Sale Price</td>
<td>$73,100</td>
<td>$92,500</td>
<td>-21.0%</td>
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<tr>
<td><strong>Short Sale</strong></td>
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<tr>
<td>Closed Sales</td>
<td>23</td>
<td>50</td>
<td>-54.0%</td>
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<tr>
<td>Median Sale Price</td>
<td>$100,000</td>
<td>$107,500</td>
<td>-7.0%</td>
</tr>
</tbody>
</table>

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